

Islamic Arab Insurance Co.
(Salama) and its subsidiaries
Condensed consolidated interim financial
information
for the nine-month period ended 30 September 2013

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim financial information *for the nine-month period ended 30 September 2013*

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Independent auditors' report on review of condensed consolidated interim financial information

The Shareholders

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Introduction

We have reviewed the accompanying 30 September 2013 condensed consolidated interim financial information of Islamic Arab Insurance Co.(Salama) ("the Company") and its subsidiaries (collectively referred to as "the Group"), consisting of:

- the condensed consolidated interim statement of financial position as at 30 September 2013;
- the condensed consolidated interim statement of income for the three-month and nine-month periods ended 30 September 2013;
- the condensed consolidated interim statement of comprehensive income for the three-month and nine-month periods ended 30 September 2013;
- the condensed consolidated interim statement of changes in equity for the nine-month period ended 30 September 2013;
- the condensed consolidated interim statement of cash flows for the nine-month period ended 30 September 2013; and
- notes to the condensed consolidated interim financial information.

Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with IAS 34, 'Interim Financial Reporting'. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed consolidated interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 30 September 2013 condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting'.

KPMG
Vijendra Nath Malhotra
Registration No.: 48B

12 NOV 2013

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of income

for the nine-month period ended 30 September 2013

		Nine-month period ended 30 September 2013 AED'000 (Un-audited)	Nine-month period ended 30 September 2012 AED'000 (Un-audited)	Three-month period ended 30 September 2013 AED'000 (Un-audited)	Three-month period ended 30 September 2012 AED'000 (Un-audited)
Note					
UNDERWRITING RESULTS					
Underwriting income					
	16	886,575	1,545,354	156,480	302,444
Gross written contributions					
Less: reinsurance and retakaful contributions ceded		(187,031)	(288,309)	(50,493)	(75,183)
Net contributions		699,544	1,257,045	105,987	227,261
Net movement in unearned contributions		116,550	(17,972)	81,966	71,891
Contributions earned	16	816,094	1,239,073	187,953	299,152
Commission received on ceded reinsurance and retakaful	16	18,995	43,097	5,116	10,409
	16	835,089	1,282,170	193,069	309,561
Underwriting expenses					
Gross claims paid		856,017	1,125,903	282,864	410,254
Less: reinsurance and retakaful share of claims paid		(113,254)	(217,454)	(33,992)	(92,505)
Net claims paid		742,763	908,449	248,872	317,749
Net movement in outstanding claims and technical reserve for family takaful		(160,186)	29,774	(55,089)	51,639
Claims incurred	16	582,577	938,223	193,783	369,388
Commission paid and other costs	16	210,727	381,730	32,893	83,206
		793,304	1,319,953	226,676	452,594
Net underwriting income	16	41,785	(37,783)	(33,607)	(143,033)
Income from other sources					
Income from investments		37,189	48,168	14,998	18,486
Other income		17,990	20,622	5,933	9,877
		96,964	31,007	(12,676)	(114,670)
Expenses					
General, administrative and other expenses		(148,054)	(114,035)	(66,749)	(26,876)
Financial expenses		(11,324)	(10,841)	(3,800)	(3,500)
Provision for charitable donations		(2,526)	(3,231)	(1,424)	(371)
Net loss before tax for the period		(64,940)	(97,100)	(84,649)	(145,417)
Taxation - current		(9,636)	(9,973)	(2,477)	(2,332)
Net loss after tax for the period					
before policyholders' distribution		(74,576)	(107,073)	(87,126)	(147,749)
Policyholders' surplus		-	(2,180)	-	(2,381)
Net loss after tax and distribution to policyholders for the period		(74,576)	(109,253)	(87,126)	(150,130)
Attributable to:					
Shareholders		(80,386)	(121,060)	(89,603)	(153,510)
Non-controlling interest		5,810	11,807	2,477	3,380
		(74,576)	(109,253)	(87,126)	(150,130)
Loss per share (AED)	14	(0.068)	(0.102)	(0.075)	(0.129)

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial information.

The independent auditors' report on review of condensed consolidated interim financial information is set out on page 1.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of comprehensive income

for the nine-month period ended 30 September 2013

	Nine-month period ended 30 September 2013	Nine-month period ended 30 September 2012	Three-month period ended 30 September 2013	Three-month period ended 30 September 2012
	AED'000 (Un-audited)	AED'000 (Un-audited)	AED'000 (Un-audited)	AED'000 (Un-audited)
Net loss after tax and distribution to policyholders' for the period	(74,576)	(109,253)	(87,126)	(150,130)
Other comprehensive income net of income tax				
<i>Items that will be reclassified to profit or loss :</i>				
Net change in fair value of available-for-sale	4,997	1,506	3,278	615
Foreign exchange translation reserve	(12,647)	(7,111)	882	829
Other comprehensive (loss)/income for the period	(7,650)	(5,605)	4,160	1,444
Total comprehensive loss for the period	(82,226)	(114,858)	(82,966)	(148,686)
Attributable to:				
Shareholders	(83,802)	(125,978)	(86,565)	(151,968)
Non-controlling interest	1,576	11,120	3,599	3,282
	(82,226)	(114,858)	(82,966)	(148,686)

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Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of financial position

as at 30 September 2013

		30 September 2013	31 December 2012
	Note	AED'000 (Unaudited)	AED'000 (Audited)
ASSETS			
Property and equipments		109,762	114,728
Intangible assets		1,820	3,304
Goodwill		186,194	186,194
Investment properties	8	284,328	284,818
Investments in associates	9	48,474	53,888
Statutory deposits		109,605	100,809
Investments	11	1,164,676	1,154,817
Participants' investments in Unit-linked contracts	11.1	614,343	551,354
Deposits with takaful and retakaful companies		284,596	289,605
Contributions and takaful balance receivables		817,568	929,198
Retakafuls' share of outstanding claims		306,538	375,064
Retakafuls' share of unearned contributions		61,427	72,398
Amounts due from related parties	12	12,298	14,961
Other assets and receivables		153,602	175,393
Cash and bank balances		440,096	545,046
TOTAL ASSETS		4,595,327	4,851,577
LIABILITIES			
Bank finance		162,793	160,665
Outstanding claims and family takaful reserve		1,215,025	1,448,507
Payable to Participants for Unit-linked contracts		610,646	540,833
Unearned contributions reserve		463,997	597,417
Takaful balances payable		797,423	696,740
Other payables and accruals		161,898	143,295
Amounts due to related parties	12	1,013	682
TOTAL LIABILITIES		3,412,795	3,588,139
Policyholders' fund	13	-	-
NET ASSETS EMPLOYED		1,182,532	1,263,438
FINANCED BY:			
Shareholders' equity		1,117,591	1,201,206
Non-controlling interest		64,941	62,232
		1,182,532	1,263,438

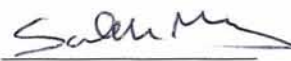
The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial information.

These condensed consolidated financial statements were approved and authorised for issue by the Board of

Directors on **12 NOV 2013** and signed on their behalf by:



Sheikh Khaled Bin Zayed Al Nahyan
Chairman



Dr. Saleh J. Malaikah
Vice Chairman & CEO

The independent auditors' report on review of condensed consolidated interim financial information is set out on page 1.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of cash flows

for the nine-month period ended 30 September 2013

	Nine month period ended 30 September 2013 AED'000 (Un-audited)	Nine month period ended 30 September 2012 AED'000 (Un-audited)
Cash flows from operating activities		
Net loss before non-controlling interest	(74,576)	(109,253)
<i>Adjustments for:</i>		
Net movement in unearned contributions reserve	(116,550)	17,972
Investment properties	490	-
Amortisation of intangible assets	1,484	-
Share of loss from associates	4,793	1,327
Dividend income	621	-
<i>Operating loss before changes in working capital</i>	<u>(183,738)</u>	<u>(89,954)</u>
Change in deposits with takaful and retakaful companies	5,009	118,281
Change in contributions and takaful balance receivable	111,630	183,685
Change in due from / to related parties	2,994	(46)
Change in other assets and receivables	21,791	1,792
Change in outstanding claims (net of retakaful)	(164,956)	(92,743)
Change in takaful payables and other payables	119,286	132,028
Change in policyholders' fund	-	2,180
<i>Net cash flows from operating activities</i>	<u>(87,984)</u>	<u>255,223</u>
Cash flows from investing activities		
Property and equipment	4,966	(114)
Net movement in intangible assets	-	2,362
Net movement in associates	(4,793)	620
Dividend income from an associate	(621)	-
Statutory deposits	(8,796)	9,230
Investments-net	(19,207)	(83,625)
Dividend paid	(176)	-
Net movement in Participants' investments in Unit-linked contracts	6,824	4,165
<i>Net cash flows from investing activities</i>	<u>(21,803)</u>	<u>(67,362)</u>
Cash flows from financing activities		
Bank finance	2,128	(6,730)
Net movement in non-controlling interest	2,709	(2,822)
<i>Net cash flows from financing activities</i>	<u>4,837</u>	<u>(9,552)</u>
Net (decrease) / increase in cash and cash equivalents	<u>(104,950)</u>	<u>178,309</u>
Cash and cash equivalents at 1 January	545,046	434,720
Cash and cash equivalents at 30 September	<u>440,096</u>	<u>613,029</u>

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial information.

The independent auditors' report on review of condensed consolidated interim financial information is set out on page 1.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of changes in equity (Un- audited)

for the nine-month period ended 30 September 2013

	Attributable to the equity holders of the Company								Non-controlling interest	Total equity
	Share capital	Statutory reserve	Revaluation reserve	Foreign exchange translation reserve	Investment fair value reserve	Treasury stock	Retained earnings	Total		
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
Balance at 1 January 2012	1,210,000	69,983	7,109	(6,277)	4,596	(35,972)	329,717	1,579,156	43,826	1,622,982
Total comprehensive income for the period										
Profit for the period	-	-	-	-	-	-	(121,060)	(121,060)	11,807	(109,253)
Other comprehensive loss										
Movement in foreign exchange translation reserve	-	-	-	(6,416)	-	-	-	(6,416)	(695)	(7,111)
Movement in net change in fair value of available-for-sale investments	-	-	-	-	1,498	-	-	1,498	8	1,506
Total other comprehensive loss	-	-	-	(6,416)	1,498	-	-	(4,918)	(687)	(5,605)
Total comprehensive income for the period	-	-	-	(6,416)	1,498	-	(121,060)	(125,978)	11,120	(114,858)
Transactions with owners, recorded directly in equity										
Dividend paid	-	-	-	-	-	-	-	-	(2,135)	(2,135)
Balance at 30 September 2012	<u>1,210,000</u>	<u>69,983</u>	<u>7,109</u>	<u>(12,693)</u>	<u>6,094</u>	<u>(35,972)</u>	<u>208,657</u>	<u>1,453,178</u>	<u>52,811</u>	<u>1,505,989</u>

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial information.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of changes in equity (Un- audited) (continued)

for the nine-month period ended 30 September 2013

	Attributable to the equity holders of the Company								Non-controlling interest	Total equity
	Share capital	Statutory reserve	Revaluation reserve	Foreign exchange translation reserve	Investment fair value reserve	Treasury stock	Accumulated losses	Total		
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
Balance at 1 January 2013	1,210,000	69,983	26,244	(11,363)	6,180	(35,972)	(63,866)	1,201,206	62,232	1,263,438
Total comprehensive income for the period										
Profit for the period	-	-	-	-	-	-	(80,386)	(80,386)	5,810	(74,576)
Other comprehensive loss										
Movement in foreign exchange translation reserve	-	-	-	(8,405)	-	-	-	(8,405)	(4,242)	(12,647)
Movement in net change in fair value of available-for-sale investments	-	-	-	-	4,989	-	-	4,989	8	4,997
Total other comprehensive loss	-	-	-	(8,405)	4,989	-	-	(3,416)	(4,234)	(7,650)
Total comprehensive income for the period	-	-	-	(8,405)	4,989	-	(80,386)	(83,802)	1,576	(82,226)
Transaction with owners, recorded directly in equity										
Acquisition of non controlling interest without a change in control	-	-	-	-	-	-	187	187	1,309	1,496
Dividend paid	-	-	-	-	-	-	-	-	(176)	(176)
Balance at 30 September 2013	1,210,000	69,983	26,244	(19,768)	11,169	(35,972)	(144,065)	1,117,591	64,941	1,182,532

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial information.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes

(forming part of the condensed consolidated interim financial information)

1 Legal status and activities

Islamic Arab Insurance Co. (Salama) ("the Company") is a public shareholding company, registered in the Emirate of Dubai, United Arab Emirates (UAE) and operates through various branches in the UAE. The registered office of the Company is P.O Box 10214, Dubai, United Arab Emirates. The principal activity of the Company is the writing of all classes of general takaful and family takaful business, in accordance with Islamic Shari'ah principles and in accordance with the relevant Articles of the Company and the UAE Federal Law No. 8 of 1984 (as amended) concerning commercial companies and UAE Federal Law No. 6 of 2007, concerning regulations of insurance operations.

The Company and its subsidiaries are referred to as "the Group". Tariic Holding BSC (Tariic), a subsidiary of the company, is an intermediate holding company in Bahrain and no commercial activities are carried out in the Kingdom of Bahrain. The Group has the following principal subsidiaries which are engaged in insurance and reinsurance under Islamic Shari'ah principles:

Subsidiaries	Group's Ownership		Country of incorporation
	30 September 2013	31 December 2012	
<i>Directly owned</i>			
Tariic Holding Company B.S.C	99.40%	99.40%	Kingdom of Bahrain
<i>Through Tariic</i>			
Salama Assurances Senegal	57.41%	55.17%	Senegal
Salama Assurances Algerie	96.98%	96.98%	Algeria
Egyptian Saudi Insurance Home	51.15%	51.15%	Egypt
Best Re (L) Limited (refer note below)	100%	100%	Malaysia

The winding up petition by a cedant has been filed against Best Re (L) Limited, subsequent to 30 September 2013. The Group has obtained stay order against the winding up order (Refer note 15). As a result of the stay order, business is continuing as usual.

2 Basis of preparation

a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with the, IAS 34 *Interim Financial Reporting*. They do not include all of the information required for the full annual financial statements, and should be read in conjunction with the consolidated financial statements of the Group for the year ended 31 December 2012.

b) Basis of measurement

The condensed consolidated interim financial statements have been prepared on the historical cost basis except for the following:

- financial instruments at fair value through profit and loss ("FVTPL") and unit-linked contracts are measured at fair value,
- available-for-sale ("AFS") financial assets are measured at fair value, and
- investment properties are measured at fair value.

New standards, interpretations and amendments adopted

The accounting policies adopted in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2012, except for the adoption of new standards and interpretations effective as of 1 January 2013.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

2 Basis of preparation (continued)

b) Basis of measurement (continued)

New standards, interpretations and amendments adopted (continued)

The Group applies, for the first time, certain standards and amendments that require restatement of previous financial statements. These include IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements, IAS 19 (Revised 2011) Employee Benefits, IFRS 13 Fair Value Measurement and amendments to IAS 1 Presentation of Financial Statements. Several other new standards and amendments apply for the first time in 2013. However, the adoption of these standards do not impact the annual consolidated financial statements of the Group or the condensed consolidated interim financial statements of the Group. In addition, the application of IFRS 12 Disclosure of Interest in Other Entities would result in additional disclosures in the annual consolidated financial statements.

c) Functional and reporting currency

These condensed consolidated interim financial statements are presented in UAE Dirham (AED). Except as otherwise indicated, financial information presented in UAE Dirham has been rounded to the nearest thousand.

3 Significant accounting policies

The Groups' financial risk management objectives, policies and accounting policies are consistent with those disclosed in the audited consolidated financial statements as at and for the year ended 31 December 2012, except for the adoption of certain new accounting standards (note 2(b)).

4 Estimates

The preparation of the condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in the future periods effected.

In preparing these condensed consolidated interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were significantly same as those that applied to the audited consolidated financial statements as at and for the year ended 31 December 2012, except for the valuation of investment properties as explained in note 8.

5 Interim measurement

The nature of the Group's business is such that income and expense are incurred in a manner, which is not materially impacted by any form of seasonality. These condensed consolidated interim financial statements were prepared on the accrual basis, which requires income and expense to be recorded as earned or incurred and not as received or paid throughout the year. However, the interim results may not represent a proportionate share of the annual profits due to variability in contributions and investment income and uncertainty of claims occurrences.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

6 Allocation of the net profit (Un-audited)

	For the nine-month period ended 30 September 2013				For the nine-month period ended 30 September 2012			
	Shareholders	Policyholders	Non-controlling interest	Total	Shareholders	Policyholders	Non-controlling interest	Total
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
Net underwriting income/(loss)	-	41,785	-	41,785	-	(37,783)	-	(37,783)
Income								
Wakalah share (note 7)	49,641	(49,641)	-	-	48,651	(48,651)	-	-
Mudarib share (note 7)	62	(62)	-	-	98	(98)	-	-
Net technical charges from shareholders to policyholders	(3,743)	3,743	-	-	(6,846)	6,846	-	-
Net underwriting income from subsidiaries	32,506	(32,506)	-	-	(81,023)	81,023	-	-
Income from investments	36,691	498	-	37,189	47,374	794	-	48,168
Other income	17,990	-	-	17,990	20,573	49	-	20,622
	133,147	(36,183)	-	96,964	28,827	2,180	-	31,007
Expenses								
General, administrative and other expenses	(148,054)	-	-	(148,054)	(114,035)	-	-	(114,035)
Finance expenses	(11,324)	-	-	(11,324)	(10,841)	-	-	(10,841)
Charitable donations	(2,526)	-	-	(2,526)	(3,231)	-	-	(3,231)
Net loss before tax for the period	(28,757)	(36,183)	-	(64,940)	(99,280)	2,180	-	(97,100)
Tax – current	(9,636)	-	-	(9,636)	(9,973)	-	-	(9,973)
Net loss after tax for the period	(38,393)	(36,183)	-	(74,576)	(109,253)	2,180	-	(107,073)
Share of non-controlling interest	(5,810)	-	5,810	-	(11,807)	-	11,807	-
Policyholders' loss financed by shareholders / recovery of loss from policyholders' fund	(36,183)	36,183	-	-	-	(2,180)	-	(2,180)
Net loss for the period	(80,386)	-	5,810	(74,576)	(121,060)	-	11,807	(109,253)

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

7 Wakalah and Mudarib Share

The shareholders manage the takaful operations of the Group for the policyholders and charge 15% (2012: 15%) of gross written contributions of non family takaful business (excluding subsidiaries) as wakalah share. For family takaful business, sharing ratio is 15% (2012: 15%) of mortality costs.

The shareholders of the Group also manage the policyholders' investment funds other than family takaful and charge 15% (2012: 15%) of investment income earned by the policyholders as Mudarib share.

8 Investment properties

The geographic dispersion of investment properties is as follows:

	30 September 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Within UAE	13,400	13,400
Outside UAE	270,928	271,418
	284,328	284,818

The carrying values of the investment properties reflect their fair values at 30 September 2013. These investment properties were previously stated at fair values as determined by independent external valuers at 31 December 2012. An independent external valuation has not been carried out at 30 September 2013 and accordingly, the carrying values are based on management's internal assessment, which equates to their fair values.

The Group investment property portfolio is being managed and maintained by a third party; administrative and the rental income received from these properties are being set off with the administrative fees.

9 Investment in associates

The principal associates of the Group, all of which have 31 December as their year end are as follows:

Associates	Ownership		Country of incorporation	30 September 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
	2013	2012			
Generale d'Etudes et de Placement en Assurance Reassurance ("GEPAR")	20.00%	20.00%	Tunisia	495	924
Salama Cooperative Insurance Company (formerly Saudi IAIC)	30.00%	30.00%	KSA	20,057	25,452
Islamic Insurance Jordan	20.00%	20.00%	Jordan	27,922	27,512
				48,474	53,888
Movements during the period/year					
				30 September 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Balance at the beginning of period/year				53,888	57,563
Share of loss in associates				(4,793)	(3,054)
Dividend received from associates				(621)	-
Change in reserve				-	(621)
Balance at the ending of period/year				48,474	53,888

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

10 Classes and categories of financial assets and financial liabilities

The table below sets out the classification of each class of financial assets and liabilities and their fair values:

At 30 September 2013 (Un-audited)

<u>Financial assets</u>	FVTPL	AFS	Amortised cost	Total
	AED'000	AED'000	AED'000	AED'000
Investments	27,165	304,202	833,309	1,164,676
Participants' investments in unit-linked contracts	614,343	-	-	614,343
Contributions and takaful balance receivables	-	-	817,568	817,568
Other assets and receivables	-	-	153,602	153,602
Retakafuls' share of outstanding claims	-	-	306,538	306,538
Statutory deposits	-	-	109,605	109,605
Cash and bank balances	-	-	440,096	440,096
	<u>641,508</u>	<u>304,202</u>	<u>2,660,718</u>	<u>3,606,428</u>
<u>Financial liabilities</u>				
Payable to Participants for unit-linked contracts	610,646	-	-	610,646
Takaful balances payable	-	-	797,423	797,423
Other payables and accruals	-	-	161,898	161,898
Outstanding claims and family takaful reserve	-	-	1,215,025	1,215,025
Bank finance	-	-	162,793	162,793
	<u>610,646</u>	<u>-</u>	<u>2,337,139</u>	<u>2,947,785</u>

At 31 December 2012 (Audited)

<u>Financial assets</u>	FVTPL	AFS	Amortised cost	Total
	AED'000	AED'000	AED'000	AED'000
Investments	33,813	243,505	877,499	1,154,817
Participants' investments in unit-linked contracts	551,354	-	-	551,354
Contributions and takaful balance receivables	-	-	929,198	929,198
Other assets and receivables	-	-	175,393	175,393
Retakafuls' share of outstanding claims	-	-	375,064	375,064
Statutory deposits	-	-	100,809	100,809
Cash and bank balances	-	-	545,046	545,046
	<u>585,167</u>	<u>243,505</u>	<u>3,003,009</u>	<u>3,831,681</u>
<u>Financial liabilities</u>				
Payable to Participants for unit-linked contracts	540,833	-	-	540,833
Takaful balances payable	-	-	696,740	696,740
Other payables and accruals	-	-	143,295	143,295
Outstanding claims and family takaful reserve	-	-	1,448,507	1,448,507
Bank finance	-	-	160,665	160,665
	<u>540,833</u>	<u>-</u>	<u>2,449,207</u>	<u>2,990,040</u>

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

11 Investments

	30 September 2013 (Un-audited)			31 December 2012 (Audited)		
	Domestic investments AED'000	International investments AED'000	Total AED'000	Domestic investments AED'000	International investments AED'000	Total AED'000
Financial assets at fair value through profit or loss						
Mutual fund and externally managed portfolios	-	21,081	21,081	-	27,822	27,822
Shares and securities	5,564	520	6,084	4,381	1,610	5,991
	5,564	21,601	27,165	4,381	29,432	33,813
Available-for-sale investments						
Mutual fund and externally managed portfolios	-	297,567	297,567	-	240,140	240,140
Shares and securities	6,544	91	6,635	3,272	93	3,365
	6,544	297,658	304,202	3,272	240,233	243,505
Islamic placements *	-	627,082	627,082	-	689,603	689,603
Held to maturity						
SUKUK and Government bonds	-	206,227	206,227	-	187,896	187,896
Total investments	12,108	1,152,568	1,164,676	7,653	1,147,164	1,154,817

*Represent Shari'ah compliant placements with different financial institutions having profit rates of 0.22% to 4.75% (2012: 0.22% to 4.75%) and with original maturities of more than 3 months.

11.1 Participants' investments in unit-linked contracts

	30 September 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Financial asset at fair value through profit or loss	<u>614,343</u>	<u>551,354</u>

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

11 Investments (continued)

Determining fair values

The determination of fair value for financial assets and liabilities is based on quoted market price in an active market under level 1 of fair value hierarchy.

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

Investments securities	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
30 September 2013 (Un-audited)				
Fair value through profit or loss				
Mutual fund	20,974	107	-	21,081
Participants' investments in unit-linked contracts	-	614,343	-	614,343
Shares and securities	6,084	-	-	6,084
	<u>27,058</u>	<u>614,450</u>	<u>-</u>	<u>641,508</u>
Available-for-sale				
Mutual fund	11,123	286,444	-	297,567
Shares and securities	6,544	91	-	6,635
	<u>17,667</u>	<u>286,535</u>	<u>-</u>	<u>304,202</u>
31 December 2012 (Audited)				
Fair value through profit or loss				
Mutual fund	25,640	2,182	-	27,822
Participants' investments in unit-linked contracts	-	551,354	-	551,354
Shares and securities	5,991	-	-	5,991
	<u>31,631</u>	<u>553,536</u>	<u>-</u>	<u>585,167</u>
Available-for-sale				
Mutual fund	23,545	216,595	-	240,140
Shares and securities	3,273	92	-	3,365
	<u>26,818</u>	<u>216,687</u>	<u>-</u>	<u>243,505</u>

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

12 Related party transactions

The Group, in the normal course of business, collects contributions, settles claims and enters into other transactions with other businesses that fall within the definition of related parties contained in the IAS 24 Related Party Disclosures (Revised). The management believes that the terms of such transactions are not significantly different from those that could have been obtained from third parties. The following are the details of significant transactions with related parties.

	Nine-month period ended 30 September 2013 AED'000 (Un-audited)	Nine-month period ended 30 September 2012 AED'000 (Un-audited)
General and administrative expenses	1,327	1,733
Retakaful on contributions	4,311	2,514
Retakaful on claims	<u>1,464</u>	<u>284</u>

Transactions and receivables related to Bin Zayed Group are in respect of management of the Group's investment portfolio.

Compensation of key management personnel

Short term benefits	8,855	7,270
Employees end of service benefits	<u>544</u>	<u>273</u>
	<u>9,399</u>	<u>7,543</u>

	30 September 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Amounts due from related parties		
Bin Zayed Group (funds advanced for investment)	11,128	11,128
IAIC Bahrain	19	21
Other entities under common management with the Group	<u>1,151</u>	<u>3,812</u>
	<u>12,298</u>	<u>14,961</u>

Amounts due to related parties

Other entities under common management with the Group	<u>1,013</u>	<u>682</u>
	<u>1,013</u>	<u>682</u>

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

13 Policyholders' fund

	30 September 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Balance at 1 January	-	721
Reversal of cost charged to family takaful policyholders for prior years		-
Net (deficit)/surplus attributable to policyholders for the period/year (note 6)	(36,183)	3,475
Proposed surplus distribution to policyholders of family takaful	-	(5,650)
	<u>(36,183)</u>	<u>(1,454)</u>
Financed by shareholders'	<u>36,183</u>	<u>1,454</u>
	<u>-</u>	<u>-</u>

The shareholders of the Company financed the policyholders' deficit in accordance with the takaful contracts between the Company and its policyholders.

14 Loss per share

The calculation of loss per share for the period ended 30 September 2013 is based on the loss attributable to shareholders of AED 80.4 million (30 September 2012: loss attributable to shareholders of AED 121.1million) divided by the weighted average number of shares of 1,188 million (30 September 2012: 1,188 million) outstanding during the period. There is no dilutive effect on basic earnings per share.

15 Contingent liabilities and capital commitments

	30 September 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Letters of guarantee	<u>14,102</u>	<u>14,278</u>

Statutory deposits of AED 14.1 million (31 December 2012: AED 14.3million) are held as lien by the bank against the above guarantees.

The Group, in common with other insurance companies, is involved as a defendant in a number of legal cases in respect of its underwriting activities. The Group, through Best Re (L) Limited one of its subsidiary, is facing certain claims and litigations in Labuan Malaysia and Korea. These include winding up petition by a cedant claim for nonpayment of a committed debt in connection with a claim being contested in Korea as well. Subsequent to the period end, Labuan Court issued a winding-up order against nonpayment of the promised liability, which the subsidiary appealed against and has obtained stay order against the winding-up order and pursuant to the court order placed the disputed funds with relevant regulatory authority until a final verdict on the case.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

15 Contingent liabilities and capital commitments (continued)

The Group is exposed to certain claims and litigations, these are subject to legal cases filed by policyholders, cedants and retakaful operators in connection with policies issued. The management believes, based on independent legal counsel opinions that the ascertainment of liabilities and its timing is highly subjective and dependent on outcomes of court's decisions. Furthermore, as per independent legal counsel, the Group has strong grounds to defend the suits successfully. Accordingly, no additional provision for these claims has been made in the condensed consolidated interim financial statements. However a provision is made in respect of each individual case where it is probable that the outcome would result in a loss to the Group in terms of an outflow of economic resources and a reliable estimate of the amount of outflow can be made.

There are no significant capital commitments at 30 September 2013 (31 December 2012: nil).

16 Operating segment

By business

(for the nine-month period ended 30 September 2013)

	Non -motor AED'000	Motor AED'000	Health AED'000	Family takaful AED'000	Total AED'000
Gross written contributions	452,338	229,867	50,924	153,446	886,575
Net contributions earned	420,650	251,688	18,925	124,831	816,094
Commissions received on ceded reinsurance and retakaful	18,591	(518)	669	253	18,995
	439,241	251,170	19,594	125,084	835,089
Net claims incurred	(282,002)	(244,475)	(17,072)	(39,028)	(582,577)
Commissions paid and other costs	(130,223)	(27,522)	(4,575)	(48,407)	(210,727)
Net underwriting income	27,016	(20,827)	(2,053)	37,649	41,785
Investment and other income					55,179
Unallocated expenses and tax					(171,540)
Policyholders' surplus					-
Net loss after tax					(74,576)

(for the nine-month period ended 30 September 2012)

	Non -motor AED'000	Motor AED'000	Health AED'000	Family takaful AED'000	Total AED'000
Gross written contributions	943,614	407,633	48,579	145,528	1,545,354
Net contributions earned	698,667	416,063	15,868	108,475	1,239,073
Commissions received on ceded reinsurance and retakaful	41,986	137	894	80	43,097
	740,653	416,200	16,762	108,555	1,282,170
Net claims incurred	(636,370)	(238,961)	(9,339)	(53,553)	(938,223)
Commissions paid and other costs	(262,697)	(84,130)	(5,129)	(29,774)	(381,730)
Net underwriting income	(158,414)	93,109	2,294	25,228	(37,783)
Investment and other income					68,790
Unallocated expenses and tax					(138,080)
Policyholders' surplus					(2,180)
Net loss after tax					(109,253)

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

16 Operating segment (continued)

By Geography

(for the nine-month period ended 30 September 2013)

	Africa	Far East	Middle East	Turkey and Central Asia	Total
	AED'000	AED'000	AED'000	AED'000	AED'000
Gross written contributions	274,701	239,108	311,116	61,650	886,575
Net contributions earned	216,202	331,430	219,538	48,924	816,094
Commissions received on ceded reinsurance and retakaful	10,073	3,387	5,535	-	18,995
	226,275	334,817	225,073	48,924	835,089
Net claims incurred	(122,052)	(282,273)	(151,693)	(26,559)	(582,577)
Commissions paid and other cost	(53,333)	(69,413)	(69,626)	(18,355)	(210,727)
Net underwriting income	50,890	(16,869)	3,754	4,010	41,785
Investment and other income					55,179
Unallocated expenses and tax					(171,540)
Policyholders' surplus					-
Net loss after tax					(74,576)

(for the nine-month period ended 30 September 2012)

	Africa	Far East	Middle East	Turkey and Central Asia	Total
	AED'000	AED'000	AED'000	AED'000	AED'000
Gross written contributions	243,961	932,070	338,222	31,101	1,545,354
Net contributions earned	181,753	801,191	226,930	29,199	1,239,073
Commissions received on ceded reinsurance and retakaful	13,440	22,828	6,829	-	43,097
	195,193	824,019	233,759	29,199	1,282,170
Net claims incurred	(106,438)	(681,905)	(131,568)	(18,312)	(938,223)
Commissions paid and other cost	(49,286)	(264,563)	(62,135)	(5,746)	(381,730)
Net underwriting income	39,469	(122,449)	40,056	5,141	(37,783)
Investment and other income					68,790
Unallocated expenses and tax					(138,080)
Policyholders' surplus					(2,180)
Net loss after tax					(109,253)

17 Comparative figures

Certain comparative figures have been reclassified where appropriate to conform with the presentation and accounting policies adopted in these condensed consolidated interim financial statements.