# Aramex announces 13% net profit growth in the third quarter of 2013

- Revenues increased to AED 827 million vs Q3 2012
- Net Profits increased 13% to AED 59.9 million vs Q3 2012

**Dubai, UAE; October 27, 2013:** Aramex (DFM: ARMX), the leading global logistics and transportation solutions provider, today announced its financial results for the third quarter of 2013, delivering another strong performance. Aramex's revenues in the third quarter of 2013 increased to AED 827 million, up 9% compared to AED758 million in Q3 2012. Net Profits increased 13% to AED 59.9 million, up from AED 53.1 million in Q3 2012.

Commenting on the results, Hussein Hachem, Aramex CEO said: "We are pleased to have delivered another strong set of quarterly results. Our continued focus on performance optimization and efficiencies allowed us to stay on target and deliver sustainable Q3 revenues."

Revenues from Aramex's core market operations in the Middle East and North Africa (MENA) region have been robust despite the prolonged low-trading season at the beginning of the third quarter. Sub-Saharan African markets continue to record strong growth, with South Africa playing an increasingly important role in Aramex's global network.

Across its core businesses in express, logistics, freight and e-commerce Aramex continued to deliver solid results during the third quarter of 2013, particularly in the e-commerce sector. In line with its focused development strategy for ecommerce, Aramex sustained its efforts to connect growth markets across Africa and Asia through the expansion of its B2C services to eight origin cities including Istanbul, Johannesburg, Hong Kong and Mumbai.

"We have entered the final quarter of the year with very good momentum in our business, maintaining our focus on our global growth strategy," added Hachem, "We have expanded our industry supply chain solutions, in particular for the oil and gas sector and we expect to extend these services to additional markets. We have also succeeded in expanding our footprint through franchising and acquisitions in sub-Saharan Africa and Central Asia – markets that will be key to our future development – and we will continue to focus on expansion in these markets in 2014".

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**About Aramex:**

Aramex (DFM: ARMX) is a leading provider of comprehensive logistics and transportation solutions. Established in 1982 as an express operator, the company rapidly evolved into a global brand recognized for its customized services and innovative multi-product offering. Traded on the NASDAQ from 1997 to 2002, Aramex today is a publicly traded company on the Dubai Financial Market, employing more than 13,900 people in 354 locations

across 60 countries and leads a strong alliance network providing global presence, and bringing together 40 independent express companies from around the world. The range of services offered by Aramex includes integrated logistics solutions, international and domestic express delivery, freight forwarding, secure records and information management solutions, and e-services, including e-business solutions and Shop and Ship.

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