

Islamic Arab Insurance Co.
(Salama) and its subsidiaries
Condensed consolidated interim financial
information
for the six-month period ended 30 June 2013

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim financial information *for the six-month period ended 30 June 2013*

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Independent auditors' report on review of condensed consolidated interim financial information

The Shareholders
Islamic Arab Insurance Co. (Salama) and its subsidiaries

Introduction

We have reviewed the accompanying 30 June 2013 condensed consolidated interim financial information of Islamic Arab Insurance Co.(Salama) ("the Company") and its subsidiaries (collectively referred to as "the Group"), consisting of:

- the condensed consolidated interim statement of financial position as at 30 June 2013;
- the condensed consolidated interim statement of income for the three-month and six-month periods ended 30 June 2013;
- the condensed consolidated interim statement of comprehensive income for the three-month and six-month periods ended 30 June 2013;
- the condensed consolidated interim statement of changes in equity for the six-month period ended 30 June 2013;
- the condensed consolidated interim statement of cash flows for the six-month period ended 30 June 2013; and
- notes to the condensed consolidated interim financial information.

Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with IAS 34, 'Interim Financial Reporting'. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed consolidated interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 30 June 2013 condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting'.

14 AUG 2013

KPMG
Vijendra Nath Malhotra
Registration No.: 48B

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of income

for the six-month period ended 30 June 2013

		Six-month period ended 30 June 2013	Six-month period ended 30 June 2012	Three-month period ended 30 June 2013	Three-month period ended 30 June 2012
	<i>Note</i>	AED'000 (Un-audited)	AED'000 (Un-audited)	AED'000 (Un-audited)	AED'000 (Un-audited)
UNDERWRITING RESULTS					
Underwriting income					
Gross written contributions	16	730,095	1,242,910	293,460	536,415
Less: reinsurance and retakaful contributions ceded		(136,538)	(213,126)	(66,552)	(96,407)
Net contributions		593,557	1,029,784	226,908	440,008
Net movement in unearned contributions		34,584	(89,863)	27,219	(14,289)
Contributions earned	16	628,141	939,921	254,127	425,719
Commission received on ceded reinsurance and retakaful	16	13,879	32,688	7,119	14,723
	16	642,020	972,609	261,246	440,442
Underwriting expenses					
Gross claims paid		573,153	715,649	265,205	302,439
Less: reinsurance and retakaful share of claims paid		(79,262)	(124,949)	(31,137)	(55,935)
Net claims paid		493,891	590,700	234,068	246,504
Net movement in outstanding claims and technical reserve for family takaful		(105,097)	(21,865)	(83,743)	(11,292)
Claims incurred	16	388,794	568,835	150,325	235,212
Commission paid and other costs	16	177,834	298,524	65,786	132,441
		566,628	867,359	216,111	367,653
Net underwriting income	16	75,392	105,250	45,135	72,789
Income from other sources					
Income from investments		22,191	29,682	8,756	11,385
Other income		12,057	10,745	5,372	(388)
		109,640	145,677	59,263	83,786
Expenses					
General, administrative and other expenses		(81,305)	(87,159)	(34,395)	(55,148)
Financial expenses		(7,524)	(7,341)	(3,388)	(3,483)
Provision for charitable donations		(1,102)	(2,860)	(424)	(1,400)
Net profit before tax for the period		19,709	48,317	21,056	23,755
Taxation - current		(7,159)	(7,641)	194	(1,752)
Net profit after tax for the period					
before policyholders' distribution		12,550	40,676	21,250	22,003
Policyholders' surplus		-	201	-	201
Net profit after tax and distribution to policyholders for the period		12,550	40,877	21,250	22,204
Attributable to:					
Shareholders		9,217	32,450	17,565	19,434
Non-controlling interest		3,333	8,427	3,685	2,770
		12,550	40,877	21,250	22,204
Earnings per share (AED) (Note 14)		0.008	0.027	0.015	0.016

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial statements.

The independent auditors' report on review of condensed consolidated interim financial information is set out on page 1.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of comprehensive income

for the six-month period ended 30 June 2013

	Six-month period ended 30 June 2013 AED'000 (Un-audited)	Six-month period ended 30 June 2012 AED'000 (Un-audited)	Three-month period ended 30 June 2013 AED'000 (Un-audited)	Three-month period ended 30 June 2012 AED'000 (Un-audited)
Net profit after tax and distribution to policyholders' for the period	12,550	40,877	21,250	22,204
Other comprehensive income net of income tax				
<i>Items that will be reclassified to profit or loss :</i>				
Net change in fair value of available-for-sale investments	1,719	891	1,687	(424)
Foreign exchange translation reserve	(13,529)	(7,940)	(5,222)	(9,297)
Other comprehensive loss for the period	(11,810)	(7,049)	(3,535)	(9,721)
Total comprehensive income for the period	740	33,828	17,715	12,483
Attributable to:				
Shareholders	2,764	25,990	15,521	10,449
Non-controlling interest	(2,024)	7,838	2,194	2,034
	740	33,828	17,715	12,483

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Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of financial position

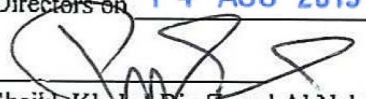
as at 30 June 2013

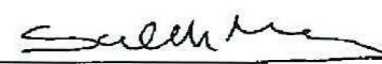
	Note	30 June 2013 AED'000 (Unaudited)	31 December 2012 AED'000 (Audited)
ASSETS			
Property and equipments		111,113	114,728
Intangible assets		1,895	3,304
Goodwill		186,194	186,194
Investment properties	8	284,523	284,818
Investments in associates	9	50,371	53,888
Statutory deposits		108,083	100,809
Investments	11	1,244,158	1,154,817
Participants' investments in Unit-linked contracts	11.1	556,792	551,354
Deposits with takaful and retakaful companies		294,144	289,605
Contributions and takaful balance receivables		843,168	929,198
Retakafuls' share of outstanding claims		300,941	375,064
Retakafuls' share of unearned contributions		74,242	72,398
Amounts due from related parties	12	13,650	14,961
Other assets and receivables		137,927	175,393
Cash and bank balances		453,169	545,046
TOTAL ASSETS		4,660,370	4,851,577
LIABILITIES			
Bank finance		156,540	160,665
Outstanding claims and family takaful reserve		1,264,116	1,448,507
Payable to Participants for Unit-linked contracts		554,243	540,833
Unearned contributions reserve		558,262	597,417
Takaful balances payable		698,845	696,740
Other payables and accruals		163,068	143,295
Amounts due to related parties	12	1,118	682
TOTAL LIABILITIES		3,396,192	3,588,139
Policyholders' fund	13	-	-
NET ASSETS EMPLOYED		1,264,178	1,263,438
FINANCED BY:			
Shareholders' equity		1,203,970	1,201,206
Non-controlling interest		60,208	62,232
		1,264,178	1,263,438

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial statements.

These condensed consolidated financial statements were approved and authorised for issue by the Board of

Directors on **14 AUG 2013** and signed on their behalf by:


Sheikh Khaled Bin Zayed Al Nahayan
Chairman


Dr. Saleh J. Malaikah
Vice Chairman & CEO

The independent auditors' report on review of condensed consolidated interim financial information is set out on page 1.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of cash flows

for the six-month period ended 30 June 2013

	Six month period ended 30 June 2013 AED'000 (Un-audited)	Six month period ended 30 June 2012 AED'000 (Un-audited)
Cash flows from operating activities		
Net profit before non-controlling interest	12,550	40,877
<i>Adjustment for:</i>		
Net movement in unearned contributions reserve	(34,584)	-
Investment properties	295	-
Amortisation of intangible assets	1,409	-
Share of (profit) / loss from associates	2,896	1,307
Dividend income	621	-
<i>Operating (loss) / profit before changes in working capital</i>	(16,813)	42,184
Change in deposits with takaful and retakaful companies	(4,539)	46,539
Change in contributions and takaful balance receivable	86,030	97,864
Change in due from / to related parties	1,747	346
Change in other assets and receivables	37,466	29,702
Change in outstanding claims (net of retakaful)	(110,268)	(79,764)
Change in takaful payables and other payables	21,878	(4,610)
Change in policyholders' fund	-	(201)
<i>Net cash flows from operating activities</i>	15,501	132,060
Cash flows from investing activities		
Property and equipment	3,615	339
Net movement in associates	(2,896)	620
Dividend income from an associate	(621)	-
Statutory deposits	(7,274)	(683)
Investments-net	(102,025)	141,569
Net movement in Participants' investments in Unit-linked contracts	7,972	(1,317)
<i>Net cash flows from investing activities</i>	(101,229)	140,528
Cash flows from financing activities		
Bank finance	(4,125)	(8,610)
Net movement in non-controlling interest	(2,024)	7,838
<i>Net cash flows used in from financing activities</i>	(6,149)	(772)
Net (decrease) / increase in cash and cash equivalents	(91,877)	271,816
Cash and cash equivalents at 1 January	545,046	434,720
Cash and cash equivalents at 30 June	453,169	706,536

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial statements.

The independent auditors' report on review of condensed consolidated interim financial information is set out on page 1.

Islamic Arab Insurance Co. (Salama) and its subsidiaries
Condensed consolidated interim statement of changes in equity (Un- audited)
for the six-month period ended 30 June 2013

	Attributable to the equity holders of the Company								Non- controlling interest AED'000	Total equity AED'000
	Share capital AED'000	Statutory reserve AED'000	Revaluation reserve AED'000	Foreign exchange translation reserve AED'000	Investment fair value reserve AED'000	Treasury stock AED'000	Retained earnings AED'000	Total AED'000		
Balance at 1 January 2012	1,210,000	69,983	7,109	(6,277)	4,596	(35,972)	329,717	1,579,156	43,826	1,622,982
Total comprehensive income for the period										
Profit for the period	-	-	-	-	-	-	32,450	32,450	8,427	40,877
Other comprehensive loss										
Movement in foreign exchange translation reserve	-	-	-	(7,183)	-	-	-	(7,183)	(757)	(7,940)
Movement in net change in fair value of available-for-sale investments	-	-	-	-	723	-	-	723	168	891
Total other comprehensive loss	-	-	-	(7,183)	723	-	-	(6,460)	(589)	(7,049)
Total comprehensive income for the period	-	-	-	(7,183)	723	-	32,450	25,990	7,838	33,828
Balance at 30 June 2012	<u>1,210,000</u>	<u>69,983</u>	<u>7,109</u>	<u>(13,460)</u>	<u>5,319</u>	<u>(35,972)</u>	<u>362,167</u>	<u>1,605,146</u>	<u>51,664</u>	<u>1,656,810</u>

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial statements.

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Islamic Arab Insurance Co. (Salama) and its subsidiaries

Condensed consolidated interim statement of changes in equity (Un- audited) (continued)

for the six-month period ended 30 June 2013

	Attributable to the equity holders of the Company									Total equity AED'000
	Share capital AED'000	Statutory reserve AED'000	Revaluation reserve AED'000	Foreign exchange translation reserve AED'000	Investment fair value reserve AED'000	Treasury stock AED'000	Retained earnings AED'000	Total AED'000	Non-controlling interest AED'000	
Balance at 1 January 2013	1,210,000	69,983	26,244	(11,363)	6,180	(35,972)	(63,866)	1,201,206	62,232	1,263,438
Total comprehensive income for the period										
Profit for the period	-	-	-	-	-	-	9,217	9,217	3,333	12,550
Other comprehensive loss										
Movement in foreign exchange translation reserve	-	-	-	(8,167)	-	-	-	(8,167)	(5,362)	(13,529)
Movement in net change in fair value of available-for-sale investments	-	-	-	-	1,714	-	-	1,714	5	1,719
Total other comprehensive loss	-	-	-	(8,167)	1,714	-	-	(6,453)	(5,357)	(11,810)
Total comprehensive income for the period	-	-	-	(8,167)	1,714	-	9,217	2,764	(2,024)	740
Balance at 30 June 2013	1,210,000	69,983	26,244	(19,530)	7,894	(35,972)	(54,649)	1,203,970	60,208	1,264,178

The notes on pages 8 to 18 form an integral part of these condensed consolidated interim financial statements.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes

(forming part of the condensed consolidated interim financial information)

1 Legal status and activities

Islamic Arab Insurance Co. (Salama) ("the Company") is a public shareholding company, registered in the Emirate of Dubai, United Arab Emirates (UAE) and operates through various branches in the UAE. The registered office of the Company is P.O Box 10214, Dubai, United Arab Emirates. The principal activity of the Company is the writing of all classes of general takaful and family takaful business, in accordance with Islamic Shari'ah principles and in accordance with the relevant Articles of the Company and the UAE Federal Law No. 8 of 1984 (as amended) concerning commercial companies and UAE Federal Law No. 6 of 2007, concerning regulations of insurance operations.

The Company and its subsidiaries are referred to as "the Group". Tariic Holding BSC (Tariic), a subsidiary of the company, is an intermediate holding company in Bahrain and no commercial activities are carried out in the Kingdom of Bahrain. The Group has the following principal subsidiaries which are engaged in insurance and reinsurance under Islamic Shari'ah principles:

Subsidiaries	Group's Ownership		Country of incorporation
	30 June 2013	31 December 2012	
<i>Directly owned</i>			
Tariic Holding Company B.S.C	99.40%	99.40%	Kingdom of Bahrain
<i>Through Tariic</i>			
Salama Assurances Senegal	55.17%	55.17%	Senegal
Salama Assurances Algerie	96.98%	96.98%	Algeria
Egyptian Saudi Insurance Home	51.15%	51.15%	Egypt
Best Re (L) Limited	100%	100%	Malaysia

2 Basis of preparation

a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with the, IAS 34 *Interim Financial Reporting*. They do not include all of the information required for the full annual financial statements, and should be read in conjunction with the consolidated financial statements of the Group for the year ended 31 December 2012.

b) Basis of measurement

The condensed consolidated interim financial statements have been prepared on the historical cost basis except for the following:

- financial instruments at fair value through profit and loss ("FVTPL") and unit-linked contracts are measured at fair value,
- available-for-sale ("AFS") financial assets are measured at fair value, and
- investment properties are measured at fair value.

New standards, interpretations and amendments adopted

The accounting policies adopted in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2012, except for the adoption of new standards and interpretations effective as of 1 January 2013.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

2 Basis of preparation (continued)

b) Basis of measurement (continued)

New standards, interpretations and amendments adopted (continued)

The Group applies, for the first time, certain standards and amendments that require restatement of previous financial statements. These include IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements, IAS 19 (Revised 2011) Employee Benefits, IFRS 13 Fair Value Measurement and amendments to IAS 1 Presentation of Financial Statements. Several other new standards and amendments apply for the first time in 2013. However, the adoption of these standards do not impact the annual consolidated financial statements of the Group or the condensed consolidated interim financial statements of the Group. In addition, the application of IFRS 12 Disclosure of Interest in Other Entities would result in additional disclosures in the annual consolidated financial statements.

c) Functional and reporting currency

These condensed consolidated interim financial statements are presented in UAE Dirham (AED). Except as otherwise indicated, financial information presented in UAE Dirham has been rounded to the nearest thousand.

3 Significant accounting policies

The Groups' financial risk management objectives, policies and accounting policies are consistent with those disclosed in the audited consolidated financial statements as at and for the year ended 31 December 2012, except for the adoption of certain new accounting standards (note 2(b)).

4 Estimates

The preparation of the condensed consolidated interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates are recognised in the period in which the estimates are revised and in the future periods effected.

In preparing these condensed consolidated interim financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were significantly same as those that applied to the audited consolidated financial statements as at and for the year ended 31 December 2012, except for the valuation of investment properties as explained in note 8.

5 Interim measurement

The nature of the Group's business is such that income and expense are incurred in a manner, which is not materially impacted by any form of seasonality. These condensed consolidated interim financial statements were prepared on the accrual basis, which requires income and expense to be recorded as earned or incurred and not as received or paid throughout the year. However, the interim results may not represent a proportionate share of the annual profits due to variability in contributions and investment income and uncertainty of claims occurrences.

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

6 Allocation of the net profit (Un-audited)

	For the six-month period ended 30 June 2013				For the six-month period ended 30 June 2012			
	Shareholders	Policyholders	Non-controlling interest	Total	Shareholders	Policyholders	Non-controlling interest	Total
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
Net underwriting income	-	75,392	-	75,392	-	105,250	-	105,250
Income								
Wakalah share (note 7)	35,850	(35,850)	-	-	33,947	(33,947)	-	-
Mudarib share (note 7)	50	(50)	-	-	118	(118)	-	-
Net technical charges from shareholders to policyholders	(3,322)	3,322	-	-	(4,592)	4,592	-	-
Net underwriting income from subsidiaries	67,935	(67,935)	-	-	76,995	(76,995)	-	-
Income from investments	21,801	390	-	22,191	28,692	990	-	29,682
Other income	12,057	-	-	12,057	10,718	27	-	10,745
	134,371	(24,731)	-	109,640	145,878	(201)	-	145,677
Expenses								
General, administrative and other expenses	(81,305)	-	-	(81,305)	(87,159)	-	-	(87,159)
Finance expenses	(7,524)	-	-	(7,524)	(7,341)	-	-	(7,341)
Charitable donations	(1,102)	-	-	(1,102)	(2,860)	-	-	(2,860)
Net profit before tax for the period	44,440	(24,731)	-	19,709	48,518	(201)	-	48,317
Tax – current	(7,159)	-	-	(7,159)	(7,641)	-	-	(7,641)
Net profit after tax for the period	37,281	(24,731)	-	12,550	40,877	(201)	-	40,676
Share of non-controlling interest	(3,333)	-	3,333	-	(8,427)	-	8,427	-
Policyholders' loss financed by shareholders / recovery of loss from policyholders' fund	(24,731)	24,731	-	-	-	201	-	201
Net profit for the period	9,217	-	3,333	12,550	32,450	-	8,427	40,877

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

7 Wakalah and Mudarib Share

The shareholders manage the takaful operations of the Group for the policyholders and charge 15% (2012: 15%) of gross written contributions of non family takaful business (excluding subsidiaries) as wakalah share. For family takaful business, sharing ratio is 15% (2012:15%) of mortality costs.

The shareholders of the Group also manage the policyholders' investment funds other than family takaful and charge 15% (2012: 15%) of investment income earned by the policyholders as Mudarib share.

8 Investment properties

The geographic dispersion of investment properties is as follows:

	30 June 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Within UAE	159,457	159,457
GCC Countries	125,066	125,361
	284,523	284,818

The carrying values of the investment properties reflect their fair values at 30 June 2013. These investment properties were previously stated at fair values as determined by independent external valuers at 31 December 2012. An independent external valuation has not been carried out at 30 June 2013 and accordingly, the carrying values are based on management's internal assessment.

The Group investment property portfolio is being managed and maintained by a third party; administrative and the rental income received from these properties are being set off with the administrative fees.

9 Investment in associates

The principal associates of the Group, all of which have 31 December as their year end are as follows:

Associates	Ownership		Country of incorporation	30 June 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
	2013	2012			
GEPAR	20.00%	20.00%	Tunisia	496	924
Salama Cooperative Insurance Company (formerly Saudi IAIC)	30.00%	30.00%	KSA	22,085	25,452
Islamic Insurance Jordan	20.00%	20.00%	Jordan	27,790	27,512
				50,371	53,888
Movements during the period/year					
				30 June 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Balance at the beginning of period/year				53,888	57,563
Share of loss in associates				(2,896)	(3,054)
Dividend received from associates				(621)	-
Change in reserve				-	(621)
Balance at the ending of period/year				50,371	53,888

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

10 Classes and categories of financial assets and financial liabilities

The table below sets out the classification of each class of financial assets and liabilities and their fair values:

At 30 June 2013 (Un-audited)

<u>Financial assets</u>	FVTPL	AFS	Amortised cost	Total
	AED'000	AED'000	AED'000	AED'000
Investments	23,708	301,164	919,286	1,244,158
Participants' investments in unit-linked contracts	556,792	-	-	556,792
Contributions and takaful balance receivables	-	-	843,168	843,168
Other assets and receivables	-	-	137,927	137,927
Retakafuls' share of outstanding claims	-	-	300,941	300,941
Statutory deposits	-	-	108,083	108,083
Cash and bank balances	-	-	453,169	453,169
	580,500	301,164	2,762,574	3,644,238

Financial liabilities

Payable to Participants for unit-linked contracts	554,243	-	-	554,243
Takaful balances payable	-	-	698,845	698,845
Other payables and accruals	-	-	163,068	163,068
Outstanding claims and family takaful reserve	-	-	1,264,116	1,264,116
Bank finance	-	-	156,540	156,540
	554,243	-	2,282,569	2,836,812

At 31 December 2012 (Audited)

<u>Financial assets</u>	FVTPL	AFS	Amortised cost	Total
	AED'000	AED'000	AED'000	AED'000
Investments	33,813	243,505	877,499	1,154,817
Participants' investments in unit-linked contracts	551,354	-	-	551,354
Contributions and takaful balance receivables	-	-	929,198	929,198
Other assets and receivables	-	-	175,393	175,393
Retakafuls' share of outstanding claims	-	-	375,064	375,064
Statutory deposits	-	-	100,809	100,809
Cash and bank balances	-	-	545,046	545,046
	585,167	243,505	3,003,009	3,831,681

Financial liabilities

Payable to Participants for unit-linked contracts	540,833	-	-	540,833
Takaful balances payable	-	-	696,740	696,740
Other payables and accruals	-	-	143,295	143,295
Outstanding claims and family takaful reserve	-	-	1,448,507	1,448,507
Bank finance	-	-	160,665	160,665
	540,833	-	2,449,207	2,990,040

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

11 Investments

	30 June 2013 (Un-audited)			31 December 2012 (Audited)		
	Domestic investments AED'000	International investments AED'000	Total AED'000	Domestic investments AED'000	International investments AED'000	Total AED'000
Financial assets at fair value through profit or loss						
Mutual fund and externally managed portfolios	-	16,793	16,793	-	27,822	27,822
Shares and securities	5,140	1,775	6,915	4,381	1,610	5,991
	5,140	18,568	23,708	4,381	29,432	33,813
Available-for-sale investments						
Mutual fund and externally managed portfolios	-	297,709	297,709	-	240,140	240,140
Shares and securities	3,364	91	3,455	3,272	93	3,365
	3,364	297,800	301,164	3,272	240,233	243,505
Islamic placements *	-	715,421	715,421	-	689,603	689,603
Held to maturity						
SUKUK and Government bonds	-	203,865	203,865	-	187,896	187,896
Total investments	8,504	1,235,654	1,244,158	7,653	1,147,164	1,154,817

*Represent Shari'ah compliant placements with different financial institutions having profit rates of 0.22% to 4.75% (2012: 0.22% to 4.75%) and with original maturities of more than 3 months.

11.1 Participants' investments in unit-linked contracts

	30 June 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Financial asset at fair value through profit or loss	556,792	551,354

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

11 Investments (continued)

Determining fair values

The determination of fair value for financial assets and liabilities is based on quoted market price in an active market under level 1 of fair value hierarchy.

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorised:

Investments securities	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
30 June 2013 (Un-audited)				
Fair value through profit or loss				
Mutual fund	16,707	86	-	16,793
Participants' investments in unit-linked contracts	-	556,792	-	556,792
Shares and securities	6,915	-	-	6,915
	<u>23,622</u>	<u>556,878</u>	<u>-</u>	<u>580,500</u>
Available for sale				
Mutual fund	11,123	286,586	-	297,709
Shares and securities	3,364	91	-	3,455
	<u>14,487</u>	<u>286,677</u>	<u>-</u>	<u>301,164</u>
31 December 2012 (Audited)				
Fair value through profit or loss				
Mutual fund	25,640	2,182	-	27,822
Participants' investments in unit-linked contracts	-	551,354	-	551,354
Shares and securities	5,991	-	-	5,991
	<u>31,631</u>	<u>553,536</u>	<u>-</u>	<u>585,167</u>
Available for sale				
Mutual fund	23,545	216,595	-	240,140
Shares and securities	3,273	92	-	3,365
	<u>26,818</u>	<u>216,687</u>	<u>-</u>	<u>243,505</u>

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

12 Related party transactions

The Group, in the normal course of business, collects contributions, settles claims and enters into other transactions with other businesses that fall within the definition of related parties contained in the IAS 24 Related Party Disclosures (Revised). The management believes that the terms of such transactions are not significantly different from those that could have been obtained from third parties. The following are the details of significant transactions with related parties.

	Six-month period ended 30 June 2013 AED'000 (Un-audited)	Six-month period ended 30 June 2012 AED'000 (Un-audited)
General and administrative expenses	886	1,302
Retakaful on contributions	2,718	1,706
Retakaful on claims	1,260	268

Transactions and receivables related to Bin Zayed Group are in respect of management of the Group's investment portfolio.

Compensation of key management personnel

Short term benefits	4,264	5,033
Employees end of service benefits	316	209
	4,580	5,242

	30 June 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Amounts due from related parties		
Bin Zayed Group	11,128	11,128
IAIC Bahrain	18	21
Other entities under common management with the Group	2,504	3,812
	13,650	14,961

Amounts due to related parties

Other entities under common management with the Group	1,118	682
	1,118	682

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

13 Policyholders' fund

	30 June 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Balance at 1 January	-	721
Net (deficit)/surplus attributable to policyholders for the period/year (note 6)	(24,731)	3,475
Proposed surplus distribution to policyholders of family takaful	-	(5,650)
	<u>(24,731)</u>	<u>(1,454)</u>
Financed by shareholders'	<u>24,731</u>	<u>1,454</u>
	<u>-</u>	<u>-</u>

The shareholders of the Company financed the policyholders' deficit in accordance with the takaful contracts between the Company and its policyholders.

14 Earnings per share

The calculation of earnings per share for the period ended 30 June 2013 is based on the profit attributable to shareholders of AED 9.22 million (30 June 2012: profit attributable to shareholders of AED 32.45 million) divided by the weighted average number of shares of 1,188 million (30 June 2012: 1,188 million) outstanding during the period. There is no dilutive effect on basic earnings per share.

15 Contingent liabilities and capital commitments

	30 June 2013 AED'000 (Un-audited)	31 December 2012 AED'000 (Audited)
Letters of guarantee	<u>14,102</u>	<u>14,278</u>

Statutory deposits of AED 14.38 million (31 December 2012: AED 14.55million) are held as lien by the bank against the above guarantees.

The Group, in common with other insurance companies, is involved as a defendant in a number of legal cases in respect of its underwriting activities. A provision is made in respect of each individual case where it is probable that the outcome would result in a loss to the Group in terms of an outflow of economic resources and a reliable estimate of the amount of outflow can be made.

The Group is exposed to certain claims and litigations, these are subject to legal cases filed by policyholders, cedants and retakaful operators in connection with policies issued. The management believes, based on independent legal counsel opinions that the ascertainment of liabilities and its timing is highly subjective and dependent on outcomes of court's decisions. Furthermore, as per independent legal counsel, the Group has strong grounds to defend the suits successfully. Accordingly, no additional provision for these claims has been made in the condensed consolidated interim financial statements.

There are no significant capital commitments at 30 June 2013 (31 December 2012: nil).

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

16 Operating segment

By business

(for the six-month period ended 30 June 2013)

	Non -motor AED'000	Motor AED'000	Health AED'000	Family takaful AED'000	Total AED'000
Gross written contributions	421,631	166,291	40,490	101,683	730,095
Net contributions earned	361,043	176,642	44,292	46,164	628,141
Commissions received on ceded reinsurance and retakaful	13,751	(546)	610	64	13,879
	374,794	176,096	44,902	46,228	642,020
Net claims incurred	(186,652)	(154,306)	(45,288)	(2,548)	(388,794)
Commissions paid and other costs	(123,378)	(20,479)	(6,784)	(27,193)	(177,834)
Net underwriting income	64,764	1,311	(7,170)	16,487	75,392
Investment and other income					34,248
Unallocated expenses and tax					(97,090)
Net profit after tax					12,550

(for the six-month period ended 30 June 2012)

	Non -motor AED'000	Motor AED'000	Health AED'000	Family takaful AED'000	Total AED'000
Gross written contributions	767,847	344,699	31,169	99,195	1,242,910
Net contributions earned	543,398	310,696	12,024	73,803	939,921
Commissions received on ceded reinsurance and retakaful	31,950	73	665	-	32,688
	575,348	310,769	12,689	73,803	972,609
Net claims incurred	(394,318)	(128,997)	(7,350)	(38,170)	(568,835)
Commissions paid and other costs	(203,604)	(73,228)	(3,842)	(17,850)	(298,524)
Net underwriting income	(22,574)	108,544	1,497	17,783	105,250
Investment and other income					40,427
Unallocated expenses and tax					(105,001)
Net profit after tax					40,676

Islamic Arab Insurance Co. (Salama) and its subsidiaries

Notes (continued)

16 Operating segment (continued)

By Geography

(for the six-month period ended 30 June 2013)

	Africa	Far East	Middle East	Turkey and Central Asia	Total
	AED'000	AED'000	AED'000	AED'000	AED'000
Gross written contributions	200,418	237,786	230,185	61,706	730,095
Net contributions earned	143,753	295,989	149,516	38,883	628,141
Commissions received on ceded reinsurance and retakaful	6,533	3,362	3,984	-	13,879
	150,286	299,351	153,500	38,883	642,020
Net claims incurred	(76,965)	(190,677)	(104,788)	(16,364)	(388,794)
Commissions paid and other cost	(41,657)	(69,792)	(47,428)	(18,957)	(177,834)
Net underwriting income	31,664	38,882	1,284	3,562	75,392
Investment and other income					34,248
Unallocated expenses and tax					(97,090)
Net profit after tax					12,550

(for the six-month period ended 30 June 2012)

	Africa	Far East	Middle East	Turkey and Central Asia	Total
	AED'000	AED'000	AED'000	AED'000	AED'000
Gross written contributions	191,785	777,242	244,065	29,818	1,242,910
Net contributions earned	136,879	625,373	158,806	18,863	939,921
Commissions received on ceded reinsurance and retakaful	8,007	19,357	5,324	-	32,688
	144,886	644,730	164,130	18,863	972,609
Net claims incurred	(62,729)	(395,062)	(87,481)	(23,563)	(568,835)
Commissions paid and other cost	(37,173)	(209,862)	(45,364)	(6,125)	(298,524)
Net underwriting income	44,984	39,806	31,285	(10,825)	105,250
Investment and other income					40,427
Unallocated expenses and tax					(105,001)
Net profit after tax					40,676

17 Comparative figures

Certain comparative figures have been reclassified where appropriate to conform with the presentation and accounting policies adopted in these condensed consolidated interim financial statements.