Joint Venture Between Aramex and InPost Will Transform Regional E-commerce

- **Agreement will provide new, innovative solution for e-businesses and consumers**
- **Network of private automated Parcel Lockers will be the first in the Middle East and Africa**
- **New Automated Parcel Lockers to enhance customer service experience for online shoppers**

Dubai, May 7 2014: Aramex, the leading global logistics and transportation solutions provider, today announced the signing of a Joint Venture with InPost, the world's largest parcel lockers network. The agreement formalises the partnership between Aramex and InPost and will ensure consumers across the Middle East and Africa will be able to access private automated parcel lockers for all e-commerce activities.

The new partnership with Aramex will create a network of automated parcel lockers that will be set up across the region in all major cities and towns. The move will support the development of the rapidly growing e-commerce industry in the Middle East and Africa by providing online businesses, and consumers purchasing online, with an innovative solution for sending and receiving packages. Through these new, automated self-service terminals, e-retailers will be able to send goods ordered online direct to parcel lockers, whilst customers will be able to collect their e-shopping at preselected terminals at their leisure.

Commenting on the signing, Iyad Kamal, Chief Operating Officer of Aramex said: "*InPost have a long and highly successful track record in developing world-class products and services in Europe and Asia and we are delighted to now be partnering with them across the Middle East and Africa. There are numerous synergies across our businesses and this partnership offers some exciting opportunities to further develop and grow our e-commerce proposition, enhance our last mile delivery solutions and improve the overall customer service experience for our clients*."

"*Across our markets in the Middle East and Africa, we are seeing the rapid growth of the e-commerce industry and our new partnership with InPost will enable us to continue to capitalize on this trend by strengthening our e-commerce services. To sustain this growth, more efficient platforms and systems for the e-commerce community are required and our partnership with InPost will play an important role in developing this market,"* Kamal added.

Further commenting on the initiative, Rafal Brzoska, Chief Executive Officer of InPost said: "*Aramex has deep local knowledge of the Middle East and Africa in particular and is a very natural partner for our growth strategy. Having already established an extensive global network, we are excited about the considerable opportunities across the e-commerce sector in the Middle East and Africa and proud to be introducing parcel lockers for the first time to the region."*

The rapid growth in the region's e-commerce industry has been driven by an increasingly affluent, urban population; increased appetite and demand for e-commerce products and services and an increasing

number of new e-retailers entering the market. The e-commerce market in the UAE alone is currently valued at over $2.9 billion and is expected to grow to over $5.1 billion by 2015, according to estimates[1].

Aramex and InPost expect the formal launch of the new service towards the end of 2014.

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Notes to editors:

About Aramex:
Aramex (DFM: ARMX) is a leading provider of comprehensive logistics and transportation solutions. Established in 1982 as an express operator, the company rapidly evolved into a global brand recognized for its customized services and innovative multi-product offering. Traded on the NASDAQ from 1997 to 2002, Aramex today is a publicly traded company on the Dubai Financial Market, employing more than 13,900 people in 354 locations across 60 countries and leads a strong alliance network providing global presence, and bringing together 40 independent express companies from around the world. The range of services offered by Aramex includes integrated logistics solutions, international and domestic express delivery, freight forwarding, secure records and information management solutions, and e-services, including e-business solutions and Shop and Ship.

For more information, please visit us at www.aramex.com. Follow us on Twitter: @aramex.

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About InPost:
InPost is part of Integer Group, one of the most successful private postal Companies employing over 10,000 people. InPost operates the largest international Parcel Lockers network and its technology is already present in 21 countries. The innovative nature of InPost Parcel Locker solution was confirmed by numerous awards including World Mail Award in 2013, Retail Innovation of the year 2013, Delivery Innovation Excellence UK in 2014. Integer.pl S.A. is listed on the Warsaw Stock Exchange.

For more information, please visit us at www.inpost24.com

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[1] http://www.ekosglobal.com/markets/united-arab-emirates/