



**Dated : 6<sup>th</sup> November 2014**

**Directors' Report**  
**For the Third Quarter Ended 30<sup>th</sup> September 2014**

The Board of Directors is pleased to present the unaudited results for the third quarter ended 30<sup>th</sup> September 2014.

- The gross premium written increased by 18% to AED 169.446 Million by the third quarter of 2014 as compared to AED 143.800 Million in the same period last year.
- The net underwriting income increased by 18% to AED 29.758 Million by the third quarter of 2014 as compared to AED 25.286 Million as of September 2013.
- The net profit upto the third quarter 2014 also increased by 25% achieving AED 30.823 Million, compared to AED 24.536 Million as of September 2013.

  
**Mohammed Khalaf Al Habtoor**  
**Managing Director**





Grant Thornton

**Dubai National Insurance & Reinsurance (P.S.C.)**

Dubai - United Arab Emirates

Condensed Interim Financial Statements  
(Un-audited)

For the period ended September 30, 2014

**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**  
**For the period ended September 30, 2014**

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## **Review report of the independent auditor to the shareholders of Dubai National Insurance & Reinsurance (P.S.C.)**

### **Introduction**

We have reviewed the accompanying condensed interim statement of financial position of Dubai National Insurance & Reinsurance (P.S.C.) (the "Company") as of September 30, 2014 and the related condensed interim income statement, the condensed interim statement of comprehensive income, the condensed interim statement of changes in equity and the condensed interim statement of cash flows for the nine months period then ended. Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with International Accounting Standard 34 "Interim Financial Reporting". Our responsibility is to express a conclusion on this condensed interim financial statements based on our review.

### **Scope of review**

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements are not prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

  
**Grant Thornton**  
**Farouk Mohamed**  
**Registration No: 86**

Dubai, United Arab Emirates  
**Date: November 6, 2014**

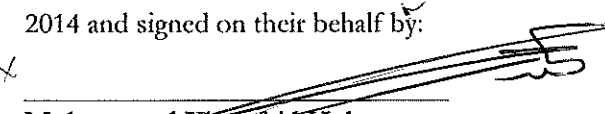


**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**

**Condensed Interim Statement of Financial Position**  
**As at September 30, 2014**

|                                                                                                       | Notes | (Unaudited)<br>September<br>30, 2014<br>AED'000 | (Audited)<br>December 31,<br>2013<br>AED'000 |
|-------------------------------------------------------------------------------------------------------|-------|-------------------------------------------------|----------------------------------------------|
| <b>Assets</b>                                                                                         |       |                                                 |                                              |
| <b>Non-current</b>                                                                                    |       |                                                 |                                              |
| Statutory deposits                                                                                    | 4     | 10,268                                          | 10,268                                       |
| Property and equipment                                                                                |       | 877                                             | 593                                          |
| Investment property                                                                                   | 5     | 83,759                                          | 85,141                                       |
|                                                                                                       |       | <u>94,904</u>                                   | <u>96,002</u>                                |
| <b>Current</b>                                                                                        |       |                                                 |                                              |
| Financial assets at fair value through other<br>comprehensive income                                  | 6     | 372,427                                         | 228,861                                      |
| Insurance receivables                                                                                 |       | 38,084                                          | 26,738                                       |
| Other receivables                                                                                     |       | 2,653                                           | 2,561                                        |
| Due from related parties                                                                              | 7     | 20,194                                          | 6,938                                        |
| Re-insurers' contract assets                                                                          |       | 136,570                                         | 107,693                                      |
| Cash and cash equivalents                                                                             | 8     | 65,872                                          | 55,265                                       |
|                                                                                                       |       | <u>635,800</u>                                  | <u>428,056</u>                               |
| <b>Total assets</b>                                                                                   |       | <u>730,704</u>                                  | <u>524,058</u>                               |
| <b>Equity and liabilities</b>                                                                         |       |                                                 |                                              |
| <b>Equity</b>                                                                                         |       |                                                 |                                              |
| Share capital                                                                                         |       | 115,500                                         | 115,500                                      |
| Legal reserve                                                                                         |       | 57,750                                          | 57,750                                       |
| Obligatory reserve                                                                                    |       | 28,875                                          | 28,875                                       |
| General reserve                                                                                       |       | 220,000                                         | 220,000                                      |
| Fair value reserve on financial assets at fair value<br>through other comprehensive income ("FVTOCI") |       | 75,233                                          | (150,634)                                    |
| (Accumulated deficit)/retained earnings                                                               |       | (39,700)                                        | 34,242                                       |
| <b>Total equity</b>                                                                                   |       | <u>457,658</u>                                  | <u>305,733</u>                               |
| <b>Liabilities</b>                                                                                    |       |                                                 |                                              |
| <b>Non-current</b>                                                                                    |       |                                                 |                                              |
| Employees' end-of-service benefits                                                                    |       | 2,959                                           | 2,636                                        |
| <b>Current</b>                                                                                        |       |                                                 |                                              |
| Insurance contract provisions                                                                         |       | 194,690                                         | 159,144                                      |
| Insurance payables                                                                                    |       | 53,330                                          | 36,779                                       |
| Other payables                                                                                        |       | 16,875                                          | 16,262                                       |
| Due to related parties                                                                                | 7     | 5,192                                           | 3,504                                        |
|                                                                                                       |       | <u>270,087</u>                                  | <u>215,689</u>                               |
| <b>Total liabilities</b>                                                                              |       | <u>273,046</u>                                  | <u>218,325</u>                               |
| <b>Total equity and liabilities</b>                                                                   |       | <u>730,704</u>                                  | <u>524,058</u>                               |

These condensed interim financial statements were approved by the Board of Directors on November 6, 2014 and signed on their behalf by:

  
**Mohammed Khalaf Al Habtoor**  
**Managing Director**

  
**Sultan Ahmed Al Habtoor**  
**Vice Chairman**

The notes from 1 to 12 form an integral part of these condensed interim financial statements.

**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**

**Condensed Interim Income Statement**  
**For the period ended September 30, 2014**

|                                                           | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2014<br>AED'000 | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2013<br>AED'000 | (Un-audited)<br>Three months<br>period ended<br>September 30,<br>2014<br>AED'000 | (Un-audited)<br>Three months<br>period ended<br>September 30,<br>2013<br>AED'000 |
|-----------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| Gross premium                                             | 169,446                                                                         | 143,800                                                                         | 52,924                                                                           | 43,770                                                                           |
| Reinsurance share of premium                              | (112,120)                                                                       | (88,740)                                                                        | (40,579)                                                                         | (29,957)                                                                         |
| <b>Net premium</b>                                        | <b>57,326</b>                                                                   | <b>55,060</b>                                                                   | <b>12,345</b>                                                                    | <b>13,813</b>                                                                    |
| Net transfer (to)/from unearned premium                   | (4,036)                                                                         | (9,818)                                                                         | 3,480                                                                            | 2,035                                                                            |
| <b>Net premium earned</b>                                 | <b>53,290</b>                                                                   | <b>45,242</b>                                                                   | <b>15,825</b>                                                                    | <b>15,848</b>                                                                    |
| Commission earned                                         | 16,397                                                                          | 14,463                                                                          | 7,688                                                                            | 6,656                                                                            |
| Commission paid                                           | (14,236)                                                                        | (12,996)                                                                        | (3,936)                                                                          | (3,862)                                                                          |
| Others                                                    | 3,310                                                                           | 3,365                                                                           | 2,171                                                                            | 1,031                                                                            |
| <b>Gross underwriting income</b>                          | <b>58,761</b>                                                                   | <b>50,074</b>                                                                   | <b>21,748</b>                                                                    | <b>19,673</b>                                                                    |
| <br>Gross claims paid                                     | <br>63,985                                                                      | <br>54,422                                                                      | <br>21,221                                                                       | <br>12,906                                                                       |
| Reinsurance share                                         | (37,615)                                                                        | (32,763)                                                                        | (13,768)                                                                         | (6,695)                                                                          |
| <b>Net claims paid</b>                                    | <b>26,370</b>                                                                   | <b>21,659</b>                                                                   | <b>7,453</b>                                                                     | <b>6,211</b>                                                                     |
| Provision for outstanding claims and technical provisions | 5,222                                                                           | (660)                                                                           | 907                                                                              | 4,897                                                                            |
| Reinsurance share of outstanding claims                   | (2,589)                                                                         | 3,789                                                                           | 723                                                                              | (1,485)                                                                          |
| <b>Net claims incurred</b>                                | <b>29,003</b>                                                                   | <b>24,788</b>                                                                   | <b>9,083</b>                                                                     | <b>9,623</b>                                                                     |
| <br><b>Net underwriting income</b>                        | <br><b>29,758</b>                                                               | <br><b>25,286</b>                                                               | <br><b>12,665</b>                                                                | <br><b>10,050</b>                                                                |
| Income from investments - net                             | 8,457                                                                           | 6,942                                                                           | (330)                                                                            | 92                                                                               |
| Income from investment property -- net                    | 7,938                                                                           | 7,084                                                                           | 2,606                                                                            | 2,200                                                                            |
| Other income                                              | 57                                                                              | 146                                                                             | -                                                                                | (1)                                                                              |
| <b>Gross income</b>                                       | <b>46,210</b>                                                                   | <b>39,458</b>                                                                   | <b>14,941</b>                                                                    | <b>12,341</b>                                                                    |
| General and administrative expenses                       | (15,387)                                                                        | (14,922)                                                                        | (5,295)                                                                          | (5,039)                                                                          |
| <b>Net profit for the period</b>                          | <b>30,823</b>                                                                   | <b>24,536</b>                                                                   | <b>9,646</b>                                                                     | <b>7,302</b>                                                                     |
| <br><b>Earnings per share:</b>                            |                                                                                 |                                                                                 |                                                                                  |                                                                                  |
| Basic and diluted (note 9)                                | AED 0.27                                                                        | AED 0.21                                                                        | AED 0.08                                                                         | AED 0.06                                                                         |

The notes from 1 to 12 form an integral part of these condensed interim financial statements.

**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**

**Condensed Interim Statement of Comprehensive Income**  
**For the period ended September 30, 2014**

|                                                                                                | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2014<br>AED'000 | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2013<br>AED'000 | (Un-audited)<br>Three months<br>period ended<br>September 30,<br>2014<br>AED'000 | (Un-audited)<br>Three months<br>period ended<br>September 30,<br>2013<br>AED'000 |
|------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------|----------------------------------------------------------------------------------|----------------------------------------------------------------------------------|
| Net profit for the period                                                                      | 30,823                                                                          | 24,536                                                                          | 9,646                                                                            | 7,302                                                                            |
| Other comprehensive income                                                                     |                                                                                 |                                                                                 |                                                                                  |                                                                                  |
| Items that will not be reclassified<br>subsequently to profit or loss                          |                                                                                 |                                                                                 |                                                                                  |                                                                                  |
| Net unrealized profit on<br>investments                                                        | 144,203                                                                         | 67,464                                                                          | 66,262                                                                           | 21,135                                                                           |
| Adjustment arising on translation of<br>operating assets and liabilities of<br>overseas branch | (1)                                                                             | (2)                                                                             | (1)                                                                              | 1                                                                                |
| Other comprehensive income for<br>the period                                                   | 144,202                                                                         | 67,462                                                                          | 66,261                                                                           | 21,136                                                                           |
| Total comprehensive income for<br>the period                                                   | 175,025                                                                         | 91,998                                                                          | 75,907                                                                           | 28,438                                                                           |

The notes from 1 to 12 form an integral part of these condensed interim financial statements.

Dubai National Insurance & Reinsurance (P.S.C.)  
Condensed Interim Financial Statements

Condensed Interim Statement of Changes in Equity  
For the period ended September 30, 2014

|                                            | Share capital<br>AED'000 | Legal<br>reserve<br>AED'000 | Obligatory<br>reserve<br>AED'000 | General<br>reserve<br>AED'000 | Fair value reserve<br>on financial<br>assets at<br>FVTOCI<br>AED'000 | (Accumulated<br>deficit)/<br>retained<br>earnings<br>AED'000 | Total equity<br>AED'000 |
|--------------------------------------------|--------------------------|-----------------------------|----------------------------------|-------------------------------|----------------------------------------------------------------------|--------------------------------------------------------------|-------------------------|
| Balance at January 1, 2013 (Audited)       | 115,500                  | 57,448                      | 28,875                           | 220,000                       | (260,932)                                                            | 29,851                                                       | 190,742                 |
| Dividend declared                          | -                        | -                           | -                                | -                             | -                                                                    | (23,100)                                                     | (23,100)                |
| Transactions with owners                   | -                        | -                           | -                                | -                             | -                                                                    | (23,100)                                                     | (23,100)                |
| Profit for the period                      | -                        | -                           | -                                | -                             | -                                                                    | 24,536                                                       | 24,536                  |
| Other Comprehensive income                 | -                        | -                           | -                                | -                             | -                                                                    | -                                                            | -                       |
| Net unrealized gain on investments         | -                        | -                           | -                                | -                             | 67,464                                                               | -                                                            | 67,464                  |
| Branch adjustment                          | -                        | -                           | -                                | -                             | -                                                                    | (2)                                                          | (2)                     |
| Balance at September 30, 2013 (Un-audited) | 115,500                  | 57,448                      | 28,875                           | 220,000                       | (193,468)                                                            | 31,285                                                       | 259,640                 |
| Balance at January 1, 2014 (Audited)       | 115,500                  | 57,750                      | 28,875                           | 220,000                       | (150,634)                                                            | 34,242                                                       | 305,733                 |
| Dividend declared                          | -                        | -                           | -                                | -                             | -                                                                    | (23,100)                                                     | (23,100)                |
| Transactions with owners                   | -                        | -                           | -                                | -                             | -                                                                    | (23,100)                                                     | (23,100)                |
| Profit for the period                      | -                        | -                           | -                                | -                             | -                                                                    | 30,823                                                       | 30,823                  |
| Loss on disposal of FVTOCI investments     | -                        | -                           | -                                | -                             | 81,664                                                               | (81,664)                                                     | -                       |
| Other Comprehensive income                 | -                        | -                           | -                                | -                             | -                                                                    | -                                                            | -                       |
| Net unrealized gain on investments         | -                        | -                           | -                                | -                             | 144,203                                                              | -                                                            | 144,203                 |
| Branch adjustment                          | -                        | -                           | -                                | -                             | -                                                                    | (1)                                                          | (1)                     |
| Balance at September 30, 2014 (Un-audited) | 115,500                  | 57,750                      | 28,875                           | 220,000                       | 75,233                                                               | (39,700)                                                     | 457,658                 |

The notes from 1 to 12 form an integral part of these condensed interim financial statements.

**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**

**Condensed Interim Statement of Cash Flows**  
**For the period ended September 30, 2014**

|                                                      | Notes | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2014<br>AED'000 | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2013<br>AED'000 |
|------------------------------------------------------|-------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| <b>Cash flows from operating activities</b>          |       |                                                                                 |                                                                                 |
| Net profit for the period                            |       | 30,823                                                                          | 24,536                                                                          |
| <i>Adjustments for:</i>                              |       |                                                                                 |                                                                                 |
| Depreciation on property and equipment               |       | 315                                                                             | 640                                                                             |
| Depreciation on investment property                  |       | 1,382                                                                           | 1,380                                                                           |
| Gain on disposal of property and equipment           |       | (57)                                                                            | (146)                                                                           |
| Net transfer to employees' end-of-service benefits   |       | 323                                                                             | 397                                                                             |
| Insurance contract provisions                        |       | 35,546                                                                          | 34,031                                                                          |
| Reinsurance contract assets                          |       | (28,878)                                                                        | (21,084)                                                                        |
| Dividend and interest on long-term deposits          |       | (8,455)                                                                         | (6,942)                                                                         |
| Income from investment property – net                |       | (7,938)                                                                         | (7,084)                                                                         |
| Operating profit before changes in working capital   |       | 23,061                                                                          | 25,728                                                                          |
| <b>Changes in working capital</b>                    |       |                                                                                 |                                                                                 |
| Insurance receivables                                |       | (11,347)                                                                        | 6,423                                                                           |
| Other receivables                                    |       | (92)                                                                            | (353)                                                                           |
| Insurance and other payables                         |       | 17,164                                                                          | 478                                                                             |
| Due to related parties – net                         |       | (11,568)                                                                        | (5,063)                                                                         |
| Net cash generated from operating activities         |       | 17,218                                                                          | 27,213                                                                          |
| <b>Cash flows from investing activities</b>          |       |                                                                                 |                                                                                 |
| Purchase of property and equipment                   |       | (598)                                                                           | (272)                                                                           |
| Proceeds from disposal of property & equipment       |       | 57                                                                              | 195                                                                             |
| Proceeds from disposal of financial assets at FVTOCI |       | 155,609                                                                         | -                                                                               |
| Purchase of financial assets at FVTOCI               |       | (154,971)                                                                       | -                                                                               |
| Dividend and interest on long-term deposits          |       | 8,455                                                                           | 6,942                                                                           |
| Income from investment property –net                 |       | 7,938                                                                           | 7,084                                                                           |
| Net cash generated from investing activities         |       | 16,490                                                                          | 13,949                                                                          |
| <b>Cash flows from financing activity</b>            |       |                                                                                 |                                                                                 |
| Dividend paid                                        |       | (23,100)                                                                        | (23,100)                                                                        |
| Net cash used in financing activity                  |       | (23,100)                                                                        | (23,100)                                                                        |
| <b>Net change in cash and cash equivalents</b>       |       | 10,608                                                                          | 18,062                                                                          |
| Cash and cash equivalents, beginning of period       |       | 55,265                                                                          | 31,304                                                                          |
| Difference in exchange on cash and cash equivalents  |       | (1)                                                                             | -                                                                               |
| <b>Cash and cash equivalents, end of period</b>      |       | 65,872                                                                          | 49,366                                                                          |

The notes from 1 to 12 form an integral part of these condensed interim financial statements.

**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**

**Notes to the condensed interim financial statements (Un-audited)**  
**For the period ended September 30, 2014**

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**1 Legal status and activities**

Dubai National Insurance & Reinsurance (P.S.C.) (the "Company") is a public shareholding company incorporated in Dubai on January 6, 1992 with an overseas branch in Beirut, Lebanon.

The Company is engaged in insurance and reinsurance of all classes of business in accordance with the provisions of the UAE Federal Law No. 6 of 2007 on Establishment of the Insurance Authority and Organization of the Insurance Operations relating to insurance companies and insurance agents.

The registered address of the Company is Dubai National Insurance Building, Floor 7 & 9, Port Saeed, P.O. Box 1806, Dubai, U.A.E.

The overseas branch in Beirut is in the process of being wound down. Accordingly, the related license as required by local regulations has been terminated. The related guarantee is blocked with the Ministry of Economic & Commerce, Insurance Affairs Department in Lebanon until it meets all its obligations, as published in the official gazette in April 2004. The branch has no operations and the total expenses and assets of the branch are not material to these condensed interim financial statements. Hence, these condensed interim financial statements do not separately disclose the expenses, assets, liabilities and cash flows for the discontinued operations of the branch.

**2 General information and basis of preparation**

The condensed interim financial statements are for the nine months period ended September 30, 2014 and are presented in Arab Emirate Dirham (AED), which is the functional currency of the Company. They have been prepared in accordance with IAS 34 'Interim Financial Reporting'. They do not include all of the information required in annual financial statements in accordance with IFRSs, and should be read in conjunction with the financial statements for the year ended December 31, 2013.

**3 Significant accounting policies**

The condensed interim financial statements have been prepared in accordance with the accounting policies adopted in the Company's most recent annual financial statements for the year ended 31 December 2013.

**a) Standards, interpretations and amendments to existing standards that are effective in 2014**

Certain standards, interpretations and amendments to existing standards, issued by the IASB, that are effective for the accounting period beginning on or after January 1, 2014 are relevant to the Company and have been applied for the first time. The nature and impact of these standards, interpretations and amendments is described below.

**IAS 32 Financial Instruments: Presentation – Amendment (effective for accounting period on or after January 1, 2014)**

The amendments, to be applied retrospectively, add application guidance to address inconsistencies in applying IAS 32's criteria for offsetting financial assets and financial liabilities in the following two areas:

- the meaning of 'currently has a legally enforceable right of set-off'; and
- the application of simultaneous realisation and settlement.

The amendments have no impact on the interim condensed consolidated financial information of the Company.

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**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**

**Notes to the condensed interim financial statements (Un-audited)**  
**For the period ended September 30, 2014**

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**3 Significant accounting policies (continued)**

**a) Standards, interpretations and amendments to existing standards that are effective in 2014 (continued)**

**IAS 36 Impairment of Assets – Amendment (effective for accounting period on or after January 1, 2014)**

The amendments reduce the circumstances in which the recoverable amount of assets or cash-generating units is required to be disclosed, clarify the disclosures required, and to introduce an explicit requirement to disclose the discount rate used in determining impairment (or reversals) where recoverable amount (based on fair value less costs of disposal) is determined using a present value technique.

The amendments have no impact on the interim condensed consolidated financial information of the Company.

**b) Standards, interpretations and amendments to existing standards that are not yet effective and have not been adopted early by the Company**

The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

**c) Financial assets at fair value through other comprehensive income (FVTOCI)**

Investments in equity securities are classified as FVTOCI. At initial recognition, the Company can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity securities in FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading. They are initially recognised at fair value plus transaction costs.

After initial recognition, securities are measured at fair value, with unrealised gains or losses reported within the fair value reserve on investments at FVTOCI, and shown as part of shareholders' equity until the investment is derecognised. When the investment is disposed of, the cumulative gain or loss recognised in other comprehensive income is not reclassified from the equity reserve to income statement, but is reclassified to retained earnings.

**d) Critical accounting estimates and judgments in applying accounting policies**

The Company makes estimates and assumption that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may substantially be different.

*Outstanding claims and technical provisions*

The estimation of the ultimate liability (both technical and outstanding) arising from claims made under insurance contracts is the Company's most critical accounting estimate. These estimates are continually reviewed and updated, and adjustments resulting from this review are reflected in the income statement. The process relies upon the basic assumption that past experience, adjusted for the effect of current developments and likely trends, is an appropriate basis for predicting future events.

**Dubai National Insurance & Reinsurance (P.S.C.)**  
**Condensed Interim Financial Statements**

**Notes to the condensed interim financial statements (Un-audited)**  
**For the period ended September 30, 2014**

**3 Significant accounting policies (continued)**

**d) Critical accounting estimates and judgments in applying accounting policies (continued)**

*Classification of investment property*

The Company makes judgement to determine whether a property qualifies as investment property and follows the guidance of IAS 40 'Investment Property' to consider whether any owner occupied property is not significant and is classified accordingly as investment property.

*Provision for doubtful debts*

Management reviews the provision for doubtful debts at each reporting date by assessing the recoverability of insurance receivables.

*Fair value of unquoted securities*

Fair value of unquoted securities has been determined by the management based on Earnings Multiple Technique using observable market data of comparable public entities, certain discount factors and unobservable financial data of these non-public investees. Actual results may substantially be different. Further information on using the estimates is mentioned in note 6.

**4 Statutory deposits**

|                                 | (Un-audited)<br>September<br>30, 2014<br>AED'000 | (Audited)<br>December<br>31, 2013<br>AED'000 |
|---------------------------------|--------------------------------------------------|----------------------------------------------|
| Held with a local bank in Dubai | 10,000                                           | 10,000                                       |
| Held with a bank outside UAE    | 268                                              | 268                                          |
|                                 | <u>10,268</u>                                    | <u>10,268</u>                                |

Statutory deposit held with a local bank in Dubai, UAE represents deposits held under a lien in favour of the Ministry of Economy and Planning in accordance with Article 42 of Federal Law No. (6) of 2007 on Establishment of the Insurance Authority and Organization of the Insurance Operations, relating to insurance companies and brokers. The deposit cannot be withdrawn without prior approval from the Ministry of Economy and Planning.

Statutory deposits held outside UAE represent a restricted fixed deposit in favour of the Ministry of Economy & Commerce, Government of Lebanon, as per Law No. 31/91 of Insurance companies held under lien by bank against guarantees issued.

**5 Investment property**

|                                             | (Un-audited)<br>September 30,<br>2014<br>AED'000 | (Audited)<br>December 31,<br>2013<br>AED'000 |
|---------------------------------------------|--------------------------------------------------|----------------------------------------------|
| <b>Within U.A.E:</b>                        |                                                  |                                              |
| Cost at the beginning of the period         | 105,721                                          | 105,721                                      |
| Accumulated depreciation                    | (21,962)                                         | (20,580)                                     |
| Written down value at the end of the period | <u>83,759</u>                                    | <u>85,141</u>                                |

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**6 Financial assets at fair value through other comprehensive income**

Financial assets measured at fair value in the statement of financial position are grouped into three levels of a fair value hierarchy. This grouping is determined based on the lowest level of significant inputs used in fair value measurement, as follows:

- Level 1 – quoted prices (unadjusted) in active markets for identical assets;
- Level 2 – inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 – inputs for the asset or liability that are not based on observable market data (unobservable inputs).

|                                    | Note | Level 1<br>AED'000 | Level 2<br>AED'000 | Level 3<br>AED'000 | Total<br>AED'000 |
|------------------------------------|------|--------------------|--------------------|--------------------|------------------|
| <b>September 30, 2014</b>          |      |                    |                    |                    |                  |
| Investment in quoted securities    | (a)  | 311,145            | -                  | -                  | 311,145          |
| Investment in unquoted securities* | (b)  | -                  | -                  | 61,282             | 61,282           |
|                                    |      | <u>311,145</u>     | <u>-</u>           | <u>61,282</u>      | <u>372,427</u>   |
| <b>December 31, 2013</b>           |      |                    |                    |                    |                  |
| Investment in quoted securities    | (a)  | 199,361            | -                  | -                  | 199,361          |
| Investment in unquoted securities* | (b)  | -                  | -                  | 29,500             | 29,500           |
|                                    |      | <u>199,361</u>     | <u>-</u>           | <u>29,500</u>      | <u>228,861</u>   |

(a) The Company holds a portfolio of quoted securities of various entities. During the period ended September 30, 2014 the Company disposed of various quoted equity securities for a consideration of AED 155.61 million. The cumulative losses on disposal of these securities have been reclassified from fair value reserve on financial assets at fair value through other comprehensive income to accumulated deficit/retained earnings. Furthermore, during the current quarter the Company acquired quoted equity securities of various entities for a consideration of AED 154.97 million.

Fair values of the quoted securities have been determined by reference to their quoted prices at the reporting date.

(b) The Company holds investments in unquoted securities of three entities as at September 30, 2014. Latest financial information for these unquoted investee entities was not available, therefore financial information reported as at December 31, 2013 has been used to fair value these unquoted securities. These investments are fair valued based on Earnings Multiple Technique using observable market data of comparable public entities, certain discount factors and unobservable financial data of these non-public investees as at December 31, 2013. As the quarterly results of these investees are not available, no change in the fair value has been recorded during the quarter ended September 30, 2014. This has been treated as a significant accounting estimate.

Management believes that there is no significant deterioration in the value of these unquoted investments during the period ended September 30, 2014. All the unquoted securities fall under level 3 of fair value hierarchy therefore use of estimate is significant.

\*The title of the unquoted securities is held by related parties for the beneficial interest of the Company.

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**7 Related parties**

Details of related party balances are as follows:

|                                   | (Un-audited)<br>September<br>30, 2014<br>AED'000 | (Audited)<br>December 31,<br>2013<br>AED'000 |
|-----------------------------------|--------------------------------------------------|----------------------------------------------|
| <b>Due from related parties</b>   |                                                  |                                              |
| Al Habtoor Leighton LLC           | 12,419                                           | 5,058                                        |
| Diamond Lease                     | 4,271                                            | 783                                          |
| Dubai National Investment Co. LLC | 1,448                                            | 430                                          |
| Habtoor Grand Resort & Spa        | 1,018                                            | 488                                          |
| Other Habtoor Company companies   | 1,038                                            | 179                                          |
|                                   | <u>20,194</u>                                    | <u>6,938</u>                                 |
| <b>Due to related parties</b>     |                                                  |                                              |
| Due to investor:                  |                                                  |                                              |
| Al Habtoor Motors Co L.L.C        | 5,175                                            | 3,331                                        |
| Others:                           |                                                  |                                              |
| Al Habtoor Company companies      | 17                                               | 173                                          |
|                                   | <u>5,192</u>                                     | <u>3,504</u>                                 |

**Related party transactions**

The Company, in the normal course of business, collects premiums from and settles claims of other businesses that fall within the definition of related parties as contained in IFRS.

The following are the details of significant transactions with related parties:

|                            | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2014<br>AED'000 | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2013<br>AED'000 |
|----------------------------|---------------------------------------------------------------------------------|---------------------------------------------------------------------------------|
| Premiums written           | 74,849                                                                          | 60,528                                                                          |
| Claims paid                | 7,115                                                                           | 12,497                                                                          |
| Commission paid            | 2,465                                                                           | 2,563                                                                           |
| Agency/ Non-agency repairs | 19,658                                                                          | 13,296                                                                          |

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**8 Cash and cash equivalents**

|                           | (Un-audited)<br>September 30,<br>2014<br>AED'000 | (Audited)<br>December 31,<br>2013<br>AED'000 |
|---------------------------|--------------------------------------------------|----------------------------------------------|
| Cash in hand and at banks | 65,872                                           | 55,265                                       |

- (a) Cash at banks includes approximately AED 0.18 million (2013: AED 0.18 million) converted from Lebanese Lira (LL).
- (b) Cash at banks includes short term deposits with local banks carrying interest ranging from 0.5% - 1.2% (December 31, 2013: 0.5% - 1.25%).

**9 Earnings per share**

**Basic and diluted**

|                                                                                        | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2014 | (Un-audited)<br>Nine months<br>period ended<br>September 30,<br>2013 | (Un-audited)<br>Three months<br>period ended<br>September 30,<br>2014 | (Un-audited)<br>Three months<br>period ended<br>September 30,<br>2013 |
|----------------------------------------------------------------------------------------|----------------------------------------------------------------------|----------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------------------|
| <b>Earnings (AED'000):</b>                                                             |                                                                      |                                                                      |                                                                       |                                                                       |
| Net profit for the period                                                              | 30,823                                                               | 24,536                                                               | 9,646                                                                 | 7,302                                                                 |
| <b>Number of shares:</b>                                                               |                                                                      |                                                                      |                                                                       |                                                                       |
| Weighted average number of ordinary shares for the purpose of basic earnings per share | 115,500,000                                                          | 115,500,000                                                          | 115,500,000                                                           | 115,500,000                                                           |
| <b>Earnings per share (AED):</b>                                                       |                                                                      |                                                                      |                                                                       |                                                                       |
| Basic and diluted                                                                      | 0.27*                                                                | 0.21*                                                                | 0.08*                                                                 | 0.06*                                                                 |

\* These figures are rounded off

The Company does not have potentially diluted shares and accordingly, diluted earnings per share equals basic earnings per share.

**10 Segment information**

The Company operates two main business segments: Underwriting and Investments.

Underwriting segment is further classified into General Insurance and Life and Health Insurance. Investments segment comprises Investment Property and Financial Assets. The Life insurance provided by the Company is for a period of 12 months and does not include any investment portion.

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**10 Segment Information (continued)**

|                                 | Nine months period ended<br>September 30, 2014<br>AED '000 |             |          | Nine months period ended<br>September 30, 2013<br>AED '000 |             |          |
|---------------------------------|------------------------------------------------------------|-------------|----------|------------------------------------------------------------|-------------|----------|
|                                 | Underwriting                                               | Investments | Total    | Underwriting                                               | Investments | Total    |
| Segment revenue                 | 169,446                                                    | 20,497      | 189,943  | 143,800                                                    | 18,356      | 162,156  |
| Segment result                  | 29,758                                                     | 16,452      | 46,210   | 25,286                                                     | 14,172      | 39,458   |
| Unallocated administrative cost | -                                                          | -           | (15,387) | -                                                          | -           | (14,922) |
| Net profit for the period       |                                                            |             | 30,823   |                                                            |             | 24,536   |

|                     | September 30, 2014<br>AED '000 |             |         | December 31, 2013<br>AED '000 |             |         |
|---------------------|--------------------------------|-------------|---------|-------------------------------|-------------|---------|
|                     | Underwriting                   | Investments | Total   | Underwriting                  | Investments | Total   |
| Segment assets      | 198,379                        | 456,186     | 654,565 | 144,524                       | 314,001     | 458,525 |
| Unallocated assets  | -                              | -           | 76,139  | -                             | -           | 65,533  |
| Total assets        |                                |             | 730,704 |                               |             | 524,058 |
| Segment liabilities | 268,200                        | 4,846       | 273,046 | 215,908                       | 2,417       | 218,325 |

**11 Commitments and contingencies**

The Company's bankers have issued in the normal course of business guarantees in favour of third parties amounting to AED 4.0 million (December 31, 2013: AED 0.5 million).

The Company is subject to litigation in the normal course of its business. Although the ultimate outcome of these claims cannot presently be determined, adequate provisions have been made for any liability that may result, based on management's best estimates.

**12 Dividend**

The Board proposed cash dividend of 20% of paid up capital, AED 23.1 million (AED 0.20 per share) for the year ended December 31, 2013 which was approved at the Annual General Meeting held on March 26, 2014 and paid in April 2014.