

Al Safwa Islamic Financial Services (PJSC)  
and its subsidiary

Condensed consolidated interim financial information  
*30 September 2015*

# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Condensed consolidated interim financial information (Reviewed)

*For the nine-month period ended 30 September 2015*

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## Independent Auditors' Report on Review of Condensed Consolidated Interim Financial Information

The shareholders  
Al Safwa Islamic Financial Services (PJSC)

### *Introduction*

We have reviewed the accompanying 30 September 2015 condensed consolidated interim financial information of Al Safwa Islamic Financial Services (PJSC) ("the Company") and its subsidiary ("the Group"), consisting of:

- the condensed consolidated interim statement of financial position as at 30 September 2015;
- the condensed consolidated interim statement of profit or loss and other comprehensive income for the three-month and nine month periods ended 30 September 2015;
- the condensed consolidated interim statement of changes in equity for the nine-month period ended 30 September 2015;
- the condensed consolidated interim statement of cash flows for the nine-month period ended 30 September 2015; and
- notes to the condensed consolidated interim financial information.

Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with IAS 34, 'Interim Financial Reporting'. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

### *Scope of Review*

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of condensed consolidated interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### *Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 30 September 2015 condensed consolidated interim financial information is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting'.

### *Other matter*

The comparative information in the condensed consolidated interim statements of profit and loss and other comprehensive income, statement of changes in equity and statement of cash flows for the nine month period ended 30 September 2014 are not reviewed and we do not express any conclusion on these statements.

*KPMG Lower Gulf Limited*  
Muhammad Tariq  
Registration No: 793  
Date **26 OCT 2015**

# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Condensed consolidated interim statement of financial position

As at 30 September 2015

|                                                                | Note | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|----------------------------------------------------------------|------|-------------------------------------------|-----------------------------------------|
| <b>Assets</b>                                                  |      |                                           |                                         |
| <b>Non-current assets</b>                                      |      |                                           |                                         |
| Property and equipment                                         |      | 3,643,384                                 | 4,202,393                               |
| Investment properties                                          | 3    | 9,934,442                                 | 14,646,964                              |
| <b>Total non-current assets</b>                                |      | <b>13,577,826</b>                         | <b>18,849,357</b>                       |
| <b>Current assets</b>                                          |      |                                           |                                         |
| Available-for-sale investment                                  | 5    | 4,648,709                                 | 4,648,709                               |
| Trade receivables, deposits, prepayments and other receivables | 6    | 51,304,507                                | 34,425,091                              |
| Amount due from related parties                                | 7    | 9,284,548                                 | 12,582,453                              |
| Cash and bank balances                                         | 8    | 34,343,961                                | 53,313,474                              |
| <b>Total current assets</b>                                    |      | <b>99,581,725</b>                         | <b>104,969,727</b>                      |
| <b>Total Assets</b>                                            |      | <b>113,159,551</b>                        | <b>123,819,084</b>                      |
| <b>Equity</b>                                                  |      |                                           |                                         |
| Share capital                                                  |      | 129,841,748                               | 129,841,748                             |
| Statutory reserve                                              |      | 3,631,718                                 | 3,631,718                               |
| Treasury shares                                                |      | (2,000,000)                               | (2,000,000)                             |
| Accumulated losses                                             |      | (46,531,973)                              | (37,438,742)                            |
| <b>Total Equity</b>                                            |      | <b>84,941,493</b>                         | <b>94,034,724</b>                       |
| <b>Liabilities</b>                                             |      |                                           |                                         |
| <b>Non-current liabilities</b>                                 |      |                                           |                                         |
| Employees' end of service benefits                             | 9    | 472,055                                   | 416,055                                 |
| <b>Current liabilities</b>                                     |      |                                           |                                         |
| Trade and other payables                                       | 10   | 27,275,733                                | 28,708,032                              |
| Amount due to related parties                                  | 7    | 470,270                                   | 660,273                                 |
| <b>Total current liabilities</b>                               |      | <b>27,746,003</b>                         | <b>29,368,305</b>                       |
| <b>Total Liabilities</b>                                       |      | <b>28,218,058</b>                         | <b>29,784,360</b>                       |
| <b>Total Equity and Liabilities</b>                            |      | <b>113,159,551</b>                        | <b>123,819,084</b>                      |

The notes on pages 7 to 14 are an integral part of the condensed consolidated interim financial information.

The condensed consolidated interim financial information were approved and authorised for issue by the Board of Directors on 26 OCT 2015 and signed on its behalf by:

**Chairman**

The review report of the auditors' is set out on page 1.



**Al Safwa Islamic Financial Services (PJSC) and its subsidiary**  
**Condensed consolidated interim statement of profit or loss and other comprehensive income**  
*For the nine month period ended 30 September 2015*

|                                                             |             | <b>Three-month<br/>period ended<br/>30 September<br/>2015<br/>AED<br/>(Reviewed)</b> | <b>Three-month<br/>period ended<br/>30 September<br/>2014<br/>AED<br/>(Unaudited)</b> | <b>Nine-month<br/>period ended<br/>30 September<br/>2015<br/>AED<br/>(Reviewed)</b> | <b>Nine-month<br/>period ended<br/>30 September<br/>2014<br/>AED<br/>(Unaudited)</b> |
|-------------------------------------------------------------|-------------|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
|                                                             | <i>Note</i> |                                                                                      |                                                                                       |                                                                                     |                                                                                      |
| Commission income                                           |             | 1,076,784                                                                            | 2,562,855                                                                             | 4,097,242                                                                           | 11,374,912                                                                           |
| Other income                                                |             | 79,243                                                                               | 83,346                                                                                | 417,729                                                                             | 518,353                                                                              |
| <b>Total income</b>                                         |             | <b>1,156,027</b>                                                                     | <b>2,646,201</b>                                                                      | <b>4,514,971</b>                                                                    | <b>11,893,265</b>                                                                    |
| Staff salaries and benefits                                 | 11          | (1,210,267)                                                                          | (1,056,014)                                                                           | (3,317,509)                                                                         | (3,073,565)                                                                          |
| Advertisement and business promotion                        |             | -                                                                                    | -                                                                                     | (4,556)                                                                             | (6,796)                                                                              |
| Administrative and general expenses                         | 12          | (974,907)                                                                            | (715,655)                                                                             | (3,043,400)                                                                         | (2,939,414)                                                                          |
| <b>Net (loss)/profit for the period from<br/>brokerage</b>  |             | <b>(1,029,147)</b>                                                                   | <b>874,532</b>                                                                        | <b>(1,850,494)</b>                                                                  | <b>5,873,490</b>                                                                     |
| Investment (loss)/gain                                      | 4           | (116,052)                                                                            | 755,720                                                                               | (650,650)                                                                           | 1,608,396                                                                            |
| <b>Net (loss)/profit for the period</b>                     |             | <b>(1,145,199)</b>                                                                   | <b>1,630,252</b>                                                                      | <b>(2,501,144)</b>                                                                  | <b>7,481,886</b>                                                                     |
| Other comprehensive income for the period                   |             | -                                                                                    | -                                                                                     | -                                                                                   | -                                                                                    |
| <b>Total comprehensive (loss)/income for the<br/>period</b> |             | <b>(1,145,199)</b>                                                                   | <b>1,630,252</b>                                                                      | <b>(2,501,144)</b>                                                                  | <b>7,481,886</b>                                                                     |

The notes on pages 7 to 14 are an integral part of the condensed consolidated interim financial information.

The review report of the auditors' is set out on page 1.

**Al Safwa Islamic Financial Services (PJSC) and its subsidiary**  
**Condensed consolidated interim statement of changes in equity**  
*For the nine-month period ended 30 September 2015*

|                                                              | Share<br>capital<br>AED | Statutory<br>reserve<br>AED | Treasury<br>shares<br>AED | Accumulated<br>losses<br>AED | Total<br>AED |
|--------------------------------------------------------------|-------------------------|-----------------------------|---------------------------|------------------------------|--------------|
| Balance at 1 January 2014                                    | 129,841,748             | 2,776,490                   | (2,000,000)               | (38,203,708)                 | 92,414,530   |
| <b>Total comprehensive income for the period</b>             |                         |                             |                           |                              |              |
| Profit for the period                                        | -                       | -                           | -                         | 7,481,886                    | 7,481,886    |
| Other comprehensive income for the period                    | -                       | -                           | -                         | -                            | -            |
|                                                              | -----                   | -----                       | -----                     | -----                        | -----        |
| Total comprehensive income for the period                    | -                       | -                           | -                         | 7,481,886                    | 7,481,886    |
|                                                              | -----                   | -----                       | -----                     | -----                        | -----        |
| <b>Transactions with owners, recorded directly in equity</b> |                         |                             |                           |                              |              |
| Dividend declared (refer note 13)                            | -                       | -                           | -                         | (6,392,087)                  | (6,392,087)  |
| Directors fees (refer note 14)                               | -                       | -                           | -                         | (540,000)                    | (540,000)    |
|                                                              | -----                   | -----                       | -----                     | -----                        | -----        |
| Balance at 30 September 2014 (Unaudited)                     | 129,841,748             | 2,776,490                   | (2,000,000)               | (37,653,909)                 | 92,964,329   |
|                                                              | =====                   | =====                       | =====                     | =====                        | =====        |

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**Al Safwa Islamic Financial Services (PJSC) and its subsidiary**  
**Condensed consolidated interim statement of changes in equity**  
*For the nine-month period ended 30 September 2015*

|                                                                 | Share<br>capital<br>AED | Statutory<br>reserve<br>AED | Treasury<br>shares<br>AED | Accumulated<br>losses<br>AED | Total<br>AED      |
|-----------------------------------------------------------------|-------------------------|-----------------------------|---------------------------|------------------------------|-------------------|
| Balance at 1 January 2015                                       | 129,841,748             | 3,631,718                   | (2,000,000)               | (37,438,742)                 | 94,034,724        |
| <b>Total comprehensive income for the period</b>                |                         |                             |                           |                              |                   |
| Loss for the period                                             | -                       | -                           | -                         | (2,501,144)                  | (2,501,144)       |
| Other comprehensive income for the period                       | -                       | -                           | -                         | -                            | -                 |
| <b>Total comprehensive loss for the period</b>                  | -                       | -                           | -                         | (2,501,144)                  | (2,501,144)       |
| <i>Transactions with the owners recorded directly in equity</i> |                         |                             |                           |                              |                   |
| Dividend declared (refer note 13)                               | -                       | -                           | -                         | (6,392,087)                  | (6,392,087)       |
| Directors fees (refer note 14)                                  | -                       | -                           | -                         | (490,000)                    | (490,000)         |
| Reversal of dividend (refer note 13)                            | -                       | -                           | -                         | 290,000                      | 290,000           |
| <b>Balance at 30 September 2015</b>                             | <b>129,841,748</b>      | <b>3,631,718</b>            | <b>(2,000,000)</b>        | <b>(46,531,973)</b>          | <b>84,941,493</b> |

The notes on pages 7 to 14 are an integral part of the condensed consolidated interim financial information.

The review report of the auditors' is set on page 1.

**Al Safwa Islamic Financial Services (PJSC) and its subsidiary**  
**Condensed consolidated interim statement of cash flows**  
*For the nine-month period ended 30 September 2015*

|                                                                             | 30 September<br>2015<br>AED<br>(Reviewed) | 30 September<br>2014<br>AED<br>(Unaudited) |
|-----------------------------------------------------------------------------|-------------------------------------------|--------------------------------------------|
| <b>Cash flows from operating activities</b>                                 |                                           |                                            |
| Net (loss)/profit for the period                                            | (2,501,144)                               | 7,481,886                                  |
| <i>Adjustments for:</i>                                                     |                                           |                                            |
| Depreciation                                                                | 605,898                                   | 568,414                                    |
| Provision for employees' end of service benefits                            | 56,000                                    | 72,090                                     |
| Dividend income                                                             | (181,787)                                 | (177,968)                                  |
| Profit from Murabaha                                                        | (235,941)                                 | (249,439)                                  |
| <i>Operating (loss)/profit before changes in working capital</i>            | (2,256,974)                               | 6,086,586                                  |
| <i>Working capital changes:</i>                                             |                                           |                                            |
| Change in trade receivables, deposits, prepayments<br>and other receivables | (16,879,417)                              | 27,519,618                                 |
| Change in amount due from related parties                                   | 3,297,905                                 | -                                          |
| Change in trade and other payables                                          | 10,787,462                                | (20,085,688)                               |
| Change in due to related parties                                            | -                                         | 340,000                                    |
| <i>Cash flows (used in)/generated from operating activities</i>             | (5,051,024)                               | 13,860,517                                 |
| Less: Employees' end of service benefits paid                               | -                                         | (70,169)                                   |
| <i>Net cash flows from (used in)/generated from operating activities</i>    | (5,051,024)                               | 13,790,347                                 |
| <b>Cash flows from investing activities</b>                                 |                                           |                                            |
| Acquisition of property and equipment                                       | (46,889)                                  | (637,702)                                  |
| Acquisition of investment securities at fair value through profit or loss   | -                                         | (5,014,240)                                |
| Proceeds from disposal of investment property                               | 5,229,360                                 | -                                          |
| Acquisition of investment property                                          | (516,838)                                 | -                                          |
| Profit received from Murabaha                                               | 235,941                                   | 249,439                                    |
| Dividend received                                                           | 181,787                                   | 177,968                                    |
| <i>Net cash flows generated from (used in) investing activities</i>         | 5,083,361                                 | (3,616,139)                                |
| <b>Cash flows from financing activities</b>                                 |                                           |                                            |
| Distribution of general reserve to shareholders                             | -                                         | (113,522)                                  |
| Dividend paid                                                               | (6,292,087)                               | (6,052,087)                                |
| Directors' fees                                                             | (490,000)                                 | (540,000)                                  |
| <i>Net cash flows used in financing activities</i>                          | (6,782,087)                               | (6,705,609)                                |
| <b>Net change in cash and cash equivalents</b>                              | (6,749,750)                               | 3,468,599                                  |
| Cash and cash equivalents at 1 January                                      | 14,571,834                                | 12,671,038                                 |
| Cash and cash equivalents at 30 September                                   | 7,822,084                                 | 16,139,637                                 |
| <b>Cash and cash equivalents at the end of the period comprises:</b>        |                                           |                                            |
| Cash at bank and in hand (refer note 8)                                     | 34,343,961                                | 43,386,494                                 |
| Client deposits (refer note 8)                                              | (26,521,877)                              | (27,246,857)                               |
|                                                                             | 7,822,084                                 | 16,139,637                                 |

The notes on pages 7 to 14 are an integral part of the condensed consolidated interim financial information.

The review report of the auditors' is set out on page 1.



# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Notes to the condensed consolidated interim financial information

### 1 Legal status and principal activities

Al Safwa Islamic Financial Services (PJSC) (the “Company”) was incorporated on 11 March 2006 in accordance with the provisions of UAE Federal Companies Law No. 8 of 1984.

The principal activity of the Company is brokerage services in local shares and bonds.

On 14 July 2009, the Group established a subsidiary by subscribing to 10,000,000 shares of AED 1 each representing 100% equity share in Al Safwa Capital LLC (the “subsidiary”) incorporated in the Emirates of Sharjah in accordance with the provision of the UAE Federal Companies Law no. 8 of 1984 (as amended). The principal activity of the subsidiary is to hold investment properties and invest in shares.

The consolidated financial statements of the Group comprise the Company and its wholly owned subsidiary, Al Safwa Capital LLC (collectively referred to as the “Group”).

The registered office of the Group is P.O. Box 185085, Dubai, United Arab Emirates.

### 2 Significant accounting policies

#### a) Statement of compliance

The condensed consolidated interim financial information has been prepared in accordance with IAS 34 *Interim Financial Reporting*. The interim financial information do not include all the information required for full annual financial statements and should be read in conjunction with the audited consolidated financial statements of the Group as at and for the year ended 31 December 2014.

#### b) Basis of preparation

The condensed consolidated interim financial information has been prepared on the historical cost basis, except for available for sale investments, investments at fair value through profit or loss (FVTPL) and investment properties.

The accounting policies and methods of computation adopted by the Group in preparation of these condensed consolidated interim financial information are the same as those applied by the Group in its annual audited financial statements as at 31 December 2014.

The preparation of condensed consolidated interim financial information in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. In preparing this condensed consolidated interim financial information, the significant judgments made by management in applying the Group’s accounting policies and the key sources of estimation and uncertainty were the same as those that applied to the annual audited consolidated financial statements of the Group as at and for the year ended 31 December 2014.

The condensed consolidated interim financial information has been prepared in UAE Dirham’s (“AED”), which is the functional currency.

#### c) Financial risk management

The Group’s financial risk management objectives, policies and procedures are consistent with those disclosed in the annual audited consolidated financial statements as at and for the year ended 31 December 2014.

# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Notes to the condensed consolidated interim financial information

### 3 Investment properties

#### Properties in UAE (Land)

|                                                                | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|----------------------------------------------------------------|-------------------------------------------|-----------------------------------------|
| At 1 January                                                   | 14,646,964                                | 11,980,613                              |
| Unrealised gain on change in fair value during the period/year | -                                         | 2,166,351                               |
| Disposal of investment properties (note 3.1)                   | (5,229,360)                               | -                                       |
| Development expenditure (refer note 16.2)                      | 516,838                                   | 500,000                                 |
|                                                                | <u>9,934,442</u>                          | <u>14,646,964</u>                       |

- 3.1 During the period, the Group has disposed of certain investment properties at their carrying values and hence no gain or loss has not been recorded in the profit or loss.

### 4 Investment at fair value through profit or loss

During the period, the Group invested in a number of quoted equities, all of which have been disposed of prior to the reporting date. The Group has recognised a realised loss of AED 0.6 million (30 September 2014 gain of AED 1.6 million) on these investments.

### 5 Available-for-sale investment

|                                                              | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|--------------------------------------------------------------|-------------------------------------------|-----------------------------------------|
| National Mass Housing Company (note 5.1)<br>(625,000 shares) | 3,923,864                                 | 3,923,864                               |
| Dubai Parks<br>(717,668 shares)                              | 724,845                                   | 724,845                                 |
|                                                              | <u>4,648,709</u>                          | <u>4,648,709</u>                        |

The Group has recorded these investments at cost as at the reporting date. The management believes that the fair value of these investments is not significantly different from its carrying value.

- 5.1 During the period, the Group has received dividend amounting to AED 177,675 from National Mass Housing Company.

# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Notes to the condensed consolidated interim financial information

### 6 Trade receivables, deposits, prepayments and other receivables

|                                                           | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|-----------------------------------------------------------|-------------------------------------------|-----------------------------------------|
| Receivable from customers (note 6.1)                      | 10,521,975                                | 11,451,627                              |
| Less: Allowance for impairment losses                     | (2,623,022)                               | (4,037,950)                             |
|                                                           | <u>7,898,953</u>                          | <u>7,413,677</u>                        |
| Other financial assets-margin deposits (note 14)          | 30,000,000                                | 20,000,000                              |
| Other financial deposit (note 6.2)                        | 12,000,000                                | 5,000,000                               |
| Settlement due from Abu Dhabi Securities Exchange ("ADX") | -                                         | 1,102,915                               |
| Settlement due from Dubai Financial Market ("DFM")        | -                                         | 301,938                                 |
| Prepayments                                               | 966,475                                   | 482,940                                 |
| Refundable deposits                                       | 15,000                                    | 15,000                                  |
| Other receivables                                         | 424,079                                   | 108,621                                 |
|                                                           | <u>51,304,507</u>                         | <u>34,425,091</u>                       |

#### Movement in allowance for impairment of receivables:

|              | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|--------------|-------------------------------------------|-----------------------------------------|
| At 1 January | 4,037,950                                 | 5,775,995                               |
| Write-off    | (1,414,928)                               | (1,738,045)                             |
|              | <u>2,623,022</u>                          | <u>4,037,950</u>                        |

6.1 As at 30 September 2015, market value of securities held as collateral amounted to AED 8.9 million (31 December 2014: AED 8.9 million) against the above receivables.

6.2 During the period, the Group deposited an additional amount of AED 12 million with ADX for trading in excess of the assigned trading limit of AED 15 million, for a temporary period.



# Al Safwa Islamic Financial Services (PJSC)

## Notes to the condensed consolidated interim financial information

### 7 Related party transactions

The Group enters into transactions with companies, individuals and entities that fall within the definition of a related party as contained in International Accounting Standard 24 Related Party Disclosures. Related parties comprise shareholders, directors and key management personnel of the Group and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Details of transactions carried out with related parties during the period ended 30 September 2015 are as follows:

|                                                 | 30 September<br>2015<br>AED<br>(Reviewed) | 30 September<br>2014<br>AED<br>(Unaudited) |
|-------------------------------------------------|-------------------------------------------|--------------------------------------------|
| <b>Transactions with shareholders</b>           |                                           |                                            |
| Commission income                               | 286,270                                   | 1,848,538                                  |
| Dividend to shareholders (refer note 13)        | 6,392,087                                 | 6,392,087                                  |
|                                                 | =====                                     | =====                                      |
| <b>Compensation of key management personnel</b> |                                           |                                            |
| Short term benefits                             | 630,000                                   | 450,000                                    |
| Long term benefits                              | 15,000                                    | 15,000                                     |
|                                                 | =====                                     | =====                                      |
| <b>Transaction with directors</b>               |                                           |                                            |
| Directors fees (refer note 14)                  | 490,000                                   | 540,000                                    |
|                                                 | =====                                     | =====                                      |

Details of balances with related parties as at the balance sheet date are as follows:

|                                         | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|-----------------------------------------|-------------------------------------------|-----------------------------------------|
| <b>Balances with related parties</b>    |                                           |                                         |
| Amount due from shareholders (note 7.1) | 9,284,548                                 | 12,582,453                              |
|                                         | =====                                     | =====                                   |
| Amount due to shareholders              | 470,270                                   | 660,273                                 |
|                                         | =====                                     | =====                                   |

- 7.1 Due from shareholders includes past due balance of greater than 90 days amounting to AED 3.1 million (31 December 2014: AED 4.2 million). As at the reporting date, market value of securities held as collateral amounted to AED 0.5 million (31 December 2014: AED 0.4 million) against these receivables. Management is of the view that the balance is recoverable and no provision is required.

The remaining amount of due from shareholders comprises of the amount used by the shareholder as margin money for share trading purpose which is fully collateralised by the securities held by the Group.

# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Notes to the condensed consolidated interim financial information

### 8 Cash and bank balances

|                                          | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|------------------------------------------|-------------------------------------------|-----------------------------------------|
| Bank balances                            |                                           |                                         |
| - Client deposits (note 8.1)             | 26,521,867                                | 38,741,640                              |
| - Group's bank balance – current account | 7,800,573                                 | 14,561,476                              |
| Cash in hand                             | 21,521                                    | 10,358                                  |
|                                          | <u>34,343,961</u>                         | <u>53,313,474</u>                       |

- 8.1 In accordance with the regulations issued by the Emirates Securities and Commodities Authority (“ESCA”) the Group maintains separate bank accounts for advances received from its customers (“clients’ money”). The clients’ money is not available to the Group other than to settle transactions executed on behalf of the customers maintaining deposits with the Group.

### 9 Employees’ end of service benefits

Movement of end of service benefits is as follows:

|                                               | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|-----------------------------------------------|-------------------------------------------|-----------------------------------------|
| Provision at the beginning of the period/year | 416,055                                   | 410,168                                 |
| Provided during the period/year               | 56,000                                    | 76,056                                  |
| Paid during the period/year                   | -                                         | (70,169)                                |
|                                               | <u>472,055</u>                            | <u>416,055</u>                          |

### 10 Trade and other payables

|                       | 30 September<br>2015<br>AED<br>(Reviewed) | 31 December<br>2014<br>AED<br>(Audited) |
|-----------------------|-------------------------------------------|-----------------------------------------|
| Client money          | 17,410,235                                | 28,067,708                              |
| Other liabilities     | 655,640                                   | 640,324                                 |
| Settlement due to ADX | 4,381,325                                 | -                                       |
| Settlement due to DFM | 4,828,533                                 | -                                       |
|                       | <u>27,275,733</u>                         | <u>28,708,032</u>                       |



# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Notes to the condensed consolidated interim financial information

### 11 Staff salaries and benefits

|                         | 30 September<br>2015<br>AED<br>(Reviewed) | 30 September<br>2014<br>AED<br>(Unaudited) |
|-------------------------|-------------------------------------------|--------------------------------------------|
| Staff salaries          | 3,261,509                                 | 3,001,475                                  |
| End of service benefits | 56,000                                    | 72,090                                     |
|                         | <u>3,317,509</u>                          | <u>3,073,565</u>                           |

### 12 Administrative and general expenses

|                             | 30 September<br>2015<br>AED<br>(Reviewed) | 30 September<br>2014<br>AED<br>(Unaudited) |
|-----------------------------|-------------------------------------------|--------------------------------------------|
| Market expenses             | 462,751                                   | 283,211                                    |
| Rent                        | 87,431                                    | 82,475                                     |
| Legal and professional fees | 388,146                                   | 706,661                                    |
| Repair and maintenance      | 86,658                                    | 160,977                                    |
| Printing and stationery     | 4,513                                     | 5,996                                      |
| Depreciation expenses       | 605,898                                   | 568,414                                    |
| Utilities                   | 58,608                                    | 65,751                                     |
| Communication expenses      | 427,868                                   | 394,479                                    |
| Bank charges                | 257,659                                   | 209,841                                    |
| Other expenses              | 663,868                                   | 461,609                                    |
|                             | <u>3,043,400</u>                          | <u>2,939,414</u>                           |

### 13 Dividend declared

At the annual general meeting held on 26 March 2015, it was resolved to pay dividend of AED 6.4 million to the shareholders relating to the year ended 31 December 2014 (*2014: AED 6.4 million relating to the year ended 31 December 2013*). As at the reporting date, the Group has paid dividend of AED 6.2 million. The remaining balance of AED 0.3 million is appearing in due to related parties (refer note 7).

As of 31 December 2014, the Group had a dividend payable of AED 290,000 to its shareholder. However, based on the mutual understanding between the parties, this liability has been reversed by the Company during the period.

### 14 Directors' fees

At the annual general meeting held on 26 March 2015, it was resolved to pay directors' fees of AED 0.5 million relating to the year ended 31 December 2014 (*2014: AED 0.5 million relating to the year ended 31 December 2013*). As at the reporting date, the Group has paid the entire amount.

# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Notes to the condensed consolidated interim financial information

### 15 Accounting estimates and judgments

Significant items where the use of estimates and judgments are required are outlined below:

#### (i) Impairment of receivable from customers

The Group reviews its receivable balances to assess impairment on a regular basis. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### (ii) Fair value of financial instruments

The fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using other valuation techniques.

For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument.

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.

Level 2: Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

Level 3: Inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

Valuation techniques include net present value and discounted cash flow models, comparison with similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.



# Al Safwa Islamic Financial Services (PJSC) and its subsidiary

## Notes to the condensed consolidated interim financial information

### 15 Accounting estimates and judgments (continued)

#### (ii) Fair value of financial instruments (continued)

##### a) Fair value hierarchy of assets measured at fair value

| 30 September 2015 (Reviewed)                     | Level 1<br>AED | Level 2<br>AED | Level 3<br>AED |
|--------------------------------------------------|----------------|----------------|----------------|
| Financial assets – Available-for-sale investment | 724,845        | -              | 3,923,864      |
| Non financial assets - Investment properties     | -              | 9,934,442      | -              |
|                                                  | =====          | =====          | =====          |
| 31 December 2014 (Audited)                       | Level 1<br>AED | Level 2<br>AED | Level 3<br>AED |
| Financial assets – Available-for-sale investment | 724,845        | -              | 3,923,864      |
| Non financial assets - Investment properties     | -              | 14,646,964     | -              |
|                                                  | =====          | =====          | =====          |

There is no movement in the fair value of available-for-sale investment and hence, level 3 reconciliation is not presented.

### 16 Contingent liabilities and capital commitments

|                                                            | 30 September<br>2015<br>AED | 31 December<br>2014<br>AED |
|------------------------------------------------------------|-----------------------------|----------------------------|
| Letters of guarantee (note 16.1)                           | 50,000,000                  | 20,000,000                 |
| Development expenditure on investment property (note 16.2) | 1,119,162                   | 2,136,000                  |
|                                                            | =====                       | =====                      |

**16.1** The Group has arranged bank guarantees amounting to AED 35,000,000 and AED 15,000,000 to the Dubai Financial Market (“DFM”) and Abu Dhabi Securities Exchange (“ADX”) respectively, for the Group’s fulfilment of obligations under the contract / agreement with DFM and ADX (31 December 2014: AED10,000,000 for DFM and AED 10,000,000 for ADX). The guarantees are secured against the margin deposit of AED 30,000,000 (31 December 2014: AED 20,000,000) placed with an Islamic Bank.

**16.2** The Group has signed an agreement with a contractor on 2 February 2014 to construct six sheds on a land which is classified as investment property in the Group’s consolidated financial statements. The total value of the contract is AED 2.6 million and as at the reporting date the Group has paid AED 1 million as per the agreement.

### 17 Comparative figures

Certain comparative figures have been reclassified to conform to the presentation adopted in these condensed consolidated interim financial statement.