# FINANCIAL STATEMENTS

**31 December 2016** 



Dear Shareholders,

It gives us great pleasure to share with you that despite difficult market situation and strategic changes, Emirates Refreshments PJSC has been able to deliver good profit in the year 2016. Strategic changes were also brought into place throughout the year, both in management and product diversification and with the valuable input of all Board members the company is now in a position to springboard a more profitable future.

In the year 2016 ERC has reported net revenue of AED 61.50 million which is 14.47% below last year due to challenging and competitive market situation. The net profit for the year stood at AED 3.52 million against net profit of AED 4.20 million in 2015. In Dubai and the Northern Emirates we continued to grow distribution through fleet expansion and greater trade penetration. Last year investments made to upgrade the machinery in both manufacturing locations has resulted in higher production capacity and better productivity.

In terms of Operating Profit, ERC achieved a figure of AED 3.00 million which is mainly driven by improving gross margins in water manufacturing by successful forward purchasing of key packaging raw materials as well as good control over the operating expenses.

We will continue to monitor closely market pricing of key packaging raw materials in order to take advantage of low prices well in advance. Packaging is a key cost component and we will continue to explore ways of minimizing such cost to improve our margins.

The company is looking forward to focusing on long term strategies which will support growth in the market and increase profitability. This year ERC has relaunched Carbonated Beverages in October 2016 with improved packaging and taste. This diversification shall certainly provide an advantage in terms of increased margins and focusing on high contribution products.

I look forward to another successful year in 2017, with further focus on our long term strategy of expanding our brand portfolio and creating higher value product which will help drive greater profitability. We will continue our focus on generating greater consumer demand at home while establishing stronger export partnerships, both in the water business and soft drinks. We will also look at developing partnerships with strategic partners by capitalizing on our distribution capabilities domestically.

Finally, I would like to express our gratitude and appreciation to His Highness Sheikh Mohammed Bin Rashid Al Maktoum, Vice President, Prime Minister of U.A.E. and Ruler of Dubai and His Highness Sheikh Hamdan Bin Rashid Al Maktoum, UAE Minister of Finance & Industry for providing us with a business environment and an infrastructure where we can grow and contribute to the UAE economy and for providing us with their continuous support.



I would also take this opportunity to thank all those people who have supported ERC and showed their commitment and dedication in helping us achieve our objectives. ERC's most valuable asset is its people and my thanks to them, our shareholders, customers and suppliers in their continuous support. Challenges still remain in a competitive environment but our vision remains resolute to grow and expand the business and improve our profitability.

Thank you,

Chairman of the Board

Mana Mohammed Saeed Al Mulla



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# INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF EMIRATES REFRESHMENTS (P.S.C.)

## Report on the audit of the financial statements

## Opinion

We have audited the financial statements of Emirates Refreshments P.S.C. (the "Company"), which comprise the statement of financial position as at 31 December 2016, and the statement of profit or loss, statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2016 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (the "IESBA Code") together with the ethical and independence requirements that are relevant to our audit of the financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.

## Revenue recognition

Revenue is a material and an important determinant of the Company's performance and profitability. This gives rise to a risk of fraud in revenue recognition as there is an incentive to overstate revenue in order to increase profitability. The Company generates revenue from sale of goods when the significant risks and rewards of ownerships is transferred to customers (refer note 3 to the financial statements for the revenue recognition policy). Given the magnitude of the amount and inherent risk of revenue overstatement, we consider revenue recognition to be a key audit matter.



## Report on the audit of the financial statements (continued)

Key audit matters (continued)

Revenue recognition (continued)

To address the above risk, we performed the following procedures:

- Tested the design and operating effectiveness of controls in respect of the Company's revenue and accounts receivable processes;
- Performed analytical procedures, including gross profit margin analysis and obtained explanations for significant variances as compared to previous year;
- Performed sales cut-off procedures and selected a sample of invoices before and after year-end to test whether sales are recorded in the appropriate period;
- Inquired of management at different levels and departments of their knowledge of fraud risk and actual fraud instances, if any; and
- Performed journal entries testing for accounts related to identified risks of material misstatements and verified them with supporting documents.

Existence, collectability of trade receivable balance, and adequacy of provision for doubtful debts

As at 31 December 2016, the Company had trade receivables of AED 6,901,628, before provisions for doubtful debts of AED 731,557, which is significant to the Company as it represents approximately 11% of its total assets. In addition, the consumer products industry continues to be impacted by macroeconomic challenges which increases the risk of the non-collectability of trade receivables.

The determination as to whether a trade receivable is collectable involves significant management judgment. Specific factors that management considers include the age of the balance, location of customer, existence of disputes, recent historical payment patterns and any other available information concerning the creditworthiness of counterparty. Management uses this information to determine whether a provision for impairment is required either for a specific transaction or for a customer's balance overall. We focused on this area because it requires a high level of management judgement and due to the materiality of the amounts involved.

To address the above risk, we performed the following procedures:

- Performed tests of control over the sales and trade receivables processes to determine whether controls are operating effectively throughout the year;
- Requested direct confirmations from customers for a sample of the outstanding balances, performed alternative procedures for non-replies, including testing of the supporting documents and subsequent cash collections;
- Reviewed the management assessment of recoverability of accounts receivables through detailed analyses of ageing of receivables and also assessed the adequacy of any related provisions;
- Inquired management about any past due accounts with no subsequent collections and management's plan for recovering these receivables; and
- Inquired about disputes, if any, with customers during the year and reviewed any uncollected amounts to assess recoverability.



## Report on the audit of the financial statements (continued)

Other Matter

The financial statements of the Company for the year ended 31 December 2015 were audited by another auditor whose report dated 14 February 2016 expressed an unqualified opinion on those financial statements.

Other information

Other information consists of the information included in the Company's 2016 Annual Report, other than the financial statements and our auditors' report thereon. We obtained the report of the Company's Board of Directors, prior to the date of our auditors' report, and we expect to obtain the remaining sections of the Company's 2016 Annual Report after the date of our auditors' report. Management is responsible for the other information.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of management and those charged with governance for the financial statements Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards and in compliance with the applicable provisions of the Company's Articles of Association and the UAE Federal Law No. (2) of 2015, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



## Report on the audit of the financial statements (continued)

Auditor's responsibilities for the audit of the financial statements (continued)

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



## Report on other legal and regulatory requirements

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) the Company has maintained proper books of account;
- ii) we have obtained all the information we considered necessary for the purposes of our audit;
- the financial statements have been prepared and comply, in all material respects, with the applicable provisions of the Company's Articles of Association and the UAE Federal Law No. (2) of 2015;
- iv) the financial information included in the Directors' report is consistent with the books of account of the Company;
- v) investments in shares and stocks during the year ended 31 December 2016 are disclosed in note 8 to the financial statements;
- vi) note 12 reflects material related party transactions and the terms under which they were conducted;
- vii) based on the information that has been made available to us, nothing has come to our attention which causes us to believe that the Company has contravened during the financial year ended 31 December 2016 any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or of its Articles of Association which would have a material impact on its activities or its financial position; and
- viii) note 5 reflects the social contributions made during the year.

For Ernst & Young

Signed by:

Ashraf Abu-Sharkh

Partner

Registration No.: 690

1 February 2017

Dubai, United Arab Emirates

# STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2016

	Notes	2016 AED	2015 AED
Revenue		61,499,730	71,905,476
Cost of sales		(36,366,637)	(43,094,460)
GROSS PROFIT		25,133,093	28,811,016
Selling and distribution expenses		(15,002,962)	(16,514,553)
Administrative and general expenses		(7,126,332)	(7,792,551)
Operating profit		3,003,799	4,503,912
Loss on disposal of property, plant and equipment		=	(629,622)
Finance cost		(122,014)	(272,484)
Finance income		103,590	76,198
Other income		532,416	527,318
PROFIT FOR THE YEAR	5	3,517,791	4,205,322
Earnings per share – basic and diluted	20	0.117	0.140

# STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2016

	Note	2016 AED	2015 AED
PROFIT FOR THE YEAR		3,517,791	4,205,322
Other comprehensive income:			
Other comprehensive income to be reclassified to profit or loss in subsequent periods			
Net change in fair value of available-for-sale financial assets	8	101,254	(219,442)
TOTAL OTHER COMPREHENSIVE INCOME FOR THE YEAR		101,254	(219,442)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		3,619,045	3,985,880

# STATEMENT OF FINANCIAL POSITION

As at 31 December 2016

	Notes	2016 AED	2015 AED
ASSETS Non-current assets Property, plant and equipment Investment properties Available-for-sale financial assets Long-term prepayment	6 7 8 9	21,247,017 1,778,638 2,781,563 976,000 26,783,218	25,276,822 1,916,997 2,680,309 1,037,000 30,911,128
Current assets Inventories Trade and other receivables Due from a related party Bank balances and cash	10 11 12 13	7,935,328 8,132,900 1,762,748 16,241,845 34,072,821	11,135,126 11,461,233 11,633,855 34,230,214
EQUITY AND LIABILITIES EQUITY Share capital Statutory reserve Obligatory reserve Fair value reserve	16 17 18 19	30,000,000 10,002,276 1,500,000 2,154,729	30,000,000 9,650,497 1,500,000 2,053,475
Retained earnings  Total equity	17	6,322,365	4,956,353
LIABILITIES Non-current liabilities Employees' end of service benefits	15	2,778,334	2,226,798
Current liabilities Trade and other payables	14	8,098,335 8,098,335	14,754,219
Total liabilities TOTAL EQUITY AND LIABILITIES		10,876,669	16,981,017 65,141,342

The financial statements have been approved by the Board of Directors on 31 January 2017, and signed on their behalf by:

Chairman

Director

# STATEMENT OF CASH FLOWS

For the year ended 31 December 2016

	Notes	2016 AED	2015 AED
	1.000		
OPERATING ACTIVITIES Profit for the year Adjustments for:		3,517,791	4,205,322
Depreciation	6	6,158,716	6,623,952
Depreciation on investment property	7	138,359	138,361
Loss on disposal of property, plant and equipment	,	-	629,622
Amortisation of long-term prepayment	9	61,000	61,000
Provision for employees' end of service benefits	15	698,841	549,736
Interest expense		31,714	176,229
Interest income		(103,590)	(76,198)
Dividend income from available-for-sale financial assets		(125,692)	(122,910)
		10,377,139	12,185,114
Change in inventories		3,199,798	(2,201,947)
Change in trade and other receivables		3,328,333	130,694
Due from related party		(1,762,748)	16
Change in trade and other payables		(6,655,884)	(1,080,377)
Cash used in operating activities		8,486,638	9,033,484
Employees' end of service benefits paid	15	(147,305)	(331,696)
Net cash from operating activities		8,339,333	8,701,788
Investing activities		(2.120.011)	(2.22=102)
Purchase of property, plant and equipment	6	(2,128,911)	(3,337,183)
Proceeds from disposal of property, plant and equipment		(0.212.244)	363,625
Movement in fixed deposit with banks		(9,212,344)	(26,249)
Dividend received		125,692	122,910 76,198
Interest income received		103,590	
Net cash used in investing activities		(11,111,973)	(2,800,699)
Financing activity			
Interest expense paid		(31,714)	(176,229)
Dividend paid		(1,500,000)	
Directors remuneration		(300,000)	-
Net cash used in financing activity		(1,831,714)	(176,229)
Net increase in cash and cash equivalents		(4,604,354)	5,724,860
Cash and cash equivalents at the beginning of the year		7,619,619	1,894,759
Cash and cash equivalents at the end of the year	13	3,015,265	7,619,619
Cash and Cash equivalents at the end of the year	15	====	

## STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2016

	Share capital AED	Statutory reserve AED	Obligatory reserve AED	Fair value reserve AED	Retained earnings AED	Total AED
At 1 January 2015	30,000,000	9,229,965	1,500,000	2,272,917	1,171,563	44,174,445
Profit for the year		)#)		) <del>=</del>	4,205,322	4,205,322
Other comprehensive income for the year	*:		·	(219,442)	38	(219,442)
Total comprehensive income for the year	•	:#:	æ	(219,442)	4,205,322	3,985,880
Transfer to statutory reserve (Note 17)		420,532	.es	=	(420,532)	<del></del>
At 31 December 2015	30,000,000	9,650,497	1,500,000	2,053,475	4,956,353	48,160,325
Profit for the year	œ	(35)		##.	3,517,791	3,517,791
Other comprehensive income for the year	-	18.		101,254	- <del>-</del>	101,254
Total comprehensive income for the year	18	<u>.</u>	ń	101,254	3,517,791	3,619,045
Transfer to statutory reserve (Note 17)	15	351,779	ĝ	<u>e</u>	(351,779)	<u>u</u>
Dividend paid*	×	<u> </u>	=	=	(1,500,000)	(1,500,000)
Directors' remuneration paid*	*	<u></u>	<u> </u>		(300,000)	(300,000)
At 31 December 2016	30,000,000	10,002,276	1,500,000	2,154,729	6,322,365	49,979,370

<sup>\*</sup> This relates to dividend for the year 2015 which was approved at Annual General Meeting on 14 April 2016 and was paid later in 2016.

<sup>\*\*</sup> This relates to Directors' remuneration for the year 2015 which was approved at Annual General Meeting on 14 April 2016 and was paid later in 2016.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

#### 1 ACTIVITIES

Emirates Refreshments (P.S.C.) ("the Company") is a Public Shareholding Company incorporated in the Emirates of Dubai, United Arab Emirates, under a decree issued by His Highness The Ruler of Dubai on 1 January 1980. The Company is listed on the Dubai Financial Market. The shareholders of the Company at an extraordinary general meeting held on 20 June 2010, resolved that the name of the Company be changed from Jeema Mineral Water (P.S.C.) to Emirates Refreshments (P.S.C.). The Federal Law No. 2 of 2015, concerning Commercial Companies has come into effect from 28 June 2015, replacing the existing Federal Law No. 8 of 1984. The Company is currently assessing the impact of the new law and expects to be fully compliant on or before the end of grace period on 30 June 2017.

The principal activities of the Company are bottling and selling mineral water and carbonated soft drinks as well as manufacturing plastic bottles and containers. The Company has two plants, located in Dibba and Hatta, UAE. The Company markets, distributes and sells its products across the Middle East and Africa.

The registered address of the Company is P O Box 5567, Dubai, UAE.

#### 2.1 BASIS OF PREPARATION

#### Statement of compliance

These financial statements have been prepared in accordance with the International Financial Reporting Standards ("IFRSs") and the applicable requirements of the laws of the UAE.

#### Basis of measurement

These financial statements have been prepared on the historical cost basis, except for non-derivative financial instruments classified as available-for-sale which are measured at fair value.

## Functional and presentation currency

These financial statements are presented in United Arab Emirates Dirham ("AED"), which is also the Company's functional currency.

## Use of estimates and judgments

The preparation of financial statements in conformity with IFRSs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognised prospectively.

In particular, information about significant areas of estimation uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are discussed in note 25.

## 2.2 NEW AND AMENDED STANDARDS AND INTERPRETATIONS

The Company applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2016. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

Although these new standards and amendments were applied for the first time in 2016, they did not have a material impact on the financial statements of the Company. The new and amended standards and interpretations applied during the year are disclosed below:

## Amendments to IFRS 11 Joint Arrangements: Accounting for Acquisitions of Interests

The amendments to IFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business, must apply the relevant IFRS 3 Business Combinations principles for business combination accounting.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 2.2 NEW AND AMENDED STANDARDS AND INTERPRETATIONS (continued)

Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation

The amendments clarify the principle in IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is a part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The amendments are applied prospectively and do not have any impact on the Company, given that it has not used a revenue-based method to depreciate its non-current assets.

## Amendments to IAS 16 and IAS 41 Agriculture: Bearer Plants

The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. The amendments are applied retrospectively and do not have any impact on the Company as it does not have any bearer plants.

## Amendments to IAS 27: Equity Method in Separate Financial Statements

The amendments allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying IFRS and electing to change to the equity method in their separate financial statements have to apply that change retrospectively. These amendments do not have any impact on the Company's financial statements.

## Improvements 2012-2014 Cycle

These improvements include:

- IFRS 5 Non-current Assets Held for Sale and Discontinued Operations
- IFRS 7 Financial Instruments: Disclosures
- IAS 19 Employee Benefits
- IAS 34 Interim Financial Reporting

These amendments do not have any impact on the Company.

## Amendments to IAS 1 Disclosure Initiative

The amendments to IAS 1 were relating to clarification rather than any significant changes in the existing IAS 1 requirements.

Amendments to IFRS 10, IFRS 12 and IAS 28 Investment Entities: Applying the Consolidation Exception

The amendments address issues that have arisen in applying the investment entities exception under IFRS 10 Consolidated Financial Statements. The amendments to IFRS 10 clarify that the exemption from presenting consolidated financial statements applies to a parent entity that is a subsidiary of an investment entity, when the investment entity measures all of its subsidiaries at fair value.

## **IFRS 14 Regulatory Deferral Accounts**

IFRS 14 is an optional standard that allows an entity, whose activities are subject to rate -regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of IFRS. This standard is not relevant to the Company.

## 2.3 STANDARDS ISSUED BUT NOT YET EFFECTIVE

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective.

#### **IFRS 9 Financial Instruments**

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 brings together all three aspects of the accounting for financial instruments project: classification and measurement, impairment and hedge accounting. IFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Except for hedge accounting, retrospective application is required but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. The Company plans to adopt the new standard on the required effective date.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 2.3 STANDARDS ISSUED BUT NOT YET EFFECTIVE (continued)

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 was issued in May 2014 and establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

The new revenue standard will supersede all current revenue recognition requirements under IFRS. Either a full retrospective application or a modified retrospective application is required for annual periods beginning on or after 1 January 2018. Early adoption is permitted. The management of the Company is assessing the impact of this new standard on its future financial statements.

#### **IFRS 16 Leases**

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The management of the Company is assessing the impact of this new standard on its future financial statements.

# Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between IFRS 10 and IAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture.

#### IAS 7 Disclosure Initiative - Amendments to IAS 7

The amendments to IAS 7 Statement of Cash Flows are part of the IASB's Disclosure Initiative and require an entity to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

## IAS 12 Recognition of Deferred Tax Assets for Unrealised Losses - Amendments to IAS 12

The amendments clarify that an entity needs to consider whether tax law restricts the sources of taxable profits against which it may make deductions on the reversal of that deductible temporary difference. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profit may include the recovery of some assets for more than their carrying amount.

#### IFRS 2 Classification and Measurement of Share-based Payment Transactions — Amendments to IFRS 2

The IASB issued amendments to IFRS 2 Share-based Payment that address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

#### 3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below, which comply with IFRSs, have been applied consistently to all periods presented in these financial statements.

#### Revenue

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns and trade discounts. Revenue is recognised when significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognised as a reduction of revenue as the sales are recognised.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

### Property, plant and equipment and depreciation

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value. Property, plant and equipment are depreciated on a straight-line basis over the assets' estimated useful lives as follows:

Buildings and improvement	3-20 years
Plant, machinery, and equipments	2-10 years
Furniture and fixtures	2-5 years
Vehicles	2-5 years

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately is capitalised and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalised only when it increases future economic benefits of the related item of property, plant and equipment. All other expenditure is recognised in the income statement as the expense is incurred.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less cost to sell and their value in use.

An item of property, plant and equipment is derecognised upon disposal or when no further economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in the income statement in the period the asset is derecognised.

#### **Investment property**

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investments in properties are stated at cost less accumulated depreciation and accumulated impairment losses, if any.

Depreciation is charged on a straight-line basis over the estimated useful lives of 19 years.

The useful lives and depreciation method are reviewed periodically to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from these assets.

## Long-term prepayment – Intangible assets

Long-term prepayment is measured initially at cost, including transaction costs. Subsequent to initial recognition, long-term prepayment is stated at cost less accumulated amortisation and accumulated impairment losses, if any.

Amortisation is charged on a straight-line basis over the estimated useful lives of 25 years.

The useful lives and amortisation method are reviewed periodically to ensure that the method and period of amortization are consistent with the expected pattern of economic benefits from these assets.

## **Inventories**

Inventories are measured at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses. Cost is determined as follows:

#### Raw materials

The cost of raw materials includes insurance, freight and other incidental charges incurred in acquiring the inventories and bringing them to their present location and condition. Valuation of the raw material is determined on a weighted average cost basis.

## Finished goods

The cost of finished goods is arrived at on a weighted average cost basis and includes cost of direct materials and direct labour plus an appropriate share of production overheads based on normal operating capacity.

## Spares and consumables

Cost is determined on a weighted average cost basis and comprises the purchase cost of such materials.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

### 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Financial instruments

The Company classifies non-derivative financial assets into following categories: loans and receivables and available for sale financial assets.

(i) Non-derivative financial assets and liabilities – recognition and derecognition

The Company initially recognises loans and receivables and deposits on the date that they are originated. All other financial assets are recognised initially on the trade date.

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the asset. Any interest in transferred financial assets that is created or retained by the Company is recognised as a separate asset or liability.

The company derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

The Company has the following non-derivative financial assets.

(ii) Non-derivative financial assets - measurement

Loans and receivables

These assets are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at amortised cost using the effective interest method.

Loans and receivables comprise cash and cash equivalents and trade and other receivables.

Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances including fixed deposits with original maturities of three months or less. Bank overdrafts that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

Available-for-sale financial assets

These assets are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses and foreign currency differences on debt instruments, are recognised in other comprehensive income and accumulated in the fair value reserves. When these assets are derecognised, the gain or loss accumulated in equity is reclassified to profit or loss.

Available-for-sale financial assets comprise equity securities.

(iii) Non-derivative financial liabilities - measurement

Non-derivative financial liabilities are initially recognised at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Financial liabilities comprise trade and other payables and bank borrowings.

(iv) Share capital

Ordinary shares

Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Impairment**

### (i) Non-derivative financial assets

Financial asset not classified as at fair value through profit or loss are assessed at each reporting date to determine whether there is objective evidence of impairment.

Objective evidence that financial assets are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Company on terms that the Company would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers, the disappearance of active market for a security or observable data indicating that there is measureable decrease in expected cash flows from a group of financial assets.

For an investment in an equity security, objective evidence of impairment includes a significant or prolong decline in its fair value below its cost.

#### Financial assets measured at amortised cost

The Company considers evidence of impairment for these assets at an individual asset and a collective level. All individually significant assets are individually assessed for impairment. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Assets that are not individually significant are collectively assessed for impairment. Collective assessment is carried out by grouping together assets with similar risk characteristics.

In assessing collective impairment, the Company uses historical information on the timing of recoveries and the amount of loss incurred, and makes an adjustment if current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historic trends.

An impairment loss is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account. When the Company considers that there are no realistic prospects of recovery of assets, the relevant amounts are written off. If the amount of impairment loss subsequently decrease and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit and loss.

## Available-for-sale financial assets

Impairment losses on available-for-sale financial assets are recognised by reclassifying the losses accumulated in the fair value reserve to profit or loss. The amount reclassified is the difference between the acquisition cost (net of any principal repayment and amortisation) and the current fair value, less any impairment loss recognised previously in profit or loss. If the fair value of an impaired available-for-sale debt security increases and the increase can be related objectively to an event occurring after the impairment loss was recognised, then the impairment loss is reversed through profit or loss; otherwise, it is reversed through other comprehensive income.

## (ii) Non-financial assets

At each reporting date, the Company reviews the carrying amounts of its non-financial assets, other than inventories, to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

For impairment testing, assets are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash flows of other assets or CGUs.

The recoverable amount of an asset or cash generating unit is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or cash generating unit.

An impairment loss is recognised if the carrying amount of an asset or cash generated unit exceeds its recoverable

Impairment losses are recognised in profit or loss. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 3 SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Staff terminal benefits

The Company's net obligation in respect of long-term employee benefits is the amount of future benefit that employees have earned in return for their service in the current and prior years. That benefit is discounted to determine its present value. Remeasurements are recognised in profit or loss in the year in which they arise.

#### Provisions

Provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of discount is recognised as finance cost.

#### Operating lease payments - as lessee

Leases of assets under which the lessor effectively retains all the risks and rewards of ownership are classified as operating leases. Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

## Operating lease payments - as lessor

Leases in which the Company does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

#### Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency ("AED") at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to AED at the exchange rate at the reporting date. Non-monetary assets and liabilities that are measured at fair value in a foreign currency are translated to AED at the exchange rate when the fair value was determined. Foreign currency differences are generally recognised in profit or loss. Non-monetary items that are measured based on historical cost in a foreign currency are not translated.

#### Finance income and finance cost

Finance income comprises interest income on fixed deposits with banks and dividend income. Interest income is recognised as it accrues in profit or loss, using the effective interest method. Dividend income is recognised in profit or loss on the date that the Company's right to receive payment is established, which in the case of quoted securities is normally the ex-dividend date.

Finance expenses comprise interest expense on bank borrowings and bank charges and commission.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

Foreign currency gains and losses are reported on a net basis as either finance income or finance cost depending on whether foreign currency movements are in a net gain or net loss position.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

#### 4 RISK MANAGEMENT

#### Overview

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk, and the Company's management of capital.

The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management framework is a combination of formally documented policies in certain areas and informal approach to risk management in others. The Company's senior management is responsible for developing and monitoring the Company's approach to risk management. The Company's senior management reports to the Board of Directors on its activities.

The Company's approach to risk management is established to identify and analyse the risk faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits.

#### Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily trade receivables) and from its financing activities, including deposits with banks and financial institutions and other financial instruments.

The Company seeks to limit its credit risk with respect to customers by setting credit limits for individual customers and monitoring outstanding receivables. The Company limits its credit risk with regard to bank deposits by only dealing with reputable banks.

Credit risk is limited to the carrying values of financial assets in the statement of financial position.

With respect to credit risk arising from other financial assets of the Company, including cash and cash equivalents, trade and other receivables, the Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

#### Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset, or that such obligations will have to be settled in a manner disadvantageous to the Company.

Liquidity risk mainly relates to trade and other payables and bank borrowing. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

#### Market risks

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, currency risk and other price risk, such as equity price risk. Financial instruments affected by market risk include bank deposits and available-for-sale financial assets.

#### Currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company does not have significant transactions in any currency other than the functional currency.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

#### 4 RISK MANAGEMENT (continued)

#### Market risks (continued)

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company has no significant exposure to interest rate risk other than relating to its bank overdraft which is obtained at market rates.

#### Equity price risk

Equity price risk is the risk that the fair value of equities decreases as a result of changes in the levels of equity index and the value of individual stocks. The Company's listed equity security is susceptible to market price risk arising from uncertainties about future values of the investment security. To manage its price risk arising from investments in equity securities, the Company diversifies its portfolio. Diversification of portfolio is done in accordance with the approval of the Board of Directors.

## Capital management

The primary objective of the Company's capital management is to ensure that it maintains a healthy capital ratio in order to support its business and maximise shareholders' value.

The Company manages its capital structure and makes adjustments to it in light of changes in business conditions. No changes were made in the objectives, policies or processes during the years ended 31 December 2016 and 31 December 2015. Capital comprises share capital, reserves and retained earnings and is measured at AED 49,979 thousand as at 31 December 2016 (2015: AED 48,160 thousand).

#### 5 PROFIT FOR THE YEAR

The profit for the year is stated after charging:

	2016 AED	2015 AED
Staff costs	17,158,222	18,289,299
Rental-operating lease	4,587,657	4,653,786
Depreciation expenses of property, plant and equipment and investment properties	6,297,075	6,762,313
Amortisation on long-term prepayment	61,000	61,000
Loss on disposal of property, plant and equipment	-	(629,622)

During the year ended 31 December 2016, social contributions made by the Company amounted to AED 10,607 (2015: AED 3,634).

# NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 6 PROPERTY, PLANT AND EQUIPMENT

Bulildings and improvement AED  18,546,203 187,449 - (381,400)  18,352,252  18,352,252 670,346	machinery, and equipments AED 54,893,532 6,796,632 11,891 (8,277,133) 53,424,922 1,267,325 94,836	Furniture and fixtures AED  5,766,943 72,931  (510,582)  5,329,292  5,329,292  74,405	Vehicles AED 763,949 118,430 (750,799) 131,580 131,580 55,710	33,711 33,711 61,125	Total AED  79,982,518 7,209,153  (9,919,914)  77,271,757  77,271,757 2,128,911
*	*	(7,366)	(*)	( <del>*</del> )	(7,366)
19,022,598	54,787,083	5,396,331	187,290	·	79,393,302
10,127,997 682,331 (299,389) 10,510,939 10,510,939 675,196 	37,773,587 5,673,374 (6,971,877) 36,475,084 5,208,444 - 41,683,528	5,250,827 246,990 (507,707) 4,990,110 4,990,110 187,213 (7,366) 5,169,957	18,802 18,802 87,863 - 106,665		53,896,103 6,623,952 (8,525,120) 51,994,935 51,994,935 6,158,716 (7,366) 58,146,285
7 8/1 313	16 040 838	339 182	112 778	33 711	25,276,822
n allocated as fol	3 8	337,102	112,770	2016 AED 5,720,531 403,901 34,284 6,158,716	2015 AED 6,250,103 317,438 56,411 6,623,952
	and improvement AED  18,546,203 187,449 (381,400)  18,352,252 18,352,252 670,346  19,022,598  10,127,997 682,331 (299,389)  10,510,939 675,196  11,186,135  7,836,463  7,841,313	and improvement AED and improvement AED aED  18,546,203 54,893,532 187,449 6,796,632 11,891 (381,400) (8,277,133)  18,352,252 53,424,922 18,352,252 53,424,922 670,346 1,267,325 94,836  19,022,598 54,787,083  10,127,997 37,773,587 682,331 5,673,374 (299,389) (6,971,877)  10,510,939 36,475,084 675,196 5,208,444  11,186,135 41,683,528  7,836,463 13,103,555 7,841,313 16,949,838	and improvement equipments AED fixtures AED AED  18,546,203 54,893,532 5,766,943 72,931 1,1891 (381,400) (8,277,133) (510,582)  18,352,252 53,424,922 5,329,292 670,346 1,267,325 74,405 94,836 - (7,366)  19,022,598 54,787,083 5,396,331  10,127,997 37,773,587 5,250,827 682,331 5,673,374 246,990 (299,389) (6,971,877) (507,707)  10,510,939 36,475,084 4,990,110 10,510,939 36,475,084 4,990,110 675,196 5,208,444 187,213 (7,366)  11,186,135 41,683,528 5,169,957  7,836,463 13,103,555 226,374  7,841,313 16,949,838 339,182	and improvement equipments AED AED AED AED  18,546,203 54,893,532 5,766,943 763,949 187,449 6,796,632 72,931 118,430 118,91	and improvement AED         and equipments AED         and fixtures AED         Vehicles AED         work in progress AED           18,546,203         54,893,532         5,766,943         763,949         11,891           187,449         6,796,632         72,931         118,430         33,711           -         11,891         -         (11,891)           (381,400)         (8,277,133)         (510,582)         (750,799)         -           18,352,252         53,424,922         5,329,292         131,580         33,711           18,352,252         53,424,922         5,329,292         131,580         33,711           18,352,252         53,424,922         5,329,292         131,580         33,711           18,352,252         53,424,922         5,329,292         131,580         33,711           18,352,252         53,424,922         5,329,292         131,580         33,711           19,022,598         54,787,083         5,396,331         187,290         -           19,022,598         54,787,083         5,396,331         187,290         -           10,510,939         36,475,084         4,990,110         18,802         -           10,510,939         36,475,084         4,990,110         18,8

<sup>(</sup>b) Buildings with a net book value of AED 6.3 million (2015: AED 6.4 million) are constructed on certain plots of land leased from the Government of Fujairah, UAE for a period of 15 years and 25 years. Upon its expiry, the leases can be renewed for a further term to be decided by the parties at that time and the management believes that it will be able to renew the lease for the future periods.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 7 INVESTMENT PROPERTIES

	2016 AED	2015 AED
Cost: At the beginning and end of the year	2,578,377	2,578,377
Accumulated depreciation: At 1 January Charge for the year	661,380 138,359	523,019 138,361
At 31 December	799,739	661,380
Net book value: At 31 December	1,778,638	1,916,997

Investment properties include warehouse buildings (6 sheds) transferred from the property, plant and equipment during 2014. The warehouse buildings were valued on an open market basis by an independent professional firm for property valuation. In their assessment report dated 31 December 2016, the fair value of the investment property is AED 2.8 million (2015: AED 2.8 million). The valuation of properties was carried out by independent valuer using market value basis of valuation taking into account transactional evidence, and prevailing market conditions.

Rental income arising on the lease of these investment properties amounting to AED 275,400 (2015: AED 275,000) is included in the statement of profit or loss under other income.

## 8 AVAILABLE-FOR-SALE FINANCIAL ASSETS

	2016 AED	2015 AED
At 1 January Change in market fair value	2,680,309 101,254	2,899,751 (219,442)
At 31 December	2,781,563	2,680,309

Investments in available-for-sale financial assets are held in equity securities listed on G.C.C. stock exchanges.

The Company has not purchased or invested in any shares during the year (2015: AED Nil).

Dividend income amounting to AED 125,692 (2015: AED 122,910) is included in the statement of profit or loss under other income.

## 9 LONG-TERM PREPAYMENT

This represents a payment made (net of cumulative amortisation) to obtain leasehold rights for a land located in Fujairah, UAE. The lease term is 25 years which is renewable on expiry at market rates prevailing at that time.

	2016 AED	2015 AED
Cost Total payment	1,525,000	1,525,000
Accumulated amortisation: At 1 January Charge for the year	488,000 61,000	427,000 61,000
At 31 December	549,000	488,000
Net book value: At 31 December	976,000	1,037,000

# NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 10 INVENTORIES

Reversal of provision

Balance at 31 December

	2016 AED	2015 AED
Raw materials Finished goods Spare parts Others	4,005,048 2,270,670 3,579,963 270,221	7,630,864 2,167,404 3,151,810 186,229
Less: Provision for slow moving inventories	10,125,902 (2,190,574)	13,136,307 (2,001,181)
	7,935,328	11,135,126
Movements in the provision for slow moving inventories were as follows:	2016 AED	2015 AED
Balance at 1 January Charged during the year Write off during the year	2,001,181 360,636 (171,243)	1,664,305 703,340 (366,464)
Balance at 31 December	2,190,574	2,001,181
11 TRADE AND OTHER RECEIVABLES	2016 AED	2015 AED
Trade receivables Less: Provision for impairment	6,901,628 (731,557)	10,041,424 (737,705)
	6,170,071	9,303,719
Prepayments Advances to suppliers Other receivables	987,544 392,810 582,475	1,129,260 495,130 533,124
	8,132,900	11,461,233
As at 31 December 2016, trade accounts receivable with a nominal value of AED 3 impaired. Movements in the provision for impairment of trade receivables were a	737,705 (2015: AE as follows:	D 737,705) were
	2016 AED	2015 AED
Balance at 1 January Provision written off Reversal of provision	737,705	777,696 (23,785)

(6,148)

731,557

(16,206)

737,705

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 11 TRADE AND OTHER RECEIVABLES (continued)

As at 31 December, the ageing of unimpaired trade receivables is as follows:

		Neither past due	Past due but not impaired				
	Total AED '000	nor impaired AED '000	30-60 days AED '000	60-90 days AED '000	90-120 days AED '000	120-180 days AED '000	>180 days AED '000
2016	6,170,071	3,026,346	1,927,099	961,473	196,600	48,055	10,498
2015	9,303,719	4,110,340	3,328,958	1,379,216	396,258	85,901	3,046

Unimpaired receivables are expected, on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over receivables and the vast majority are, therefore, unsecured.

## 12 RELATED PARTY TRANSACTIONS AND BALANCES

The Company, in the normal course of business carries out transactions at mutually agreed terms with other business enterprises that fall within the definition of a related party contained in International Accounting Standard 24. Related parties represent major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management. Transactions with any related party above 5% of capital of the Company requires General Meeting approval.

## a. Significant transactions with related parties:

Significant transaction with related parties included in statement of profit or loss are as follows:

	2016 AED	2015 AED
Sales to Unikai Foods (P.J.S.C.)	4,870,931	

## Compensation to key management personnel is as follows:

The remuneration of directors and other key members of management during the year was as follows:

	2016 AED	2015 AED
Short term benefits Provision towards employees' terminal benefits Directors' sitting fees	2,529,125 562,531 104,000	2,465,039 261,003 88,500
b. Due from a related party:	2016 AED	2015 AED
Due from a related party	1,762,748	<b>3</b> 7

Outstanding balances at the year-end arise in the normal course of business. For the year ended 31 December 2016, the Company has not recorded any impairment of amount owed by related party (2015: AED Nil).

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 13 CASH AND CASH EQUIVALENTS

For the purpose of the statement of cash flows, cash and cash equivalents comprise the following:

	2016 AED	2015 AED
Cash on hand	93,857	90,357
Other cash equivalents	37,466	34,663
Cash at bank – current accounts	2,883,942	1,373,106
Fixed deposits	13,226,580	10,135,729
Bank balances and cash Less: Fixed deposits with original maturity	16,241,845	11,633,855
of more than three months	(13,226,580)	(4,014,236)
	3,015,265	7,619,619

- (i) Fixed deposits carry interest at normal commercial rates and deposits for a term of one year from deposit date.
- (ii) Fixed deposits of AED 10 million (2015: AED 10 million) with banks are hypothecated against bank overdraft facility. The Company has an unutilised bank overdraft facility of AED 10 million at year end.

## 14 TRADE AND OTHER PAYABLES

Issued and fully paid up:

30 million ordinary shares of AED 1 each

	2016 AED	2015 AED
Trade payables Accrued expenses and other payables	5,858,133 2,240,202	11,197,344 3,556,875
	8,098,335	14,754,219

## 15 EMPLOYEES' END OF SERVICE BENEFITS

The movement in the provision recognised in the statement of financial position is as follows:

	2016 AED	2015 AED
Balance at 1 January Provision made during the year Payments made during the year	2,226,798 698,841 (147,305)	2,008,758 549,736 (331,696)
Balance at 31 December	2,778,334	2,226,798
16 SHARE CAPITAL	2016 AED	2015 AED

30,000,000

30,000,000

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 17 STATUTORY RESERVE

In accordance with the UAE Federal Law No. (2) of 2015 and the Company's Articles of Association, a minimum of 10% of the profit of the Company is to be allocated annually to a non-distributable statutory reserve. Such allocations may be ceased when the statutory reserve becomes equal to half of the share capital. During the current year, an amount of AED 351,779 (2015: AED 420,532) was transferred to the reserve, being 10% of the profit for the year.

#### 18 OBLIGATORY RESERVE

In accordance with the Articles of Association of the Company, 10% of the annual profit is required to be transferred to the obligatory reserve until the Company's members pass a general resolution for the discontinuance of such transfer or such reserve equals 5% of the Company's paid up share capital. As the obligatory reserve has equaled 5% of the paid up share capital, no transfer has been made to the reserve during the current year and the previous year.

This reserve can be utilised by the Company based on a board resolution which has to be approved by the shareholders.

#### 19 FAIR VALUE RESERVE

The fair value reserve represents the unrealised gains and losses arising from changes in the fair value for available-for-sale financial assets which are recognised in fair value reserve in equity until the investment is sold, collected or otherwise disposed of, or until the investment is determined to be impaired, at which time the cumulative gain or loss previously recognised in other comprehensive income is included in profit or loss.

#### 20 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the profit for the year attributable to the shareholders of the Company, amounting to AED 3,517 thousand (2015: AED 4,205 thousand) by the weighted average number of shares outstanding during the year of 30 million shares (2015: 30 million shares).

The Company has not issued any instruments which would have a dilutive impact on earnings per share when exercised.

## 21 OPERATING LEASE COMMITMENTS

The future aggregate minimum lease payments under non-cancellable operating leases are as follows:

2016 AED	2015 AED
2,954,519 6,790,107 1,057,834	3,196,941 8,232,036 1,793,173
10,802,460	13,222,150
2016	2015
750,000	AED 750,000
	2,954,519 6,790,107 1,057,834 10,802,460

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

### 23 SEGMENT REPORTING

The Company operates in a single reporting segment of bottling, distribution and trading of mineral water and carbonated soft drinks. All the relevant information relating to this reporting/operating segment is disclosed in the statement of financial position, statement of profit or loss, statement of comprehensive income and notes to the financial statements.

Additional information required by IFRS 8, Segment Reporting, is disclosed below:

## a) Information about geographical segments

During the year ended 31 December 2016, revenue from customers located in the Company's country of domicile (UAE) is AED 56.5 million (year ended 31 December 2015: AED 66 million) and revenue from customers outside the UAE (foreign customers) is AED 5.0 million (year ended 31 December 2015: AED 5.9 million).

#### b) Major customers

Revenue from one major customer of the Company amounts to AED 7.0 million (2015: AED 5.4 million).

#### 24 RISK MANAGEMENT

### a) Credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

2016 AED	2015 AED
6,170,071 1,762,748	9,303,719
582,475	533,124
13,226,580	1,373,106 10,135,729
24,625,816	21,345,678
	AED  6,170,071 1,762,748 582,475 2,883,942 13,226,580

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region was:

	2016 AED	2015 AED
Within UAE Outside UAE	6,017,180 152,891	9,244,958 58,761
	6,170,071	9,303,719

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 24 RISK MANAGEMENT (continued)

#### b) Liquidity risk

The following are the contractual maturities of financial liabilities, including interest payments:

31 December 2016	Carrying amount AED	Contractual cash flows AED	Less than 1 year AED	Between 1 to 2 years AED	More than 2 years AED
Trade and other payables	8,098,335	8,098,335	8,098,335	<b>1</b>	
	8,098,335	8,098,335	8,098,335	===	
31 December 2015	Carrying amount AED	Contractual cash flows AED	Less than 1 year AED	Between 1 to 2 years AED	More than 2 years AED
Trade and other payables	14,754,219	14,754,219	14,754,219	¥	=
	14,754,219	14,754,219	14,754,219		

#### c) Market risk

#### Interest rate risk

At the reporting date, the interest rate profile of the Company's interest bearing financial instruments was:

	Carry	Carrying amount	
	2016	2015	
	AED	AED	
Fixed rate instruments			
Financial assets	13,226,580	10,135,729	

Fair value sensitivity analysis for fixed interest rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss, therefore, a change in interest rates at the reporting date would not affect profit or loss.

The Company is not exposed to any interest rate risk as it does not have financial instruments at variable interest rates.

## d) Equity price risk

The Company is exposed to price risk on equity securities classified as available for sale in the statement of financial position. The Company's investments in equity securities are publicly traded and are listed in Muscat Securities Market and Dubai Financial Market.

## Sensitivity analysis

The following table demonstrates the sensitivity of the Company's equity and profit or loss to a 10 percent change in the price of its equity holdings, assuming all other variables in particular foreign currency rates remain constant.

	Effect on profit or loss AED	Effect on equity AED
31 December 2016 Effect of changes in quoted equity portfolio of the Company		278,156
31 December 2015 Effect of changes in quoted equity portfolio of the Company	-	268,031

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 24 RISK MANAGEMENT (continued)

#### e) Fair values

The Company's management believes that fair value of its financial assets and liabilities are not materially different from the carrying amount at the reporting date.

#### Fair value hierarchy

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

#### 31 December 2016

	Level 1	Level 2	Level 3	Total
	AED	AED	AED	AED
Available-for-sale financial assets	2,781,563	( <b>b</b>	-	2,781,563
31 December 2015	Level I	Level 2	Level 3	Total
	AED	AED	AED	AED
Available-for-sale financial assets	2,680,309	<b>S</b>	-	2,680,309

#### 25 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS

#### Impairment of accounts receivable

An estimate of the collectible amount of trade accounts receivable is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and a provision is applied according to the length of time past due, based on historical recovery rates.

At the reporting date, gross trade accounts receivable were AED 6,901 thousand (2015: AED 10,041 thousand), and the provision for doubtful debts was AED 731 thousand (2015: AED 737 thousand). Any difference between the amounts actually collected in future periods and the amounts expected will be recognised in the income statement.

#### Impairment of inventories

Inventories are held at the lower of cost and net realisable value. When inventories become old or obsolete, an estimate is made of their net realisable value. For individually significant amounts this estimation is performed on an individual basis. Amounts which are not individually significant, but which are old or obsolete, are assessed collectively and a provision is applied according to the inventory type and the degree of ageing or obsolescence, based on historical selling prices.

At the reporting date, gross inventory were AED 10,125 thousand (2015: AED 13,136 thousand) with provisions for slow moving inventories of AED 2,190 thousand (2015: AED 2,001 thousand). Any difference between the amounts actually realised in future periods and the amounts expected will be recognised in the income statement.

Useful lives and depreciation of property, plant and equipment and investment properties

The management periodically reviews the estimated useful lives and depreciation method to ensure that the method and period of depreciation are consistent with the expected pattern of economic benefits from these assets.

## NOTES TO THE FINANCIAL STATEMENTS

As at 31 December 2016

## 25 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGEMENTS (continued)

Impairment losses on available-for-sale financial assets

The Company reviews its available for sale financial assets to assess impairment at least on an annual basis. In determining whether impairment losses should be reported in profit or loss, the Company makes judgments as to determine whether there is any significant and prolonged decline in the fair value of available-for-sale financial assets. If the decline in the fair value of any available for sale financial asset is considered by management as significant and prolonged, an impairment loss is recorded in profit or loss

#### 26 RECLASIFICATION

- 1) Dividend income amounting to AED 122,910 have been reclassified from finance income to other income for consistency. The reclassification has not affected previously reported net profit, retained earnings and total equity.
- 2) Long-term prepayment amounting to AED 61,000 have be reclassified from prepayments under current assets to Long-term prepayment under non-current assets for consistency. The reclassification has not affected previously reported net profit, retained earnings and total equity.