## **Emirates Refreshments (P.S.C.)**

# UNAUDITED INTERIM CONDENSED FINANCIAL STATEMENTS

31 MARCH 2018



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#### REPORT ON REVIEW OF INTERIM CONDENSED FINANCIAL STATEMENTS TO THE BOARD OF DIRECTORS OF EMIRATES REFRESHMENTS (P.S.C.)

Introduction

We have reviewed the accompanying interim condensed financial statements of Emirates Refreshments (P.S.C.) ("the Company"), which comprise the interim condensed statement of financial position as at 31 March 2018, and the related interim condensed statements of income, comprehensive income, changes in equity and cash flows for the three-month period then ended, and explanatory notes. Management is responsible for the preparation and fair presentation of these interim condensed financial statements in accordance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with IAS 34.

For Ernst & Young

Signed by: Ali Eltilib

Partner

Registration No.: 1118

13 May 2018

Dubai, United Arab Emirates

### Emirates Refreshments (P.S.C.)

# INTERIM CONDENSED STATEMENT OF INCOME For the three-month period ended 31 March 2018 (Unaudited)

		Three-moni ended 31	
	Note	2018 AED	2017 AED
Sales		11,165,888	12,417,878
Cost of sales		(7,550,230)	(8,104,986)
GROSS PROFIT		3,615,658	4,312,892
Selling and distribution expenses		(3,574,779)	(4,025,710)
General and administrative expenses		(2,204,542)	(1,816,447)
OPERATING LOSS		(2,163,663)	(1,529,265)
Finance expense		(32,827)	(25,469)
Finance income		114,238	110,290
Other income		97,355	94,230
LOSS FOR THE PERIOD		(1,984,897)	(1,350,214)
Loss per share in AED	4	(0.066)	(0.045)

### Emirates Refreshments (P.S.C.)

# INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME For the three-month period ended 31 March 2018 (Unaudited)

		Three-mon ended 31	_
	Note	2018 AED	2017 AED
Loss for the period		(1,984,897)	(1,350,214)
Other comprehensive income Other comprehensive income not to be reclassified to profit or loss in subsequent periods			
Net change in fair value of investment securities measured at FVOCI, equity instruments	7	(317,797)	æ
Other comprehensive income to be reclassified to profit or loss in subsequent periods			
Net change in fair value of available-for-sale investments		<del>্র</del>	6,206
Total other comprehensive income for the period		(317,797)	6,206
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		(2,302,694)	(1,344,008)

# INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION At 31 march 2018

	Notes	31 March 2018 AED (Unaudited)	31 December 2017 AED (Audited)
ASSETS		,	,
Non-current assets	5	15,737,940	16,631,060
Property, plant and equipment Investment properties	6	1,605,687	1,640,277
Investment securities	7	2,424,177	2,741,974
Long-term prepayment		899,750	915,000
		20,667,554	21,928,311
Current assets	0	0.120.200	0.510.006
Inventories	8	8,138,388	8,510,896 10,959,800
Trade and other receivables	10	11,178,752 14,558,031	16,202,284
Bank balances and cash	10		-
		33,875,171	35,672,980
TOTAL ASSETS		54,542,725	57,601,291
EQUITY AND LIABILITIES			
Equity			
Share capital		30,000,000	30,000,000
Statutory reserve		10,002,276	10,002,276
Obligatory reserve		1,500,000	1,500,000
Fair value reserve		1,797,343	2,115,140
(Accumulated losses) / retained earnings		(1,673,077)	311,820
Total equity		41,626,542	43,929,236
Non-current liability Employees' end of service benefits		2,966,625	3,041,487
Current liabilities			
Trade and other payables	11	9,684,358	10,630,568
Bank overdraft	10	265,200	**
		9,949,558	10,630,568
Total liabilities		12,916,183	13,672,055
TOTAL EQUITY AND LIABILITIES		54,542,725	57,601,291

The interim condensed financial statements have been approved by the Board of Directors on 12 MAY 2018, and signed on their behalf by:

Director

Director

Emirates Refreshments (P.S.C.)

INTERIM CONDENSED STATEMENT OF CHANGES IN EQUITY For the three-month period ended 31 March 2018 (Unaudited)

Total AED	43,929,236	(317,797)	Total AED 49,979,370 (1,350,214)	6,206 (1,344,008) (3,000,000) (315,000) 45,320,362
Retained earnings / (Accumulated losses) AED	311,820	(1,984,897)	Retained earnings AED 6,322,365 (1,350,214)	(1,350,214) (3,000,000) (315,000) 1,657,151
Fair value reserve AED	2,115,140	(317,797) (317,797) 1,797,343	Fair value reserve AED 2,154,729	6,206
Obligatory reserve AED	1,500,000	1,500,000	Obligatory reserve AED 1,500,000	1,500,000
Statutory reserve AED	10,002,276	10,002,276	Statutory reserve AED 10,002,276	10,002,276
Share capital AED	30,000,000	30,000,000	Share capital AED 30,000,000	30,000,000
	Balance as of 1 January 2018	Other comprehensive income for the period  Total comprehensive income for the period  Balance as of 31 March 2018	Balance as of 1 January 2017	Other comprehensive income for the period  Total comprehensive income for the period  Dividend paid*  Directors' remuneration paid (Note 12)  Balance as of 31 March 2017

<sup>\*</sup> This relates to dividend for the year 2016, which was approved at Annual General Meeting on 1 March 2017 and was paid during the quarter ended 31 March 2017.

### INTERIM CONDENSED STATEMENT OF CASH FLOWS

For the three-month period ended 31 march 2018 (Unaudited)

		Three-mon ended 31	
		2018	2017
	Notes	AED	AED
OPERATING ACTIVITIES		(1 094 907)	(1,350,214)
Loss for the period		(1,984,897)	(1,330,214)
Adjustments for:	5	1,405,435	1,495,345
Depreciation	5 6	34,590	34,590
Depreciation of investment properties	O	15,250	15,250
Amortisation of long term prepayments		143,880	138,102
Provision for employees' end of service benefits		32,827	25,469
Finance expense		(57,988)	(39,040)
Finance income Dividend income from investment securities		(56,250)	(71,250)
Dividend income from investment securities		N	
W. I. Calabarana		(467,153)	248,252
Working capital changes:		372,508	(919,835)
Inventories		(218,952)	(892,200)
Trade and other receivables		(210,502)	1,361,830
Due from related party Trade and other payables		(946,210)	202,810
Trade and other payables			
Cash (used in) / from operating activities		(1,259,807)	857
Employees' end of service benefits paid		(218,743)	(14,574)
Net cash used in operating activities		(1,478,550)	(13,717)
Net cash used in operating activities			
INVESTING ACTIVITIES			(150,025)
Purchase of property, plant and equipment	5	(512,314)	(170,937)
Movement in fixed deposit from more than 3 months to 1 year		(2,184,015)	(56,451)
Dividend income received		56,250	71,250
Finance income received		57,988	39,040
Net cash used in investing activities		(2,582,091)	(117,098)
		-	
FINANCING ACTIVITIES		(30.005)	(25.460)
Finance expense paid		(32,827)	(25,469)
Dividends paid		15	(3,000,000)
Directors' remuneration paid	12		(315,000)
Net cash used in financing activities		(32,827)	(3,340,469)
DECREASE IN CASH AND CASH EQUIVALENTS		(4,093,468)	(3,471,284)
Cash and cash equivalents at beginning of the period		4,846,812	3,015,265
CASH AND CASH EQUIVALENTS AT 31 MARCH		753,344	(456,019)

### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

At 31 March 2018 (Unaudited)

#### 1 ACTIVITIES

Emirates Refreshments (P.S.C.) ("the Company") is a Public Shareholding Company, incorporated in Dubai, United Arab Emirates under a decree issued by His Highness The Ruler of Dubai. The Company is listed on the Dubai Financial Market. The Federal Law No. 2 of 2015, concerning commercial Companies has come into effect from 1 July 2015, replacing the Federal Law No.8 of 1984.

The principal activities of the Company are bottling and selling mineral water and carbonated soft drinks as well as manufacturing plastic bottles and containers. The Company has two plants located in Dibba and Hatta, UAE. The Company markets, distributes and sells its products across the UAE, other Middle East countries and Africa.

The registered address of the Company is P O Box 5567, Dubai, UAE.

#### 2 BASIS OF PREPARATION AND CHANGES TO THE COMPANY'S ACCOUNTING POLICIES

Basis of preparation

The interim condensed financial statements for the three months period ended 31 March 2018 have been prepared in accordance with IAS 34 "Interim Financial Reporting".

The interim condensed financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements as at 31 December 2017. In addition, results for the three-months period ended 31 March 2018 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2018.

New standards, interpretations and amendments thereof, adopted by the Company

The accounting policies adopted in the preparation of the interim condensed financial statements are consistent with those followed in the preparation of the Company's financial statements for the year ended 31 December 2017, except for the adoption of new standards effective as of 1 January 2018. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

As required by IAS 34, the nature and effect of these changes are disclosed below.

#### IFRS 15 - Revenue from Contracts with customers

This standard on revenue recognition replaces IAS 11, 'Construction Contracts' and IAS 18, 'Revenue' and related interpretations. IFRS 15 is more prescriptive, provides detailed guidance on revenue recognition and reduces the use of judgement in applying the revenue recognition policies and practices as compared to the replaced IFRS and related interpretations. It establishes a five step model to account for revenue arising from contracts with customers.

Revenue is recognised when a customer obtains control of goods or services. A customer obtains control when it has the ability to direct the use of and obtain the benefits from the goods or services. The core principle of IFRS 15 is that an entity recognizes revenue as it transfers the promised goods or services in an amount that reflects the consideration to which the entity to be entitled in exchange for those goods or services.

The Company has adopted IFRS 15 using the full retrospective method of adoption. The Company has assessed the impact of IFRS 15 and concluded that there has not been any significant impact on the financial position of the Company as at 31 December 2017.

#### (a) Sale of goods

The Company's contracts with customers for the sale of goods generally include one performance obligation. The Company has concluded that revenue from sale of goods should be recognized at the point in time when control of the asset is transferred to the customer, generally on delivery of the goods. Therefore, the adoption of IFRS 15 did not have an impact on the timing and amount of revenue recognition.

### 2 BASIS OF PREPARATION AND CHANGES TO THE COMPANY'S ACCOUNTING POLICIES (continued)

#### IFRS 15 - Revenue from Contracts with customers (continued)

#### (i) Variable consideration

Some contracts with customers provide a right of return, trade discounts or volume rebates. Prior to adoption of IFRS 15, the Company recognized revenue from the sale of goods measured at the fair value of the consideration received or receivable. If revenue cannot be reliably measured, the Company deferred revenue recognition until the uncertainty was resolved. Under IFRS 15, rights of return and volume rebates give rise to variable consideration. The variable consideration is estimated at contract inception and constrained until the associated uncertainty is resolved.

#### - Right of return

The Company's contract with a customer provides a right to return the good within the specified period. However, the amount of returns being immaterial, therefore, the impact on revenue recognition after adoption of IFRS 15 is not significant.

#### Volume rebates

The Company provides retrospective volume rebates to its certain customers on certain products purchased by the customer once the quantity of products purchased during the period exceeds a threshold specified in the contract. Prior to adoption of IFRS 15, the Company estimates the expected volume rebates using the probability weighted average amount of rebates approach and includes them in Trade and other payables. These amounts are subsequently were offset against amounts receivable from customers.

Under IFRS 15, retrospective volume rebates give rise to variable consideration. To estimate the variable consideration to which it will be entitled, the Company considered that the most likely amount method better predicts the amount of variable consideration for contracts with only a single volume threshold while for contracts with more than one volume threshold it has applied either the expected value method or the most likely amount method, depending on which of them better predicts the amount of variable consideration for the particular type of contract.

#### (ii) Consideration paid or payable to customers

The Company pays slotting fees, listing fees and promotions fee to its customers for providing various display and promotional services. The Company believes that certain services provided by its customers and based on the arrangements are distinct or not distinct from the goods sold to them. The Company assess the nature of these services and if considered not distinct to goods sold to customer, recognises revenue by appropriately reducing the transaction price.

#### (iii) Price concessions, free samples and other discounts

The Company provides price concessions, free samples and other discounts to its customers. Prior to adoption of IFRS 15, these concessions and discounts were considered as an adjustment to revenue by reducing the transaction price. Therefore, the Company believes that these services provided to its customers have no impact on the revenue recognitation in accordance with IFRS 15.

The Company has assessed the disclosure requirements of IFRS 15 and as there has been no change in the timing and amount of revenue recognition and its assessment of reportable segment therefore, it has concluded that IFRS 15 has no significant impact on disclosures in the interim condensed financial statements.

#### **IFRS 9 Financial Instruments**

The Company has adopted IFRS 9 Financial Instruments issued in July 2014 with a date of initial application of 1 January 2018. The requirements of IFRS 9 represents a significant change from IAS 39 Financial Instruments: Recognition and Measurement. The new standard brings fundamental changes to the accounting for financial assets and to certain aspects of the accounting for financial liabilities.

### 2 BASIS OF PREPARATION AND CHANGES TO THE COMPANY'S ACCOUNTING POLICIES (continued)

#### IFRS 9 Financial Instruments (continued)

Classification and measurement

The new standard requires all financial assets, except equity instruments and derivatives, to be assessed based on a combination of the entity's business model for managing the assets and the instruments' contractual cash flow characteristics. The IAS 39 measurement categories has been replaced by: fair value through profit or loss (FVTPL), fair value through other comprehensive income (FVOCI), and amortised cost.

IFRS 9 also allow entities to continue to irrevocably designate instruments that qualify for amortised cost or fair value through OCI instruments as FVTPL, if doing so eliminates or significantly reduces a measurement or recognition inconsistency. Equity instruments that are not held for trading may be irrevocably designated as FVOCI, with no subsequent reclassification of gains or losses to the income statement.

The accounting for financial liabilities has largely remained similar to requirements of IAS 39, except for the treatment of gains or losses arising from an entity's own credit risk relating to liabilities designated at FVTPL. Such movements are now presented in OCI with no subsequent reclassification to the statement of profit or loss, unless an accounting mismatch in profit or loss arises.

Impairment of financial assets

There is now a new expected credit losses model that replaces the incurred loss impairment model used in IAS 39. IFRS 9 requires the Company to record expected credit losses on all of its debt securities either on a 12-month or lifetime basis.

The Company has assessed that the impact of IFRS 9 is not material on the interim condensed financial statements of the Company as at the reporting date.

Interpretation 22 – Foreign Currency Transactions and Advance Consideration (effective 1 January 2018) The interpretation clarifies how to determine the date of transaction for the exchange rate to be used on initial recognition of a related asset, expense or income where an activity pays or receives consideration in advance for foreign currency-denominated contracts. The Company has assessed that it does not have any material impact on the accounting policies, financial position or performance upon adoption of this Standard.

#### 3 OPERATING SEGMENT INFORMATION

The Company operates in a single reporting segment of bottling, distribution and trading of mineral water and carbonated soft drink. All the relevant information relating to this reporting / operating segment is disclosed in the interim condensed statement of financial position, interim condensed income statement and notes to the interim condensed financial information.

Additional information required by IFRS 8, Segment Reporting, is disclosed below:

a) Information about geographical segments

During the period ended 31 March 2018 revenue from customers located in the Company's country of domicile (UAE) is AED 9.8 million (three-month period ended 31 March 2017: AED 11.9 million) and revenue from customers outside the UAE (foreign customers) is AED 1.4 million (three-month period ended 31 March 2017: AED 0.5 million).

#### b) Major customers

Revenue from one major customer amounts to AED 0.9 million (three-month period ended 31 March 2017: AED 1.6 million) of the Company's total revenues. There were no customers of the Company with revenues greater than 10% of the total revenue of the Company (three-month period ended 31 March 2017: AED 1.6 million).

#### 4 EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the loss for the period attributable to the shareholders of the Company amounting to AED 1.98 million (period ended 31 March 2017: Loss of AED 1.35 million) by the weighted average number of shares outstanding during the period of 30 million shares (period ended 31 March 2017: 30 million shares).

The Company has not issued any instruments, which would have a dilutive impact on earnings per share when exercised.

#### 5 PROPERTY, PLANT AND EQUIPMENT

#### Additions and disposal

During the three-month period ended 31 March 2018, the Company acquired assets amounting to AED 0.5 million (three-month period ended 31 March 2017: AED 0.17 million). The depreciation expense amounted to AED 1.40 million (three-month period ended 31 March 2017: AED 1.49 million).

#### 6 INVESTMENT PROPERTIES

Investment properties include warehouse buildings (6 sheds) transferred from the property, plant and equipment during 2014. The warehouse buildings were valued on an open market basis by an independent professional firm for property valuation. In their assessment report dated 31 December 2017, the fair value of the investment property is AED 2.72 million. The valuation of properties was carried out by independent valuer using market value basis of valuation taking into account transactional evidence, and prevailing market conditions.

Investment properties are measured at cost on initial recognition and subsequently using the 'cost model' in accordance with International Accounting Standard 40- "Investment Property" and its stated at cost less impairment losses, if any. The net book value of the investment property for the period ended 31 March 2018 is AED 1.605 million (three-month period ended 31 March 2017: AED 1.640 million). The depreciation charge for the period ended is AED 0.035 million (three-month period ended 31 March 2017: AED 0.035 million). The Company has earned rental income for the period of AED 0.07 million (three-month period ended 31 March 2017: AED 0.07 million).

#### 7 INVESTMENT SECURITIES

	31 march 2018 AED (Unaudited)	31 December 2017 AED (Audited)
Opening balance Change in market fair value	2,741,974 (317,797)	2,781,563 (39,589)
Closing balance	2,424,177	2,741,974

Investment securities are held in equity securities listed on G.C.C. stock exchanges.

On adoption of IFRS 9, effective 1 January 2018, the Company has classified the equity instruments investment securities as measured at FVOCI, previously classified as available-for-sale investments, and re-designated the related fair value reserve as at 1 January 2018 accordingly as not to be reclassified to profit and loss. The comparative information is presented under IAS 39 as previously reported in the annual financial statements of the Company under IAS 39, as the Company has elected not to restate comparative information on adoption of IFRS 9.

#### 8 INVENTORIES

	31 March 2018 AED (Unaudited)	31 December 2017 AED (Audited)
Raw materials Finished goods Spare parts Others	4,741,606 1,619,428 3,841,282 260,751	5,568,910 1,467,350 3,798,244 260,820
Less: provision for slow moving inventories	10,463,067 (2,324,679)	11,095,324 (2,584,428)
	8,138,388	8,510,896
9 TRADE AND OTHER RECEIVABLES		
	31 March 2018 AED (Unaudited)	31 December 2017 AED (Audited)
Trade receivables Less: allowance for impairment	8,417,951 (1,145,502)	9,432,028 (1,155,678)
Prepayments Advances to suppliers Other receivables	7,272,449 2,181,521 856,969 867,813	8,276,350 1,253,072 640,523 789,855
	11,178,752	10,959,800

#### 10 CASH AND CASH EQUIVALENTS

For the purpose of the interim condensed statement of cash flows, cash and cash equivalents comprise the following:

	31 March 2018	31 December 2017
	AED	AED
	(Unaudited)	(Audited)
Cash at bank and on hand	972,865	2,765,430
Other cash equivalents	45,679	40,335
Short-term deposits	13,539,487	13,396,519
Bank balance and cash	14,558,031	16,202,284
Bank overdrafts*	(265,200)	##J!
Less: Fixed deposit with original maturity of more than three months or hypothecated with bank	(13,539,487)	(11,355,472)
Cash and cash equivalents	753,344	4,846,812

<sup>\*</sup>Bank overdraft carry interest at prevailing market interest rate and are secured against fixed deposit with banks amounting AED10 million.

#### 11 TRADE AND OTHER PAYABLES

11 TRADE AND OTHER PAYABLES		
	31 March	31 December
	2018	2017
	AED	AED
	(Unaudited)	(Audited)
Trade payables	7,166,287	8,730,964
VAT tax payable	254,631	-
Accrued expenses and other payables	2,263,440	1,899,604
	9,684,358	10,630,568

#### 12 RELATED PARTY TRANSACTIONS AND BALANCES

Related parties represent major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management.

#### a Significant transactions with related parties:

	three-month period ended 31 March	
	2018 AED (Unaudited)	2017 AED (Unaudited)
Sales to a related party Payment of expenses on behalf of a related party Payment of expenses by a related party on behalf of the Company	ф 14 24	1,393,504 50,613 (91,576)
		1,352,541

#### Compensation of key management personnel

The remuneration of directors and other key members of management during the period was as follows:

		nth period 1 March
	2018 AED (Unaudited)	2017 AED (Unaudited)
Short-term benefits Employees' end of service benefits Directors fee	680,379 37,631 366,000	713,581 584,902 29,000

#### 13 OPERATING LEASE COMMITMENT

The future aggregate minimum lease payments under a non-cancellable operating lease are as follows:

	31 March 2018 AED (Unaudited)	31 December 2017 AED (Audited)
Less than 1 year Later than 1 year and no later than 5 years Later than 5 years	3,896,423 5,718,234 304,800	3,329,270 6,167,283 457,199
	9,919,457	9,953,752
14 CONTINGENCIES AND COMMITMENTS	31 March 2018 AED (Unaudited)	31 December 2017 AED (Audited)
Letter of guarantees	750,000	750,000
Letter of credit	1,591,190	3,394,144
Visa guarantee	150,000	150,000

#### 15 FAIR VALUES OF FINANCIAL INSTRUMENTS

Financial instruments comprise financial assets and financial liabilities.

Financial assets of the Company include investment securities, trade and other receivables, and cash in hand and at bank. Financial liabilities of the Company include trade and other payables and bank overdraft.

The fair values of financial instruments are not materially different from their carrying values.

#### Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not base on observable market data.

Assets measured at fair value	31 March 2018 AED	Level 1 AED	Level 2 AED	Level 3 AED
Investment securities measured at FVOCI (Unaudited)	2,424,177	2,424,177	<u> </u>	
	31 December 2017 AED	Level I AED	Level 2 AED	Level 3 AED
Available-for-sale investments (Audited)	2,741,974	2,741,974		-