

# **Al Ramz Corporation Investment and Development P.J.S.C.**

Condensed consolidated interim financial statements

31 March 2018

**Principal business address:**

P.O. Box 36252

Abu Dhabi

United Arab Emirates

# **Al Ramz Corporation Investment and Development P.J.S.C.**

## **Condensed consolidated interim financial statements**

| <b><i>Contents</i></b>                                           | <b><i>Page</i></b> |
|------------------------------------------------------------------|--------------------|
| Independent auditors' report                                     | 1-2                |
| Condensed consolidated interim statement of comprehensive income | 3                  |
| Condensed consolidated interim statement of financial position   | 4                  |
| Condensed consolidated interim statement of changes in equity    | 5                  |
| Condensed consolidated interim statement of cash flows           | 6                  |
| Notes to the condensed consolidated interim financial statements | 7-16               |



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## **Independent Auditors' Report on Review of Condensed Consolidated Interim Financial Statements**

To the Shareholders of Al Ramz Corporation Investment and Development P.J.S.C.

### ***Introduction***

We have reviewed the accompanying 31 March 2018 condensed consolidated interim financial statements of Al Ramz Corporation Investment and Development P.J.S.C. ("the Company") and its subsidiaries (together referred to as the "Group"), which comprises:

- the condensed consolidated interim statement of financial position as at 31 March 2018;
- the condensed consolidated interim statement of comprehensive income for the three month period ended 31 March 2018;
- the condensed consolidated interim statement of changes in equity for the three month period ended 31 March 2018;
- the condensed consolidated interim statement of cash flows for the three month period ended 31 March 2018; and
- notes to the condensed consolidated interim financial statements.

Management is responsible for the preparation and presentation of these condensed consolidated interim financial statements in accordance with IAS 34, 'Interim Financial Reporting'. Our responsibility is to express a conclusion on these condensed consolidated interim financial statements based on our review.

### ***Scope of Review***

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Statements Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



**Al Ramz Corporation Investment  
and Development P.J.S.C.**

*Independent Auditors' Report on Review of  
Condensed Consolidated Interim Financial Statements  
31 March 2018*

**Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 31 March 2018 condensed consolidated interim financial statements is not prepared, in all material respects, in accordance with IAS 34, 'Interim Financial Reporting'.

**Other Matter**

The condensed consolidated interim financial statements as at and for the three month period ended 31 March 2017 were reviewed, and the consolidated financial statements as at and for the year ended 31 December 2017 were audited, by another auditor, whose review and audit reports dated 11 May 2017 and 14 February 2018 respectively, expressed an unmodified review conclusion and an unmodified audit opinion thereon.

KPMG Lower Gulf Limited

Fawzi AbuRass  
Registration No.: 968  
Abu Dhabi, United Arab Emirates  
Date:

13 MAY 2018

# Al Ramz Corporation Investment and Development P.J.S.C.

## Condensed consolidated interim statement of comprehensive income For the three month period ended 31 March (Unaudited)

|                                                                                             |      | Three month period<br>ended 31 March |                 |
|---------------------------------------------------------------------------------------------|------|--------------------------------------|-----------------|
|                                                                                             |      | 2018<br>AED'000                      | 2017<br>AED'000 |
|                                                                                             | Note |                                      |                 |
| Net commission income                                                                       |      | 4,730                                | 13,965          |
| Finance income from margin receivables                                                      |      | 12,150                               | 11,742          |
| Corporate finance, advisory and other income                                                |      | 26,175                               | 1,380           |
| (Loss) / gain on investments at fair value through profit<br>or loss through profit or loss |      | (9,600)                              | 3,042           |
| General and administrative expenses                                                         | 3    | (16,209)                             | (11,635)        |
| Finance costs                                                                               |      | (4,482)                              | (3,208)         |
| <b>Profit for the period</b>                                                                |      | <b>12,764</b>                        | <b>15,286</b>   |
| Other comprehensive income                                                                  |      | -                                    | -               |
| <b>Total comprehensive income for the period</b>                                            |      | <b>12,764</b>                        | <b>15,286</b>   |
| <b>Basic and diluted earnings per share (AED)</b>                                           | 12   | <b>0.023</b>                         | <b>0.028</b>    |

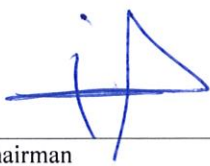
The notes set out on pages 7 to 16 form an integral part of these condensed consolidated interim financial statements.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Condensed consolidated interim statement of financial position

As at 31 March 2018

|                                                  |      | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|--------------------------------------------------|------|--------------------------------------------|---------------------------------------------|
|                                                  | Note |                                            |                                             |
| <b>Assets</b>                                    |      |                                            |                                             |
| <b>Non-current assets</b>                        |      |                                            |                                             |
| Property and equipment                           |      | 23,834                                     | 22,671                                      |
| Goodwill                                         |      | 24,570                                     | 24,570                                      |
|                                                  |      | <u>48,404</u>                              | <u>47,241</u>                               |
| <b>Current assets</b>                            |      |                                            |                                             |
| Margin receivables and prepayments               | 4    | 592,990                                    | 665,580                                     |
| Guarantee deposits with markets                  | 4    | 33,450                                     | 35,057                                      |
| Due from securities markets                      |      | -                                          | 15,532                                      |
| Investments at fair value through profit or loss |      | 122,590                                    | 121,673                                     |
| Bank balances and cash                           | 5    | 413,654                                    | 342,484                                     |
|                                                  |      | <u>1,162,684</u>                           | <u>1,180,326</u>                            |
| <b>Total assets</b>                              |      | <u><u>1,211,088</u></u>                    | <u><u>1,227,567</u></u>                     |
| <b>Equity and liabilities</b>                    |      |                                            |                                             |
| <b>Equity</b>                                    |      |                                            |                                             |
| Share capital                                    | 6    | 549,916                                    | 549,916                                     |
| Acquisition reserve                              | 6    | (283,966)                                  | (283,966)                                   |
| Statutory reserve                                |      | 60,314                                     | 60,314                                      |
| General reserve                                  |      | 19,525                                     | 19,525                                      |
| Retained earnings                                |      | 137,291                                    | 157,522                                     |
| <b>Total equity</b>                              |      | <u>483,080</u>                             | <u>503,311</u>                              |
| <b>Non-current liabilities</b>                   |      |                                            |                                             |
| Employees' end of service benefits               | 7    | 5,474                                      | 4,781                                       |
| <b>Current liabilities</b>                       |      |                                            |                                             |
| Accounts payable and accruals                    | 8    | 276,752                                    | 300,428                                     |
| Due to securities markets                        |      | 35,540                                     | -                                           |
| Short term borrowings                            | 9    | 410,242                                    | 419,047                                     |
|                                                  |      | <u>722,534</u>                             | <u>719,475</u>                              |
| <b>Total liabilities</b>                         |      | <u>728,008</u>                             | <u>724,256</u>                              |
| <b>Total equity and liabilities</b>              |      | <u><u>1,211,088</u></u>                    | <u><u>1,227,567</u></u>                     |

  
Chairman

  
Managing Director

  
Chief Financial Officer

The notes set out on pages 7 to 16 form an integral part of these condensed consolidated interim financial statements.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Condensed consolidated interim statement of changes in equity For the three month period ended 31 March (Unaudited)

|                                           | Share<br>capital<br>AED'000 | Acquisition<br>reserve<br>AED'000 | Statutory<br>reserve<br>AED'000 | General<br>reserve<br>AED'000 | Retained<br>earnings<br>AED'000 | Total<br>AED'000 |
|-------------------------------------------|-----------------------------|-----------------------------------|---------------------------------|-------------------------------|---------------------------------|------------------|
| Balance at 1 January 2017 (Audited)       | 549,916                     | (283,966)                         | 54,231                          | 16,484                        | 133,318                         | 469,983          |
| Total comprehensive income for the period | -                           | -                                 | -                               | -                             | 15,286                          | 15,286           |
|                                           | <u>549,916</u>              | <u>(283,966)</u>                  | <u>54,231</u>                   | <u>16,484</u>                 | <u>148,604</u>                  | <u>485,269</u>   |
| Balance at 31 March 2017 (Unaudited)      | <u>549,916</u>              | <u>(283,966)</u>                  | <u>54,231</u>                   | <u>16,484</u>                 | <u>148,604</u>                  | <u>485,269</u>   |
| Balance at 1 January 2018 (Audited)       | 549,916                     | (283,966)                         | 60,314                          | 19,525                        | 157,522                         | 503,311          |
| Total comprehensive income for the period | -                           | -                                 | -                               | -                             | 12,764                          | 12,764           |
| Dividend declared                         | -                           | -                                 | -                               | -                             | (32,995)                        | (32,995)         |
|                                           | <u>549,916</u>              | <u>(283,966)</u>                  | <u>60,314</u>                   | <u>19,525</u>                 | <u>137,291</u>                  | <u>483,080</u>   |
| Balance at 31 March 2018 (Unaudited)      | <u>549,916</u>              | <u>(283,966)</u>                  | <u>60,314</u>                   | <u>19,525</u>                 | <u>137,291</u>                  | <u>483,080</u>   |

The notes set out on pages 7 to 16 form an integral part of these condensed consolidated interim financial statements.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Condensed consolidated interim statement of cash flows

For the three month period ended 31 March (Unaudited)

|                                                                           | <b>Three month period<br/>ended 31 March</b> |                         |
|---------------------------------------------------------------------------|----------------------------------------------|-------------------------|
|                                                                           | <b>2018<br/>AED'000</b>                      | <b>2017<br/>AED'000</b> |
| <b>Cash flows from operating activities</b>                               |                                              |                         |
| Profit for the period                                                     | <b>12,764</b>                                | 15,286                  |
| <i>Adjustments for:</i>                                                   |                                              |                         |
| Depreciation                                                              | <b>684</b>                                   | 728                     |
| Provision for employees' end of service benefits                          | <b>796</b>                                   | 258                     |
| Interest income                                                           | <b>(449)</b>                                 | (200)                   |
| Loss / (gain) on investments carried at fair value through profit or loss | <b>9,600</b>                                 | (3,042)                 |
| Gain on disposal of property and equipment                                | <b>(3)</b>                                   | -                       |
| Finance costs                                                             | <b>4,482</b>                                 | 3,208                   |
|                                                                           | <b>27,874</b>                                | 16,238                  |
| Changes in:                                                               |                                              |                         |
| Margins receivables and prepayments                                       | <b>72,590</b>                                | (97,394)                |
| Guarantee deposits with market                                            | <b>1,607</b>                                 | (1,850)                 |
| Due from/to securities markets                                            | <b>51,072</b>                                | (34,025)                |
| Accounts payable and accruals                                             | <b>(56,671)</b>                              | 93,319                  |
|                                                                           | <b>96,472</b>                                | (23,712)                |
| Cash generated from / (used in) operating activities                      | <b>96,472</b>                                | (23,712)                |
| Employees' end of service benefits paid                                   | <b>(103)</b>                                 | -                       |
| Finance costs paid                                                        | <b>(4,482)</b>                               | (3,208)                 |
|                                                                           | <b>91,887</b>                                | (26,920)                |
| <b>Cash flows from investing activities</b>                               |                                              |                         |
| Purchase of property and equipment                                        | <b>(1,974)</b>                               | (708)                   |
| Proceeds from disposal of property and equipment                          | <b>130</b>                                   | -                       |
| Purchase of investments carried at fair value through profit or loss      | <b>(29,209)</b>                              | (72,271)                |
| Sale of investments carried at fair value through profit or loss          | <b>18,692</b>                                | 52,750                  |
| Interest income received                                                  | <b>449</b>                                   | 200                     |
|                                                                           | <b>(11,912)</b>                              | (20,029)                |
| <b>Cash flows from financing activities</b>                               |                                              |                         |
| Short term borrowings, net                                                | <b>16,898</b>                                | 21,483                  |
|                                                                           | <b>16,898</b>                                | 21,483                  |
| <b>Increase / (decrease) in cash and cash equivalents</b>                 | <b>96,873</b>                                | (25,466)                |
| Cash and cash equivalents at the beginning of the period                  | <b>16,590</b>                                | 142,497                 |
| <b>Cash and cash equivalents at the end of the period</b>                 | <b>113,463</b>                               | 117,031                 |

The notes set out on pages 7 to 16 form an integral part of these condensed consolidated interim financial statements.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 1 Reporting entity

Al Ramz Corporation Investment and Development P.J.S.C. (“the Company”) was a limited liability company incorporated in the United Arab Emirates (“UAE”) on 21 June 1975 by an Emiri Decree and it became a Public Shareholding Company in 1997.

The main activities of the Company and its subsidiaries are to invest and manage commercial, industrial and agricultural enterprises and to provide brokerage services including brokerage in selling and buying shares, margin trading and to perform all related transactions and activities.

The Company’s registered office is P.O. Box 121200, Dubai, United Arab Emirates.

These condensed consolidated interim financial statements as at and for the three months ended 31 March 2018 comprise the Company and its subsidiaries (together referred to as the ‘Group’).

### 2 Basis of accounting

These condensed consolidated interim financial statements have been prepared in accordance with IAS 34 Interim Financial Reporting and should be read in conjunction with the Group’s last annual consolidated financial statements as at and for the year ended 31 December 2017.

They do not include all of the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group’s consolidated financial position and performance since the last annual consolidated financial statements.

These condensed consolidated interim financial statements have been presented in United Arab Emirates Dirhams (“AED”), which is the functional currency of the Group and all values are rounded to the nearest thousands dirham, except when otherwise indicated.

These condensed consolidated interim financial statements were authorised for issue by the Group’s Board of Directors on 13 May 2018.

#### 2.1 *New currently effective requirements*

The accounting policies used in the preparation of the condensed consolidated interim financial statements are consistent with those followed in the preparation of the Group’s annual consolidated financial statements for the year ended 31 December 2017, except for the adoption of the following new IFRSs and amendments as of 1 January 2018:

- IFRS 9 Financial Instruments
- IFRS 15 Revenue from Contracts with Customers
- Annual Improvements to IFRSs 2014–2016 Cycle – various standards (Amendments to IFRS 1 and IAS 28)

The impact of adopting IFRS 9 and IFRS 15 on the Group’s consolidated financial position and performance is further explained in note 14 to the condensed consolidated interim financial statements.

The adoption of the other standards and interpretations above had no significant impact on the Group’s consolidated financial position or performance.

#### 2.2 *Standards issued but not yet effective*

IFRS 16 is effective for annual periods beginning after 1 January 2019 and earlier application is permitted; however, the Group has not early adopted it in preparing these condensed consolidated interim financial statements.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 2 Basis of accounting (continued)

#### 2.3 Use of judgements and estimates

In preparing these condensed consolidated interim financial statements, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 December 2017.

#### 2.4 Basis of consolidation

These condensed consolidated interim financial statements incorporate the financial statements of the Company and its subsidiaries for the three months period ended 31 March 2018.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. All intra-group balances, transactions, income and expenses and profits and losses resulting from intra-group transactions are eliminated in full.

The condensed consolidated interim financial statements include the financial statements of the Company and its subsidiaries listed below:

|                     | <b>Country of<br/>Incorporation</b> | <b>31 March<br/>2018<br/>%</b> | <b>31 December<br/>2017<br/>%</b> |
|---------------------|-------------------------------------|--------------------------------|-----------------------------------|
| Al Ramz Capital LLC | <b>UAE</b>                          | <b>99</b>                      | 99                                |
| ARC Real Estate LLC | <b>UAE</b>                          | <b>99</b>                      | 99                                |
| ARC Investment LLC  | <b>UAE</b>                          | <b>99</b>                      | 99                                |
| ARC Properties LLC  | <b>UAE</b>                          | <b>99</b>                      | 99                                |

The above subsidiaries are considered as wholly owned by the Company as non-controlling interest is held for the beneficial interest of the Company. Accordingly, no non-controlling interest is accounted for in relation to these entities in these condensed consolidated interim financial statements.

Generally, the Group is operating in a single segment; the brokerage and money markets, in single geographic area; the United Arab Emirates.

### 3 General and administrative expenses

|                                 | <b>31 March<br/>2018<br/>AED'000<br/>(Unaudited)</b> | <b>31 March<br/>2017<br/>AED'000<br/>(Unaudited)</b> |
|---------------------------------|------------------------------------------------------|------------------------------------------------------|
| Staff costs                     | <b>10,433</b>                                        | 8,379                                                |
| Annual fees                     | <b>949</b>                                           | 762                                                  |
| Depreciation                    | <b>684</b>                                           | 728                                                  |
| Information technology expenses | <b>264</b>                                           | 214                                                  |
| Communication expenses          | <b>230</b>                                           | 296                                                  |
| Rent                            | <b>185</b>                                           | 249                                                  |
| Other expenses                  | <b>3,464</b>                                         | 1,007                                                |
|                                 | <b>16,209</b>                                        | 11,635                                               |

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 4 Margin receivables, prepayments and guarantee deposits with markets

|                                   | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|-----------------------------------|--------------------------------------------|---------------------------------------------|
| Margin receivables                | 543,666                                    | 618,208                                     |
| Trade receivables                 | 37,515                                     | 38,945                                      |
| Prepayments and other receivables | 11,809                                     | 8,427                                       |
|                                   | <u>592,990</u>                             | <u>665,580</u>                              |
| Guarantee deposits with markets   | <u>33,450</u>                              | <u>35,057</u>                               |

The Group is licensed to provide finance to its clients as a percentage of the market value of pledged securities. The Company charges interest on amounts due.

Customers are required to provide additional cash or securities if the price of pledged securities drops against the minimum eligibility of 125%. If minimum eligibility is breached, the Company commence liquidation of pledged securities. The fair value of pledged securities held as collateral against margin receivables amounted to AED 1,920,024 thousand as at 31 March 2018 (31 December 2017: AED 1,849,153 thousand).

There are no significant changes to the overall commitments to extend margins during the period. Such commitments are revocable in nature.

At 31 March 2018, the Company had certain exposures against which are allowance amounting to AED 1,000 thousand (31 December 2017: AED 5,757 thousand) was held.

Guarantee deposits are held with commercial banks in the UAE as collateral against letters of guarantee issued by the banks. These are denominated in UAE Dirhams, with an effective interest rate of 3% (31 December 2017: 1%) per annum.

### 5 Bank balances and cash

|                                     | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|-------------------------------------|--------------------------------------------|---------------------------------------------|
| Cash in hand                        | 49                                         | 65                                          |
| Current account balances with banks | 382,333                                    | 311,169                                     |
| Deposit account balances with banks | 31,272                                     | 31,250                                      |
|                                     | <u>413,654</u>                             | <u>342,484</u>                              |

Bank balances are located within the UAE. Bank deposits carry interest at market rates. Bank balances include balances amounting to AED 31,250 thousand (31 December 2017: 46,250 thousand) held as security against bank overdrafts.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 5 Bank balances and cash *(continued)*

Cash and cash equivalents for the purpose of condensed consolidated interim statement of cash flows comprise of the following:

|                       | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|-----------------------|--------------------------------------------|---------------------------------------------|
| Bank balance and cash | 413,654                                    | 342,484                                     |
| Bank overdrafts       | (300,191)                                  | (325,894)                                   |
|                       | <u>113,463</u>                             | <u>16,590</u>                               |

### 6 Share capital

|                                                                | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|----------------------------------------------------------------|--------------------------------------------|---------------------------------------------|
| <b><i>Authorised, issued and fully paid share capital:</i></b> |                                            |                                             |
| 549,915,858 shares of AED 1 each                               | <u>549,916</u>                             | <u>549,916</u>                              |

Addition to share capital made in 2016, represents adjustment made to bring the share capital equal to share capital of Al Ramz Corporation Investment and Development PJSC with corresponding debit to acquisition reserve.

|                                     | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|-------------------------------------|--------------------------------------------|---------------------------------------------|
| <b><i>Acquisition reserve</i></b>   |                                            |                                             |
| Deemed consideration on acquisition | 115,950                                    | 115,950                                     |
| Addition to increase share capital  | (399,916)                                  | (399,916)                                   |
|                                     | <u>(283,966)</u>                           | <u>(283,966)</u>                            |

### 7 Employees' end of service benefits

|                                | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|--------------------------------|--------------------------------------------|---------------------------------------------|
| Beginning of the period / year | 4,781                                      | 3,935                                       |
| Charge for the period / year   | 796                                        | 1,723                                       |
| Paid during the period / year  | (103)                                      | (877)                                       |
|                                | <u>5,474</u>                               | <u>4,781</u>                                |

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 8 Accounts payable and accruals

|                  | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|------------------|--------------------------------------------|---------------------------------------------|
| Trading payables | 229,004                                    | 273,516                                     |
| Accrued expenses | 5,714                                      | 25,353                                      |
| Dividend payable | 32,995                                     | -                                           |
| Other payables   | 9,039                                      | 1,559                                       |
|                  | <u>276,752</u>                             | <u>300,428</u>                              |

### 9 Short term borrowings

Short term borrowings are to finance margin trading operations of the Group.

|                 | 31 March<br>2018<br>AED'000<br>(Unaudited) | 31 December<br>2017<br>AED'000<br>(Audited) |
|-----------------|--------------------------------------------|---------------------------------------------|
| Facility 1      | 50,000                                     | 50,000                                      |
| Facility 2      | 16,900                                     | 16,900                                      |
| Facility 3      | 27,358                                     | 26,253                                      |
| Facility 4      | 15,793                                     | 11,195                                      |
| Bank overdrafts | 300,191                                    | 314,699                                     |
|                 | <u>410,242</u>                             | <u>419,047</u>                              |

#### Facility 1

Facility 1 is a revolving loan facility obtained from a shareholder. The facility is repayable in April 2018. Interest is payable on monthly basis. It carried fixed interest at prevailing market interest rates. The facility is secured against pledge of present and future rights, title, benefit and interest in relation to secured account. Secured account is the account opened by the Group with the lender.

#### Facility 2

This represents loan obtained from a key client. It carries fixed interest at prevailing market rates. The term of the agreement is one month, renewed automatically.

#### Facility 3

This represents short term facilities obtained from local banks to finance the purchase of investments at fair value through profit or loss and are secured by these investments. They carry interest at market rates and are repayable within 12 months from the reporting date.

#### Facility 4

This represents short term facility obtained from a brokerage company to finance the purchase of investments at fair value through profit or loss and are secured by these investments. They carry interest at market rates and are repayable within 12 months from the reporting date.

#### Bank overdrafts

These carry interest at prevailing market rates. Bank overdrafts are secured against promissory note, personal guarantee of a related party, security cheques and bank balances.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 10 Related parties

Related parties represent associated companies, major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

Transactions with related parties included in the condensed consolidated interim statement of comprehensive income are as follows:

|                   | <b>31 March<br/>2018<br/>AED'000<br/>(Unaudited)</b> | <b>31 December<br/>2017<br/>AED'000<br/>(Audited)</b> |
|-------------------|------------------------------------------------------|-------------------------------------------------------|
| Commission income | <b>154</b>                                           | 344                                                   |
| Finance income    | <b>155</b>                                           | 793                                                   |

Balances with related parties reflected in the condensed consolidated interim statement of financial position are as follows:

|                            | <b>31 March<br/>2018<br/>AED'000<br/>(Unaudited)</b> | <b>31 December<br/>2017<br/>AED'000<br/>(Audited)</b> |
|----------------------------|------------------------------------------------------|-------------------------------------------------------|
| Loans from related parties | <b>66,900</b>                                        | 66,900                                                |
| Trade accounts receivable  | <b>6,834</b>                                         | 6,668                                                 |
| Trade accounts payable     | <b>1,110</b>                                         | 4,536                                                 |

#### **Terms and conditions of transactions with related parties**

Outstanding balances at the year-end are unsecured and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. For the three months ended 31 March 2018, the Group has not recorded any impairment of receivables relating to amounts owed by related parties (*31 December 2017: nil*).

### 11 Commitments and contingencies

The Group's bankers have given guarantees amounting to AED 120 million (*31 December 2017: AED 103 million*) in respect of securities market requirements for financial brokers.

The Group had no capital commitments and contingencies at the reporting date (*31 December 2017: nil*).

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 12 Basic and diluted earnings per share

Basic earnings per share amounts are calculated by dividing the profit for the period attributable to the equity holders of the Parent by the weighted average number of ordinary shares outstanding during the period.

Diluted earnings per share are calculated by dividing the profit for the period attributable to the equity holders of the Parent by the weighted average number of ordinary shares outstanding during the period, adjusted for the effects of any financial instruments with dilutive effects.

|                                            | <b>31 March<br/>2018<br/>(Unaudited)</b> | <b>31 December<br/>2017<br/>(Audited)</b> |
|--------------------------------------------|------------------------------------------|-------------------------------------------|
| Profit for the period (AED'000s)           | <b>12,764</b>                            | 15,286                                    |
| Weighted average number of shares ('000s)  | <b>549,916</b>                           | 549,916                                   |
| Basic and diluted earnings per share (AED) | <b>0.023</b>                             | 0.028                                     |

### 13 Fiduciary activities

The Group held assets under management in a fiduciary capacity for its customers at 31 March 2018 amounting to AED 225,059 thousand (*31 December 2017: AED 240,793 thousand*). These assets held in a fiduciary capacity are excluded from these condensed consolidated interim financial statements of the Group.

### 14 Changes in significant accounting policies

Except as described below, the accounting policies applied in these condensed consolidated interim financial statements are the same as those applied in the Group's consolidated financial statements as at and for the year ended 31 December 2017

The changes in accounting policies are also expected to be reflected in the Group's consolidated financial statements as at and for the year ending 31 December 2018.

#### ***IFRS 9 Financial Instruments***

IFRS 9 sets out requirements for recognising and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement.

#### ***(a) Classification and measurement of financial assets and financial liabilities***

IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities. However, it eliminates the previous IAS 39 categories for financial assets held to maturity, loans and receivables and available for sale.

The adoption of IFRS 9 has not had a significant effect on the Group's accounting policies related to financial liabilities. The impact of IFRS 9 on the classification and measurement of financial assets is set out below.

Under IFRS 9, on initial recognition, a financial asset is classified as measured at: amortised cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL. The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 14 Changes in significant accounting policies (continued)

#### *IFRS 9 Financial Instruments (continued)*

##### *(a) Classification and measurement of financial assets and financial liabilities (continued)*

Derivatives embedded in contracts where the host is a financial asset in the scope of the standard are never separated. Instead, the hybrid financial instrument as a whole is assessed for classification.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.  
A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:
- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortised cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

A financial asset (unless it is a trade receivable without a significant financing component that is initially measured at the transaction price) is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition.

The following accounting policies apply to the subsequent measurement of financial assets.

#### ***Financial assets at FVTPL***

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.

#### ***Financial assets at amortised cost***

These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

# Al Ramz Corporation Investment and Development P.J.S.C.

## Notes to the condensed consolidated interim financial statements

### 14 Changes in significant accounting policies (continued)

#### *IFRS 9 Financial Instruments (continued)*

##### *(a) Classification and measurement of financial assets and financial liabilities (continued)*

The original measurement categories under IAS 39 and the new measurement categories under IFRS 9 for each class of the Group's financial assets as at 1 January 2018 are as follows:

|                                 | <b>Original classification<br/>Under IAS 39</b> | <b>New classification<br/>under IFRS 9</b> |
|---------------------------------|-------------------------------------------------|--------------------------------------------|
| Equity investments              | Held-for-trading                                | FVTPL                                      |
| Margins trading receivables     | Loans and receivables                           | Amortised cost                             |
| Guarantee deposits with markets | Loans and receivables                           | Amortised cost                             |
| Due from securities markets     | Loans and receivables                           | Amortised cost                             |
| Cash and cash equivalents       | Loans and receivables                           | Amortised cost                             |

##### *(b) Impairment of financial assets*

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortised cost, contract assets and debt investments at FVOCI, but not to investments in equity instruments. Under IFRS 9, credit losses are recognised earlier than under IAS 39.

The financial assets at amortised cost consist of margins trading receivables, guarantee deposits with markets, due from securities markets and cash and cash equivalents.

Under IFRS 9, loss allowances are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from possible default events within the 12 months after the reporting date; and
- lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

##### *Impact of the new impairment model*

For assets in the scope of the IFRS 9 impairment model, impairment losses are generally expected to increase and become more volatile. However, the Group has determined that the application of IFRS 9's impairment requirements at 1 January 2018, will not result in additional impairment allowance as the Group holds sufficient collaterals against margin trading receivables. The Group holds enforceable rights to liquidate these collaterals in case of deterioration in value.

##### *(c) Transition*

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied using the cumulative effect method. The Group has taken an exemption not to restate comparative information of prior periods.

Any differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of IFRS 9 would have been recognized in retained earnings and reserves as at 1 January 2018. Accordingly, the information presented for 2017 does not reflect the requirements of IFRS 9 but those of IAS 39.

The determination of the business model within which a financial asset is held have been made on the basis of the facts and circumstances that existed at the date of initial application.

# **Al Ramz Corporation Investment and Development P.J.S.C.**

## **Notes to the condensed consolidated interim financial statements**

### **14 Changes in significant accounting policies *(continued)***

#### ***IFRS 15 Revenue from contracts with customers***

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 Revenue. Management has assessed that the impact of the application of IFRS 15 on the financial statements of the Group and concluded that it is not material.

The Group plans to adopt IFRS 15 using the cumulative effect method, with the effect of initially applying this standard recognised at the date of initial application (i.e. 1 January 2018). As a result, the Group will not apply the requirements of IFRS 15 to the comparative period presented.

### **15 Dividends declared**

In their Annual General Meeting (AGM) held on 19 March 2018, the Shareholders of the Group have resolved to distribute an amount of AED 32,995 thousands as dividends for the year ending 31 December 2017 (*Refer to note 8*).

### **16 Comparative figures**

Certain comparative figures have been reclassified to conform to current period's classification with no impact on profit or retained earnings.