Al Mal MENA Equity Fact Sheet

NAV Per Unit: USD 8.56

November 2019

Fund Objective: The objective of the Fund is to achieve significant capital appreciation, primarily through investment in equity and equity related securities in the Middle East and North African markets.

Key Terms:

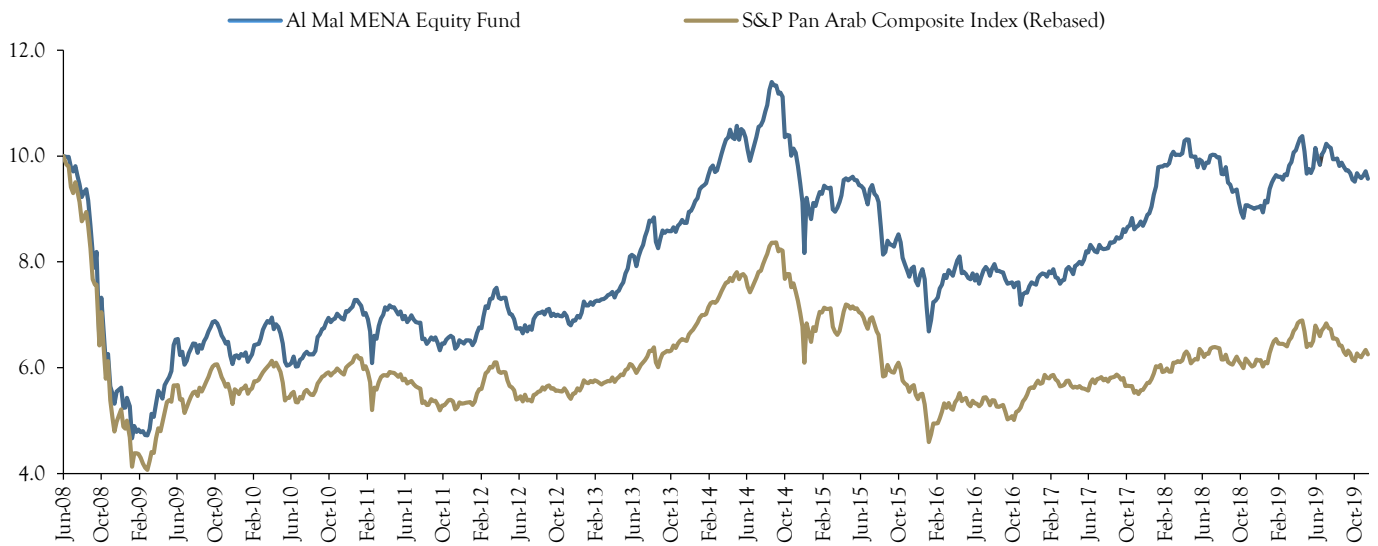
Fund Manager	Charles-Henry Monchau, CFA
	Sherif El Haddad
	Vrajesh Bhandari, CFA
	Tamara Tannir, CFA
Inception Date	15th June 2008
Fund Size	USD 25 million
Strategy Size	USD 80 million
Fund Registration	Bahrain
Currency	USD
Subscription	Weekly
Min Subscription	USD 250,000
Bloomberg Code	MALMENE BI
Reuters Code	LP65123002

Management Fee	1.75%
Subscription Fee	Up to 3%
Redemption	Weekly
Benchmark Index	S&P Pan Arab Composite
Fund Type	Open Ended
Administrator	Apex
Custodian	Standard Chartered
Auditors	PricewaterhouseCoopers

Performance	Fund	Benchmark	Relative Perf.
2019	4.5%	2.4%	2.1%
2018	2.6%	6.8%	-4.1%
2017	17.8%	1.3%	16.5%
2016	-3.7%	4.1%	-7.8%
2015	-12.5%	-17.6%	5.1%
2014	-0.7%	-1.5%	0.8%
2013	31.1%	18.9%	12.2%
2012	6.6%	2.6%	4.0%
2011	-8.8%	-15.1%	6.3%
2010	15.7%	13.9%	1.8%
2009	17.7%	12.7%	5.0%
2008	-47.5%	-49.9%	2.4%
Since Inc.	-4.3%	-37.5%	33.2%

Performance[1]	Fund	Benchmark[2]	Relative Perf.
1 Month	-0.5%	0.4%	-0.9%
YTD*	4.5%	2.4%	2.1%
1 Year	6.2%	3.3%	2.9%
3 Years	29.0%	13.9%	15.2%
5 Year	0.9%	-11.2%	12.1%
Since Inc.	-4.3%	-37.5%	33.2%

Performance



** As of 27th of November 2019*

Source: Al Mal internal performance measurement based on reports from third-party administrators (Apex)

[1] Performance is net of fees; 3-year and 5-year return is cumulative

[2] S&P Pan Arab Composite Index

Al Mal MENA Equity Fact Sheet

NAV Per Unit: USD 8.56

November 2019

Fund Manager Commentary:

MENA Equities once again underperformed global markets in November as the S&P Pan Arab Index added just 0.4% in the month while US index S&P 500 jumped 3.5% and MSCI EM gained 1.1%. As we go into the last lap of 2019, Kuwait is leading the pack though Egypt is right behind in USD terms. November was only the third month in 2019, where our Fund performance was behind the benchmark.

The news flow remains dominated by the Aramco IPO. Saudi Arabia has just pulled off the biggest IPO, raising $25.6 bn, ahead of Alibaba's $21.8bn. The IPO values Aramco at roughly $1.7 tn, making it the most valuable publicly traded company in the world. MSCI stated that if Aramco starts trading on or before 12 Dec'19, it would add the company to the Indices on the 17th. The central bank doubled leverage limits for retail investors - banks are permitted to lend at a ratio of 2 to 1. For corporate and institutional customers, the financing is based on each one's creditworthiness. The company has promised minor investors a prorated share of at least $75 bn in dividends for the coming 5 years, guaranteeing a yield and allowing the stock to be viewed as a quasi-sovereign bond. Regardless of the immediate upside, we believe this is a strong medium-term story that can anchor different kinds of portfolios.

In Egypt, EK Holding reported a good set of 3Q results as net income grew 15% y/y. Contributions came from both the major segments - Sprea's bottom-line jumped 48%, while ONS delivered strong numbers on the back of the gas production ramp-up.

Qatar Electricity and Water's subsidiary, Nebras Power, announced that is has acquired an 80% stake in a portfolio of four major solar projects in Brazil with total installed capacity of 482.6 MW. It also bought a 10% stake in a renewal energy company in Oman, which owns the solar PV project with an expected power generation capacity of up to 105MW.

Aviation Lease and Finance Co (Alafco) in Kuwait has sold 13 planes from the firm's portfolio through an auction as well as signed new leasing contracts. This helped the company register profits worth KWD 7.8mn during the fiscal year ended Sep 2019.

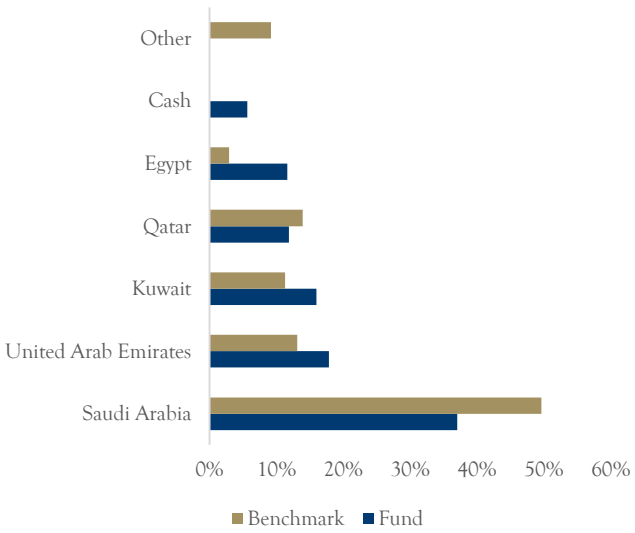
Top Portfolio Holdings	% of Fund
National Bank of Kuwait	8.4
Al Rajhi Bank	5.9
Qatar National Bank	5.3
Saudi Basic Industries Corp	3.7
Emirates NBD	3.7
Total # of Holdings	**38**

Source: Al Mal internal performance measurement based on reports from third-party administrators (Apex)

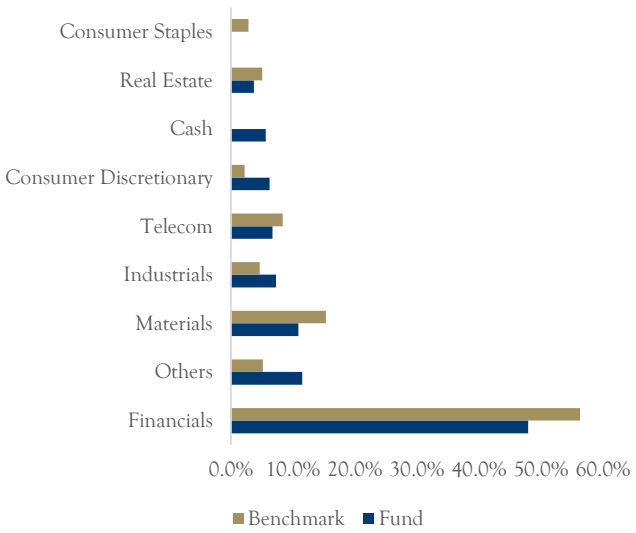
Fund Characteristics[2]	Fund	Benchmark
Standard Deviation	9.1%	9.8%
Sharpe Ratio	0.77	0.26
Beta	0.72	
Tracking Error	6.3%	
Information Ratio	0.58	

[2] Calculated using 3-year weekly data

Geographic Allocation



Sector Allocation



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AZ Al Mal MENA Equity Fact Sheet

NAV Per Unit: USD 4.77

AZIMUT DEFINING INVESTMENT DIRECTION | Al Mal Capital المال كابيتال

November 2019

Fund Objective: The objective of the Fund is to achieve significant capital appreciation, primarily through investment in equity and equity related securities in the Middle East and North African markets.

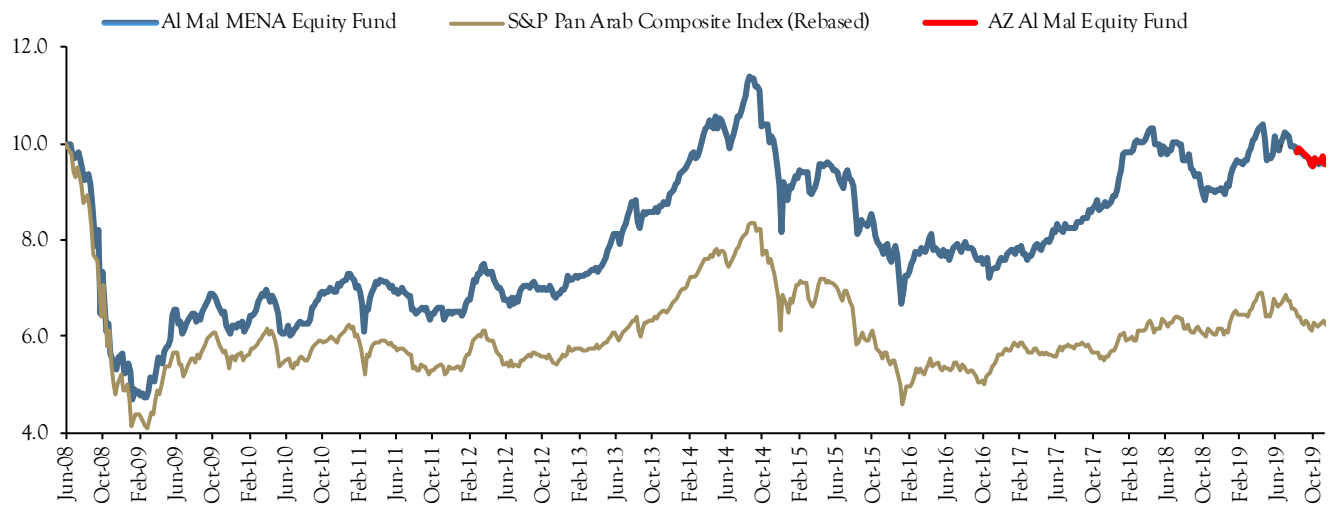
Key Terms:

Investment Manager	Azimut (DIFC) Limited
Investment Advisers	Al Mal Capital PJSC
Inception Date	26th June 2019[1]
Fund Size	USD 48 million
Strategy Size	USD 80 million
Fund Registration	Luxembourg
Currency	USD
Subscription	Weekly (Tuesday, 1:00PM CET)
Min Subscription	USD 1 (Retail) -250,000 (Institutional)
Bloomberg Code	AZ3AZUA LX
Management Fee	0.85% (Institutional); 1.5-2% (Retail)
Subscription Fee	Up to 2%
Redemption	Weekly (Tuesday, 1:00PM CET)
Benchmark Index	S&P Pan Arab Composite
Fund Type	Open Ended
Administrator	BNP Paribas
Custodian	BNP Paribas
Auditors	PricewaterhouseCoopers

Performance	Fund	Benchmark	Relative Perf.
2019	-4.6%	-6.3%	1.7%
2018	2.6%	6.8%	-4.1%
2017	17.8%	1.3%	16.5%
2016	-3.7%	4.1%	-7.8%
2015	-12.5%	-17.6%	5.1%
2014	-0.7%	-1.5%	0.8%
2013	31.1%	18.9%	12.2%
2012	6.6%	2.6%	4.0%
2011	-8.8%	-15.1%	6.3%
2010	15.7%	13.9%	1.8%
2009	17.7%	12.7%	5.0%
2008	-47.5%	-49.9%	2.4%
Since Inc.	-4.6%	-6.3%	1.7%

Performance[2]	Fund	Benchmark[3]	Relative Perf.
1 Month	-0.6%	0.4%	-1.1%
YTD*	-4.6%	-6.3%	1.7%
1 Year	6.3%	3.3%	2.9%
3 Years	29.1%	13.9%	15.2%
5 Year	0.9%	-11.2%	12.1%
Since Inc.	-4.6%	-6.3%	1.7%

Performance



** As of 27th of November 2019*

*** The AZ Al Mal Equity Fund was launched on June 30th, 2019. The fund follows the same investment strategy as the Al Mal MENA Equity Fund.*

Source: Al Mal internal performance measurement based on reports from third-party administrators (BNP Paribas)

[1] The fund inception of the Al Mal MENA Equity Fund (Bahrain Domicile) is June 15th 2008

[2] Performance is net of fees; 3-year and 5-year return is cumulative; returns are calculated using the data of Al Mal MENA Equity Fund

[3] S&P Pan Arab Composite Index

AZ Al Mal MENA Equity Fact Sheet

NAV Per Unit: USD 4.77

November 2019

Fund Manager Commentary:

MENA Equities once again underperformed global markets in November as the S&P Pan Arab Index added just 0.4% in the month while US index S&P 500 jumped 3.5% and MSCI EM gained 1.1%. As we go into the last lap of 2019, Kuwait is leading the pack though Egypt is right behind in USD terms. November was only the third month in 2019, where our Fund performance was behind the benchmark.

The news flow remains dominated by the Aramco IPO. Saudi Arabia has just pulled off the biggest IPO, raising $25.6 bn, ahead of Alibaba's $21.8bn. The IPO values Aramco at roughly $1.7 tn, making it the most valuable publicly traded company in the world. MSCI stated that if Aramco starts trading on or before 12 Dec'19, it would add the company to the Indices on the 17th. The central bank doubled leverage limits for retail investors - banks are permitted to lend at a ratio of 2 to 1. For corporate and institutional customers, the financing is based on each one's creditworthiness. The company has promised minor investors a prorated share of at least $75 bn in dividends for the coming 5 years, guaranteeing a yield and allowing the stock to be viewed as a quasi-sovereign bond. Regardless of the immediate upside, we believe this is a strong medium-term story that can anchor different kinds of portfolios.

In Egypt, EK Holding reported a good set of 3Q results as net income grew 15% y/y. Contributions came from both the major segments - Sprea's bottom-line jumped 48%, while ONS delivered strong numbers on the back of the gas production ramp-up.

Qatar Electricity and Water's subsidiary, Nebras Power, announced that is has acquired an 80% stake in a portfolio of four major solar projects in Brazil with total installed capacity of 482.6 MW. It also bought a 10% stake in a renewal energy company in Oman, which owns the solar PV project with an expected power generation capacity of up to 105MW.

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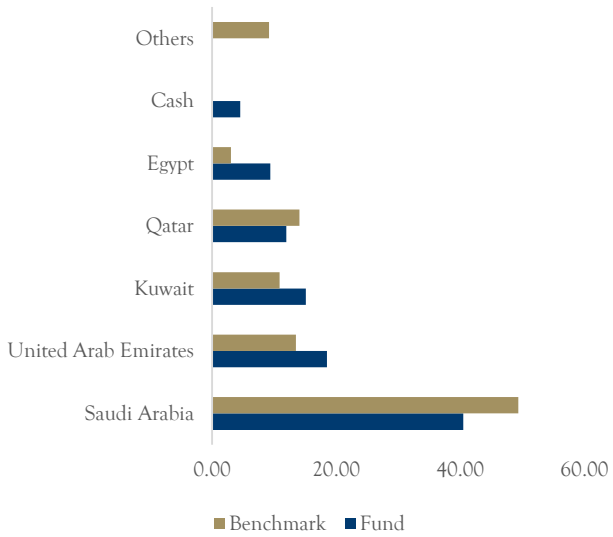
Top Portfolio Holdings	% of Fund
NATIONAL BANK OF KUWAIT	8.3
AL RAJHI BANK	5.9
QATAR NATIONAL BANK	5.4
SAUDI BASIC INDUSTRIES CORP	3.7
EMIRATES NBD PJSC	3.7
NMC HEALTH PLC	3.1
EMIRATES TELECOM GROUP CO	3.1
EMIRATES TELECOM GROUP CO	3.1
KUWAIT FINANCE HOUSE	3.1
DP WORLD PLC	2.9
Total # of Holdings	38.00

Source: Al Mal internal performance measurement based on reports from third-party administrators (BNP Paribas)

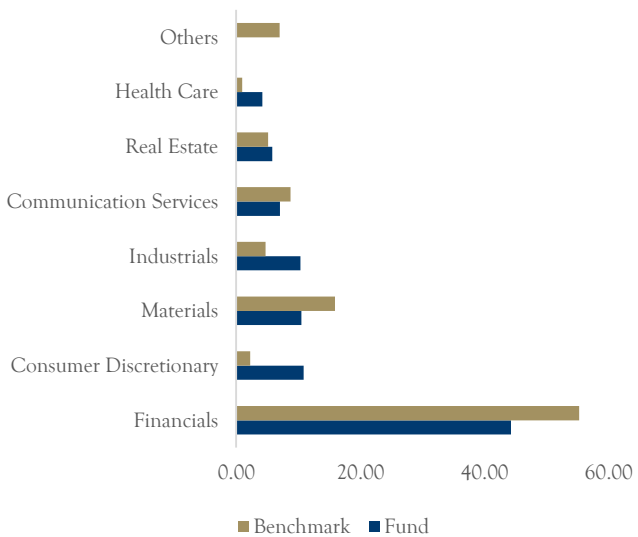
Fund Characteristics[2]	Fund	Benchmark
Standard Deviation	9.0%	9.7%
Sharpe Ratio	0.54	0.05
Beta	0.86	
Tracking Error	6.4%	
Information Ratio	0.52	

[2] The fund characteristics are based on the historical data of the Al Mal MENA Equity Fund as the AZ Al Mal Equity Fund will continue to follow the same strategy. It is calculated using 3-year weekly data

Geographic Allocation



Sector Allocation



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Al Mal UAE Equity Fact Sheet

NAV Per Unit: AED 1.20

November 2019

Fund Objective: The Al Mal UAE Equity Fund's objective is to achieve medium to long-term capital growth by investing primarily in equities listed on the UAE Exchange.

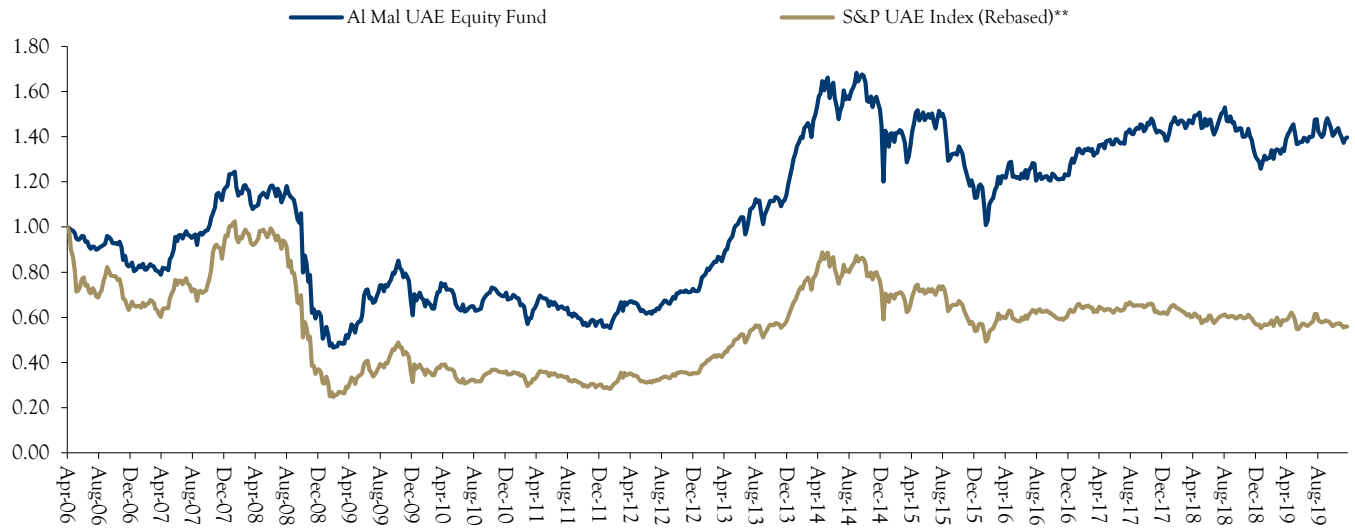
Key Terms:

Fund Manager	Charles-Henry Monchau, CFA
	Sherif El Haddad
	Vrajesh Bhandari, CFA
	Tamara Tannir, CFA
Inception Date	5th April 2006
Fund Registration	UAE
Currency	AED
Fund Size	AED 38mn
Subscription	Weekly
Dividend Frequency	Yearly
Min Subscription	AED 100,000
Management Fee	1.50%
Performance Fee	20% over 10% hurdle with high watermark
Subscription Fee	Up to 2%
Redemption	Weekly
Benchmark Index	S&P UAE Composite Index
Fund Type	Open Ended
Administrator	Standard Chartered
Custodian	Standard Chartered
Financial Year End	31st December
Auditors	Deloitte

Performance Yearly	Fund	Benchmark	Relative Perf.
2019	6.5%	-1.2`%	7.7%
2018	-5.7%	-7.7%	2.0%
2017	7.8%	-1.6%	9.4%
2016	7.9%	9.0%	-1.1%
2015	-15.3%	-17.6%	2.3%
2014	11.2%	7.5%	3.7%
2013	81.4%	88.0%	-6.6%
2012	28.7%	23.5%	5.2%
2011	-18.4%	-17.7%	-0.7%
2010	-1.0%	-8.8%	7.8%
2009	31.2%	24.6%	6.6%
2008	-56.9%	-69.4%	12.5%
2007	50.4%	54.8%	-4.4%
2006	-19.1%	-35.2%	16.1%
Since Inc.	39.7%	-44.0%	83.7%

Performance[1]	Fund	Benchmark[2]	Relative Perf.
1 Month	-1.1%	-2.4%	1.4%
YTD*	6.5%	-1.2%	7.7%
1 Year	3.7%	-3.7%	7.4%
3 Years	0.0%	13.7%	-13.7%
5 Year	-6.8%	-8.2%	1.3%
Since Inc.	39.7%	-44.0%	83.7%

Performance



** As of 27th of November 2019*

Source: Al Mal internal performance measurement based on reports from third-party administrators (Standard Chartered Bank)

[1] Performance is net of fees; 3-year and 5-year return is cumulative

[2] S&P UAE Composite Index

Al Mal UAE Equity Fact Sheet

NAV Per Unit: AED 1.20

November 2019

Fund Manager Commentary:

As it has been the case in recent history, the UAE equity markets performance is struggling in the fourth quarter. Both Dubai and Abu Dhabi closed in the negative territory last month. For our fund, NMC was a major contributor in November with a 19% gain that led to strong outperformance for Al Mal UAE Equity Fund.

Emirates NBD's rights issue received total funded commitment in excess of AED 18bn, implying oversubscription by 2.8 times. Non-UAE investors demand made up more than 60% of this, driven by the recent increase in Foreign Ownership Limit from 5% to 20%. We have further added to this high conviction name for 2020, along with DP world - which has been beaten down very heavily this year.

Air Arabia was introduced as a new idea to the fund this month. The airline announced the purchase of 120 new Airbus planes. Earlier the carrier formed a JV with Abu Dhabi's Etihad Airways, which we think has a lot of potential. The airline has benefitted from rationalization within the industry along with other factors – grounding of 737 MAX and exit of Jet airways – and is expected to get a boost from the Expo.

Portfolio holding DP World announced that the company's expansion worth USD520mn (of which it owns 49%) of the Ain Sokhna seaport will be completed by the second quarter of 2020. The project involves building a second dock that will increase the port's capacity to 1.75mn TEUs, from 970k.

October saw Dubai property sales hit highest monthly mark since 2008, as per data from DLD. Property finder says: "There is a lot of new supply in the market that is priced affordably and as we get closer to Expo 2020, we have seen many consumers decide this is the right time to buy. This is an indication of consumer confidence in the market leading to 2020". Off-plan properties account for 60% of the residential transactions to date and are still the favorite for investors due to attractive prices, payment plans and waiver of fees.

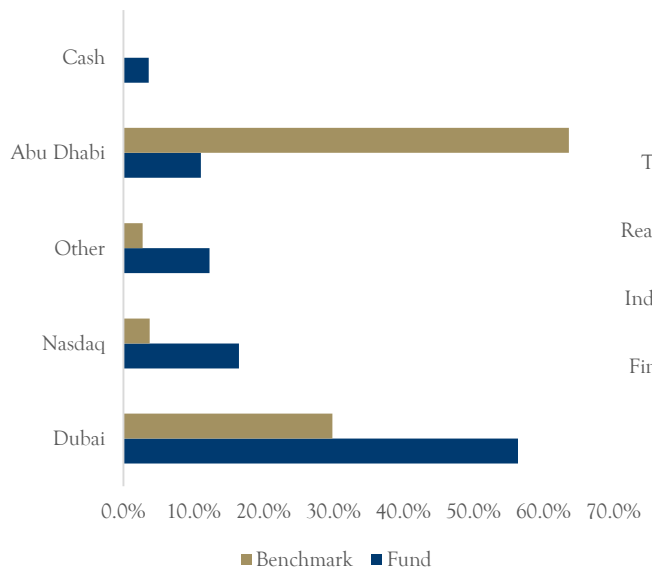
Top Portfolio Holdings	% of Fund
Emirates NBD	15.2
NMC Health	12.3
Emaar Properties	11.9
Total # of Holdings	**10**

Source: Al Mal internal performance measurement based on reports from third-party administrators (Apex)

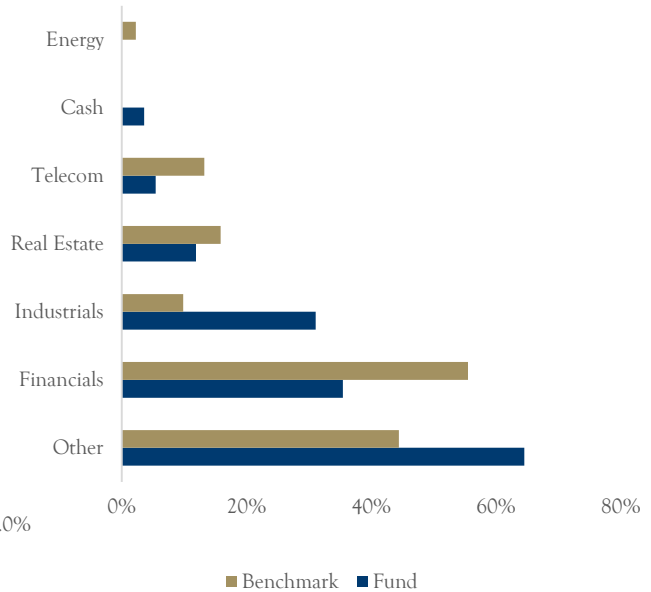
Fund Characteristics[2]	Fund	Benchmark
Standard Deviation	12.1%	13.2%
Sharpe Ratio	0.17	-0.35
Beta	0.75	
Tracking Error	7.6%	
Information Ratio	0.80	

[2] Calculated using 3-year weekly data

Geographic Allocation



Sector Allocation



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