



مجموعة
الصناعات الوطنية
(القابضة)

NI Group

National Industries Group
(Holding)

الإدارة العامة
Head Office
ص. ب. : 417 الصفاة، الكويت، 13005
P.O.Box : 417, Safat, Kuwait, 13005
هاتف : (965) 24849466
هاتف : (965) 24844739
فاكس : (965) 24839582
بريد الكتروني: mona.yousef@nig.com.kw
www.nig.com.kw

Mr. Hassan Abdulrahman Al Serkal
Executive Vice President - Head of Operations
Division
Dubai Financial Market

Greetings,,,

Subject: NIND's Analyst / Investors conference

With reference to the aforementioned subject, and as per article No. (8-4-2) Continuing Obligations in the Premier Market of Boursa Kuwait Rule Book issued as per decision No.1 for year 2018.

Kindly be informed that the Analyst/Investor Conference was held on Monday 11/11/2019 at 1.00pm (KT) through Live Webcast.

Moreover, please note that no material information has been circulated during the conference.

Attached, the presentation of the Analyst/Investor Conference for the Third quarter of 2019.

Sincerely,

Ahmed M. Hassan

CEO

احمد محمد حسن

الرئيس التنفيذي



CC to Securities & Commodities Authority

نسخة إلى هيئة الأوراق المالية والسلع

الكويت في 2019/11/11
إشارة ٥٠٢-٢٤/١٤/٢٠١٩

السيد / حسن عبدالرحمن السركال المحترم
نائب رئيس تنفيذي - رئيس قطاع العمليات
سوق دبي المالي

تحية طيبة وبعد،،،

الموضوع : مؤتمر المحللين / المستثمرين لمجموعة الصناعات الوطنية القابضة ش.م.ك عامة

بالإشارة الى الموضوع اعلاه، وعملا باحكام المادة رقم 2-4-8 بالالتزامات المستمرة للسوق الاول من قواعد البورصة الصادرة بموجب القرار رقم 1 لسنة 2018.

يرجى العلم بأن مؤتمر المحللين / المستثمرين قد انعقد يوم الاثنين 2019/11/11 في تمام الساعة 1.00 ظهراً (بتوقيت الكويت) عن طريق بث مباشر على شبكة الانترنت Live Webcast.

كما يرجى العلم بأنه خلال المؤتمر لم يتم تداول اي معلومات جوهرية.

ويسعدنا ان نرفق لكم العرض التقديمية لمؤتمر المحللين / المستثمرين عن الربع الثالث لعام 2019.

وتفضلوا بقبول وافر الاحترام

NATIONAL INDUSTRIES GROUP HOLDING (K.P.S.C)



Analysts and Investors Presentation

**Nine Months Ended
30 September 2019**

November 11, 2019

DISCLAIMER



The information set out in this presentation and provided in the discussion subsequent thereto does not constitute an offer or solicitation of an offer to buy or sell securities. It is solely for use at an investor presentation and is provided as information only. This presentation does not contain all of the information that is material to an investor. This presentation has been prepared by, and is the sole responsibility of NIG.

The information herein may be amended and supplemented and may not as such be relied upon for the purpose of entering into any transaction. This presentation may not be reproduced (in whole or in part), distributed or transmitted to any other person without the Company's prior written consent.

The information in this presentation and the views reflected therein are those of the Company and are subject to change without notice. All projections, valuations and statistical analyses are provided to assist the recipient in the evaluation of the matters described herein. They may be based on subjective assessments and assumptions and may use one among alternative methodologies that produce different results and, to the extent that they are based on historical information, they should not be relied upon as an accurate prediction of future performance. These materials are not intended to provide the basis for any recommendation that any investor should subscribe for or purchase any securities. We strongly recommend that a prospective investor seeks the advice of a duly licensed consulting body specialized in the content of this presentation and with his, her or its own legal, business and tax advisors to determine the appropriateness and consequences of any investment in any securities to arrive at an independent assessment of such investment.

Past performance is not indicative of future results. NIG is under no obligation to update or keep current the information contained herein. No person shall have any right of action against the Company or any other person in relation to the accuracy or completeness of the information contained in this presentation. No person is authorized to give any information or to make any representation not contained in and not consistent with this presentation, and, if given or made such information or representation must not be relied upon as having been authorized by or on behalf of the company.

This presentation does not constitute an offer or an agreement, or a solicitation of an offer or an agreement, to enter into any transaction (including for the provision of any services).

Certain statements in this presentation may constitute forward-looking statements. These statements reflect the Company's expectations and are subject to risks and uncertainties that may cause actual results to differ materially and may adversely affect the outcome and financial effects of the plans described herein. You are cautioned not to rely on such forward-looking statements. The company does not assume any obligation to update its view of such risks and uncertainties or to publicly announce the result of any revisions to the forward-looking statements made herein.

ABOUT NIG

National Industries Group Holding (NIG) commenced its operation as a building materials manufacturing company founded back in 1961. NIG was listed on the Boursa Kuwait in 1984. NIG's growth from a building materials manufacturer to a multinational conglomerate is a great saga of dedication and commitment. Today, NIG manages several and manifold activities in core businesses including Building Materials, Petrochemicals, Oil & Gas Services, Mechanical Industries, Utilities, Real estate, Infrastructure, Financial Services and financial investments.

ABOUT NIG



Through the asset management expertise in managing financial portfolios, equity shares, and direct investment has brought home creditable and laudable profits to its shareholders.

The Group now owns major equities in various companies thriving in the financial investment and industrial investment sectors both regionally and internationally. NIG has spread its wings far and wide with simultaneous Investments in the Kingdom of Saudi Arabia, UAE, UK and the US with major equities in several prominent companies in the region including Oil & Gas and Petrochemical Companies.

ANALYST AND INVESTORS PRESENTATION

Subsidiaries Outlook

SUBSIDIARIES OUTLOOK



National Industries Company – KPSC (NICBM)

NIC was established in Kuwait in 1961 to manufacture and market building materials and infrastructure products. NIC remains a leader in the construction and building material sector in Kuwait and GCC due to the expansion of its industrial base and its commitment to a product diversification strategy to guarantee income growth and an increase in shareholders' equity. NIC owns and operates 16 production plants and a quarry and has 1955 employees.



SUBSIDIARIES OUTLOOK

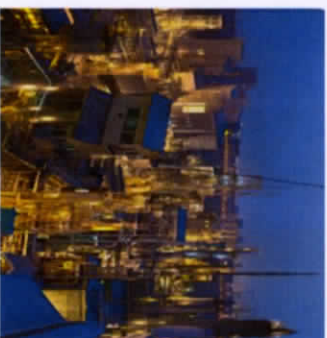


Ikarus Petroleum Industries Company - KSCC

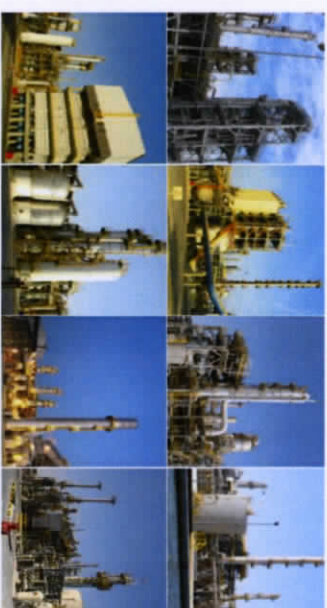
Ikarus Petroleum Industries is well established as a leading investor in the energy industry throughout the Middle East. The Middle East region is rapidly growing as a global center in the production of petrochemicals.

IKARUS owns a controlling stake in Middle East Chemical Company Limited which owns 100% of a KSA-based Chlor Alkali producer (SACHLO). SACHLO produces caustic soda, chlorine, hydrochloric acid and sodium hypochlorite.

إيكاروس



ساكلو
SACHLO



SUBSIDIARIES OUTLOOK



Noor Financial Investment Company - KPSC

Noor Financial Investment Company (NOOR) is an investment and financial services company based in Kuwait. The company has further expanded its enterprise beyond Kuwait by engaging in activities throughout the Middle East and North Africa.



Meezan Bank
The Premier Islamic Bank



SUBSIDIARIES OUTLOOK



Al Durra National Real Estate

Al Durra National Real Estate Company was established in 2005 to provide leadership in the expanding real estate industry throughout the GCC countries and the MENA region.

Proclad Group

Proclad Group has firmly established itself as one of the leading suppliers of integrated solutions to a diverse range of market sectors with manufacturing facilities in Dubai, Abu Dhabi and UK. With a commitment to providing clients with the complete service, Proclad has developed a group of specialist companies through a combination of investment and acquisition.



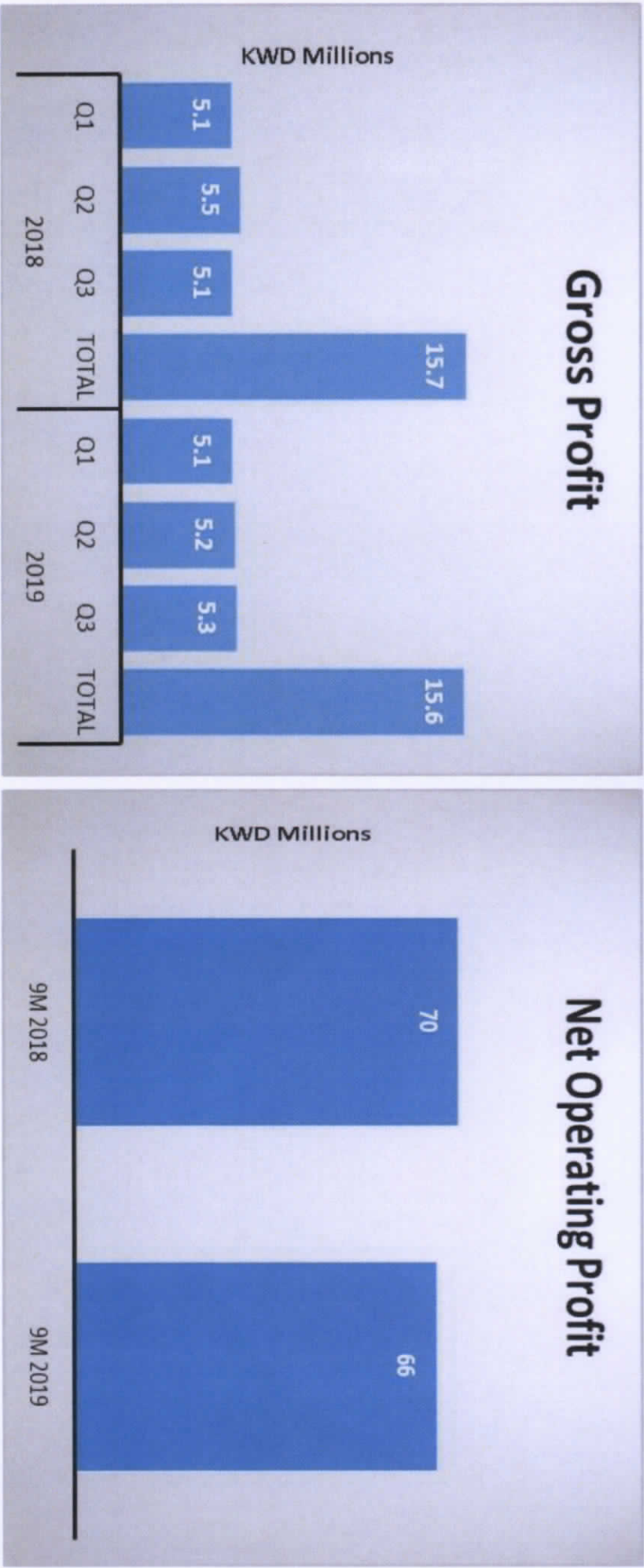
ANALYST AND INVESTORS PRESENTATION



Financial Performance

FINANCIAL PERFORMANCE

Gross Profit and Net Operating Profit
 Nine Months (9M) ended 30 Sep 2019 & 2018

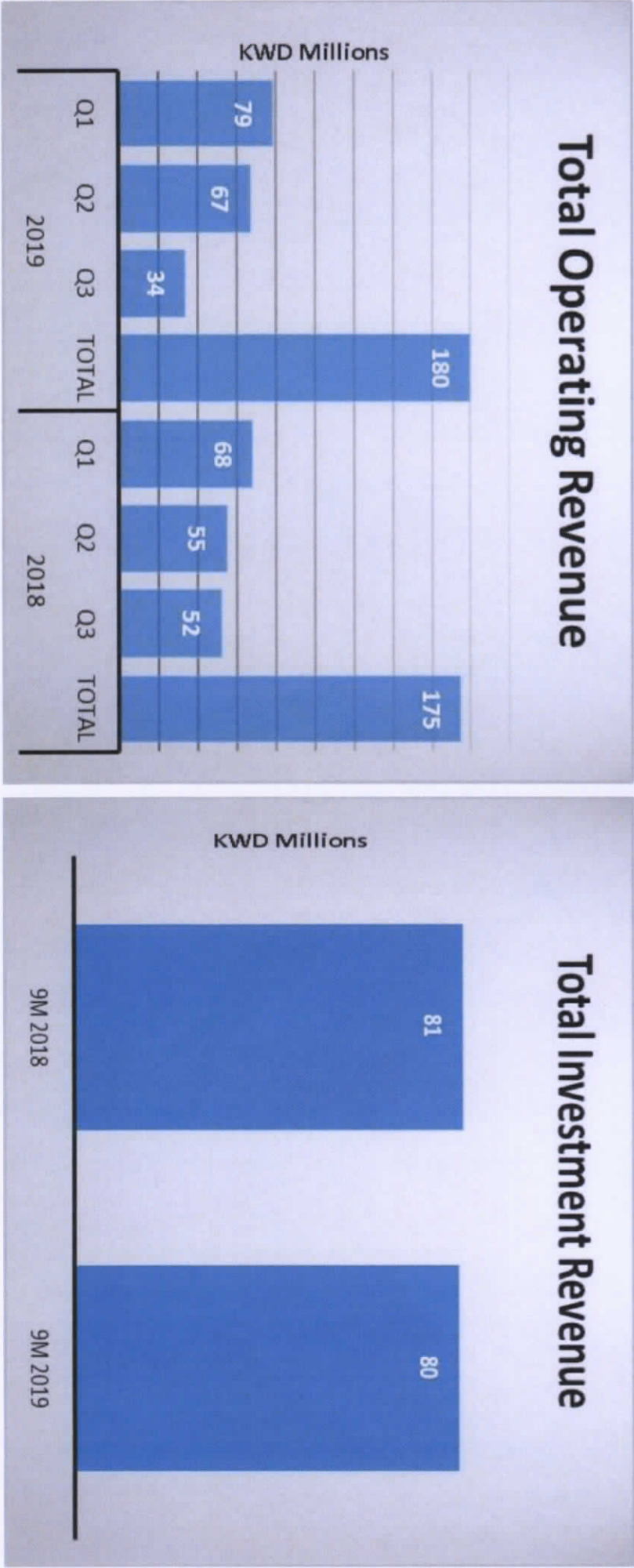


FINANCIAL PERFORMANCE



Revenue

Nine Months (9M) ended 30 Sep 2019 & 2018



FINANCIAL PERFORMANCE

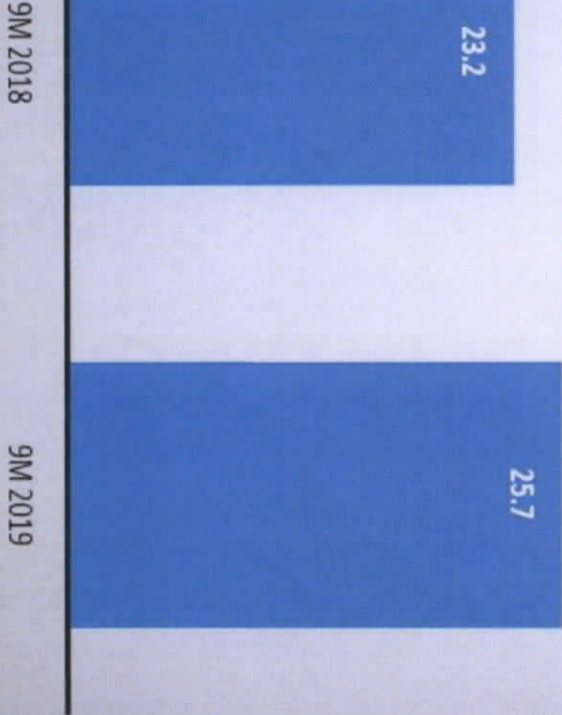


Earnings Per Share & Net Profit

Nine Months (9M) ended 30 Sep 2019 & 2018

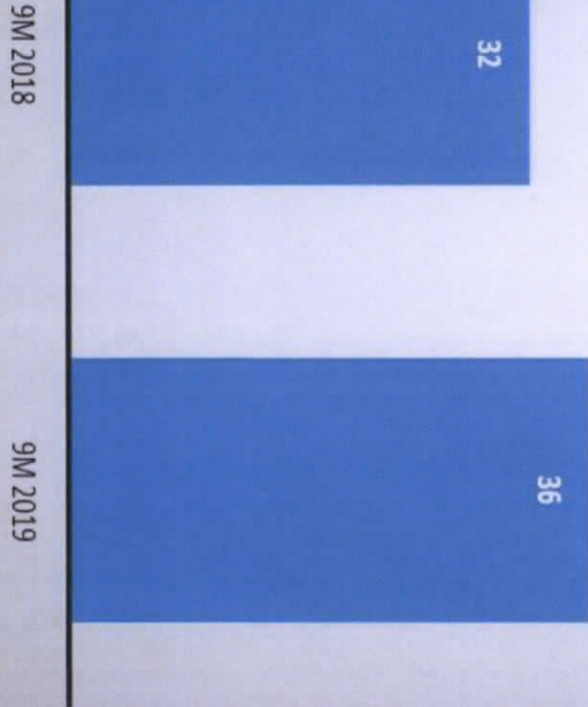
Earnings per share

Fils per Share



Profit Attributable to Parent

KWD Millions

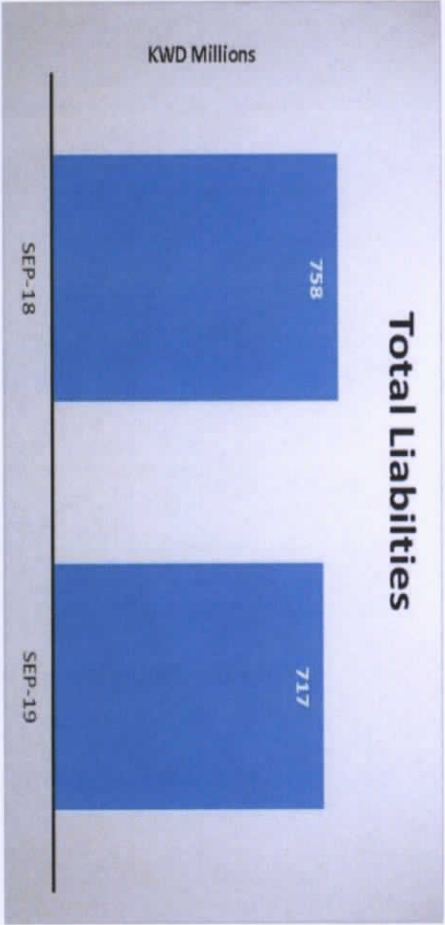
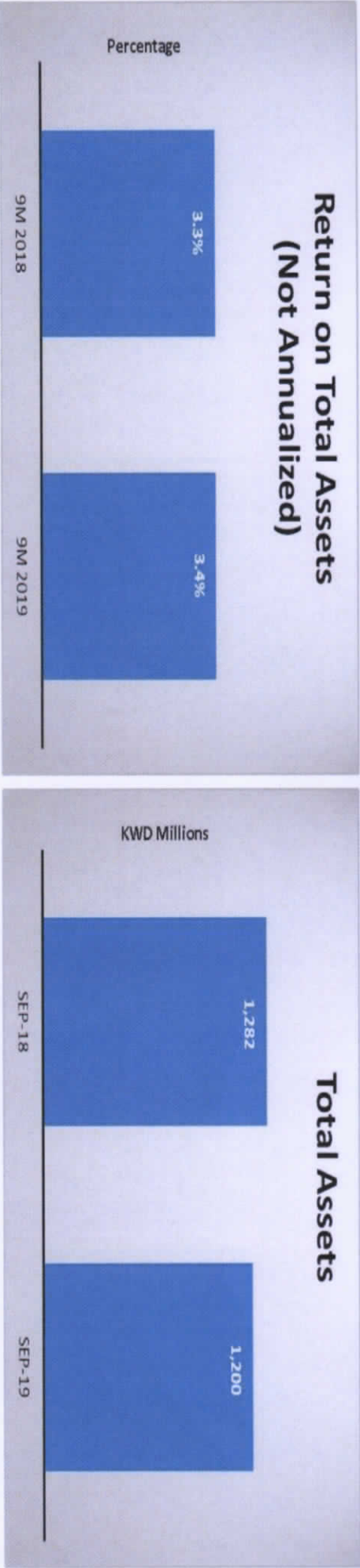


FINANCIAL POSITION



Assets & Liabilities

30 September 2019 & 2018



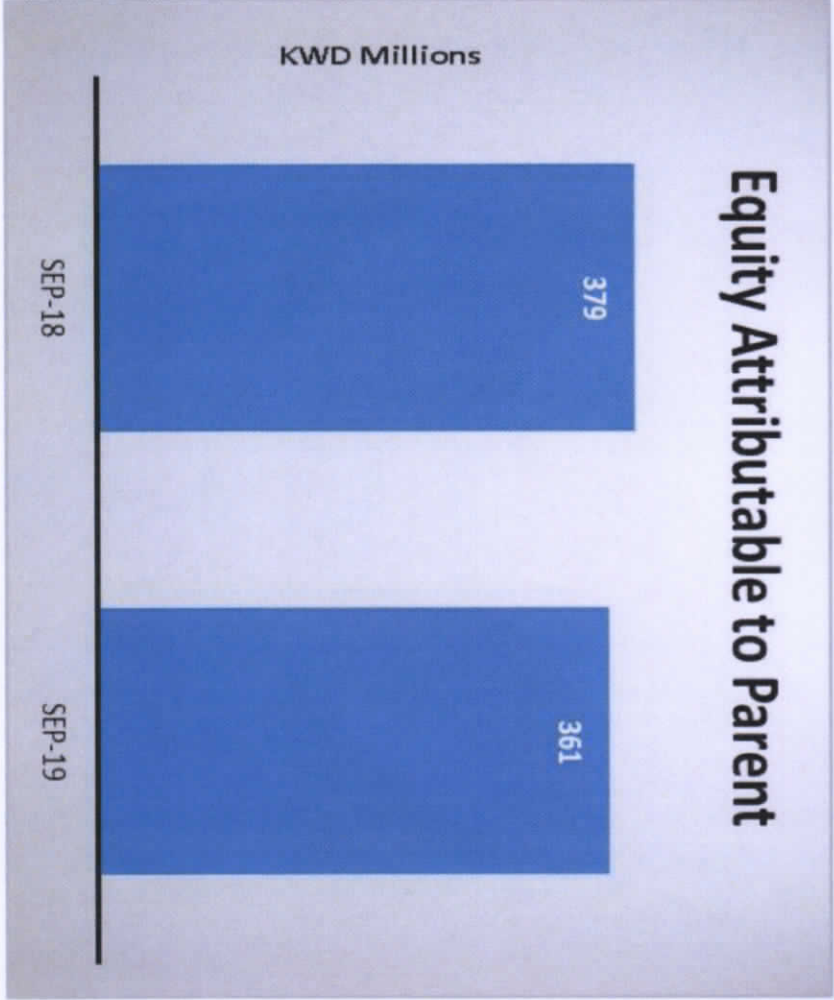
FINANCIAL POSITION



Equity

30 September 2019 & 2018

Equity Attributable to Parent



Return on Shareholder's Equity (Not Annualized)



SUBSIDIARIES

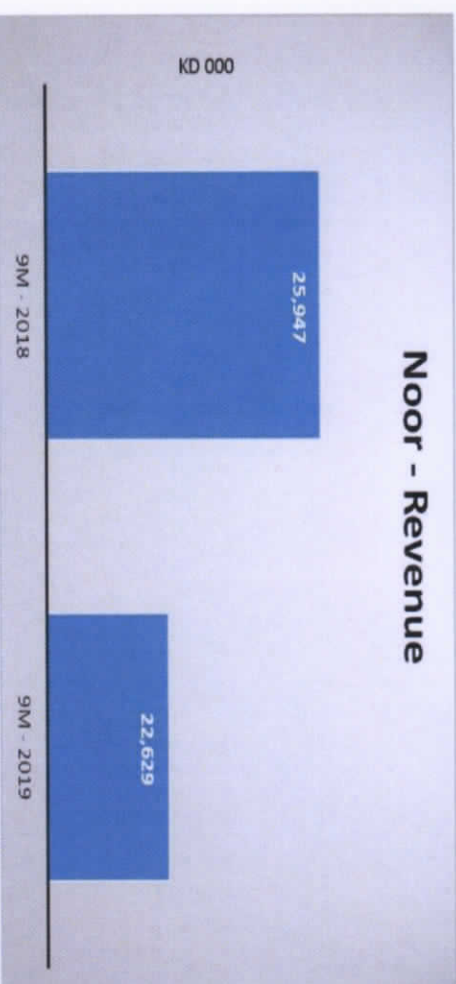
FINANCIAL PERFORMANCE



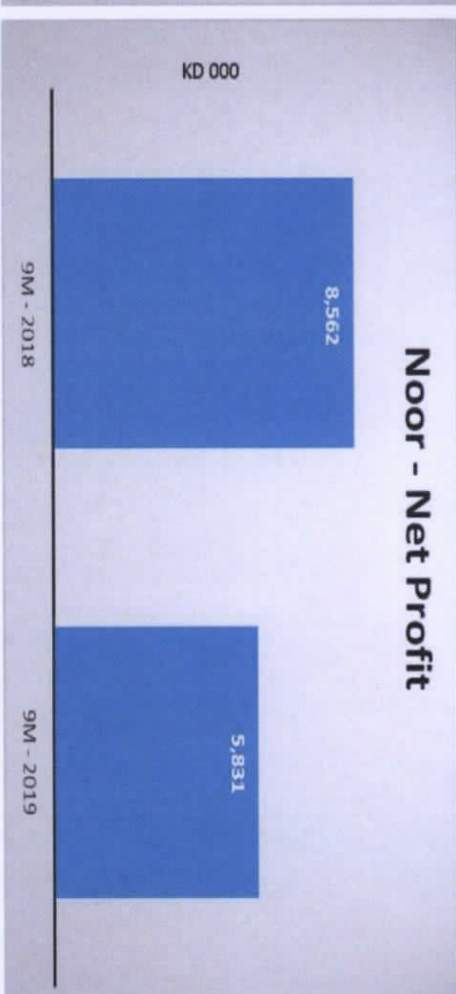
Noor Financial Investment Company – KPSC (NOOR)

Nine Months (9M) ended 30 Sep 2019 & 2018

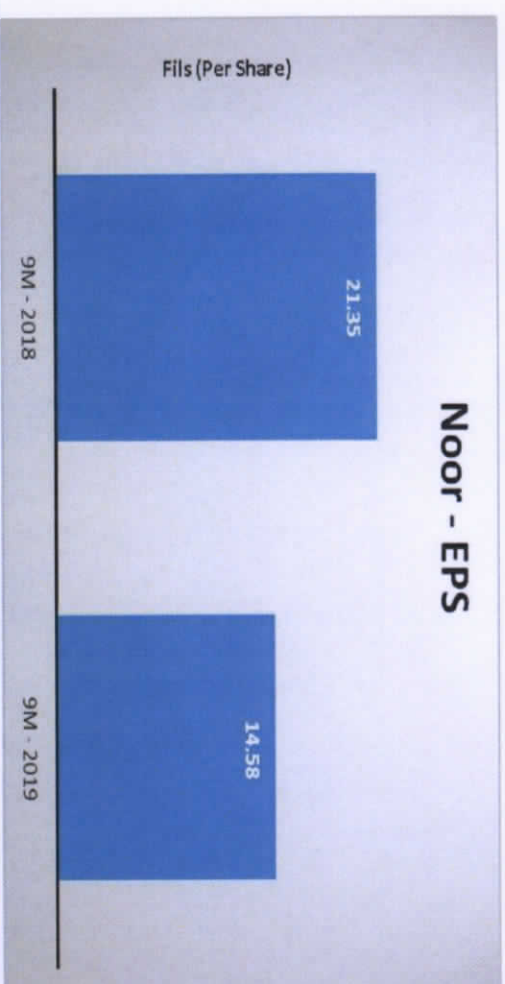
Noor - Revenue



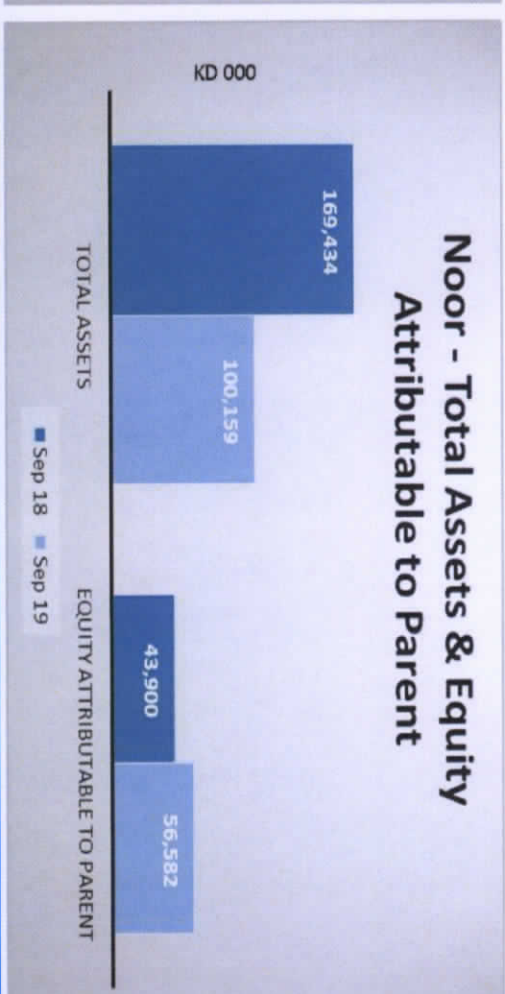
Noor - Net Profit



Noor - EPS



Noor - Total Assets & Equity Attributable to Parent



SUBSIDIARIES

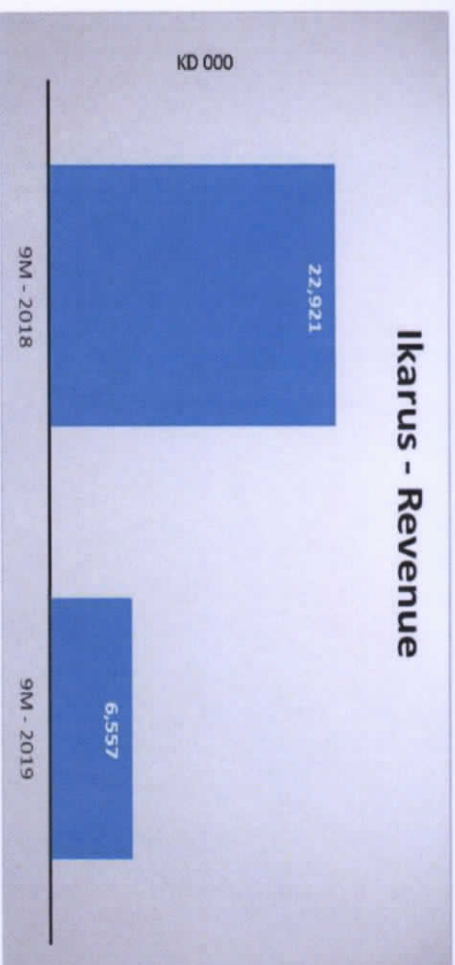
FINANCIAL PERFORMANCE



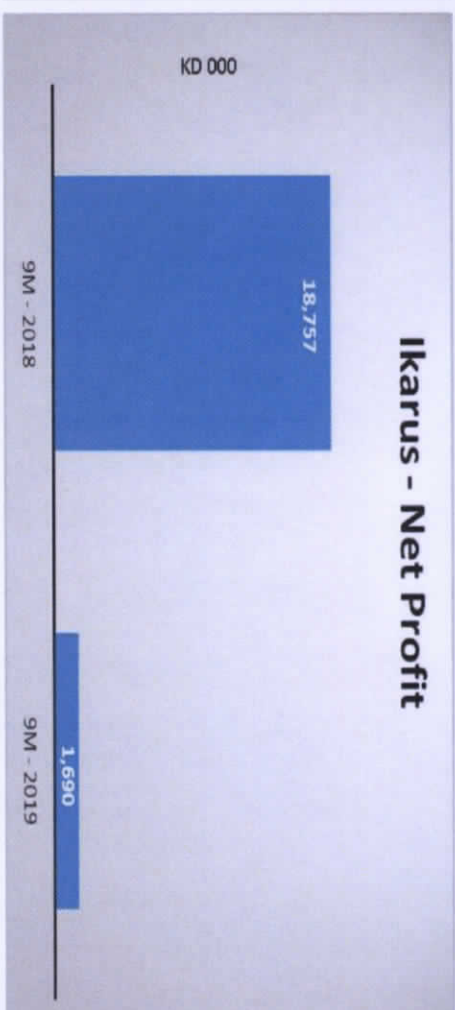
Ikarus Petroleum Industries Company – KSCC (IKARUS)

Nine Months (9M) ended 30 Sep 2019 & 2018

Ikarus - Revenue



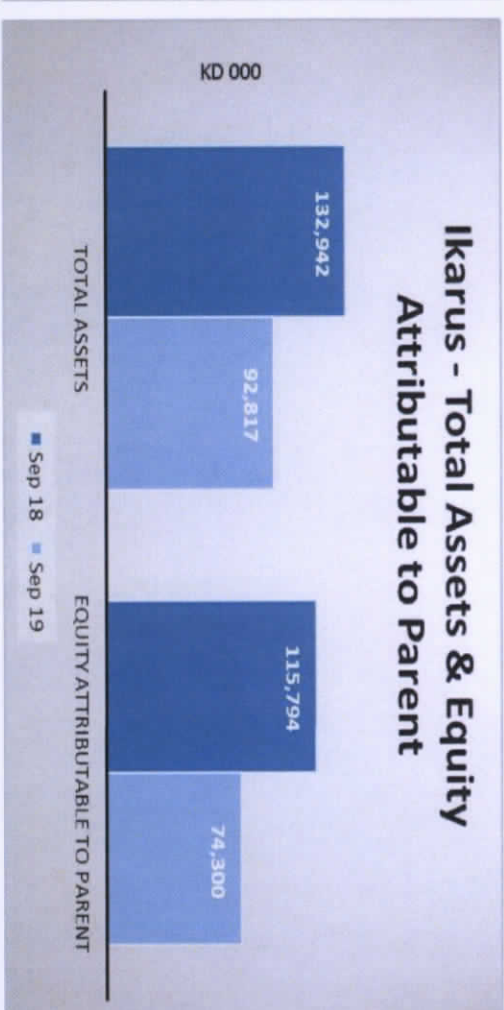
Ikarus - Net Profit



Ikarus - EPS



Ikarus - Total Assets & Equity Attributable to Parent



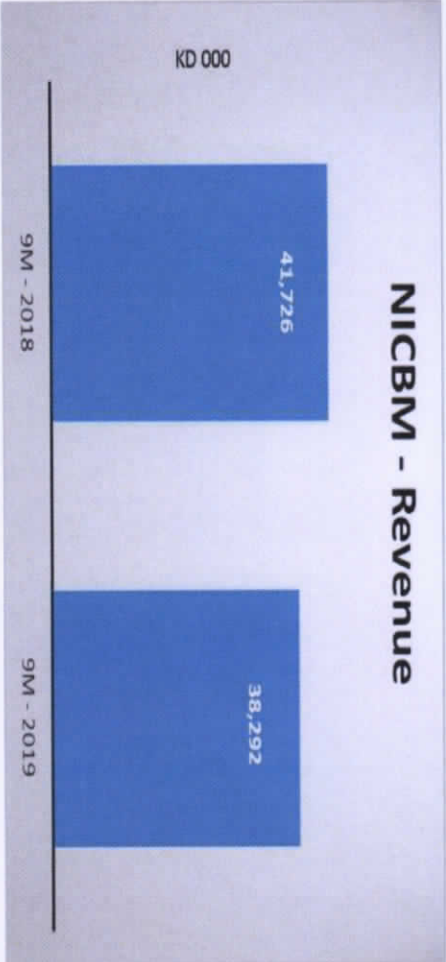
SUBSIDIARIES

FINANCIAL PERFORMANCE

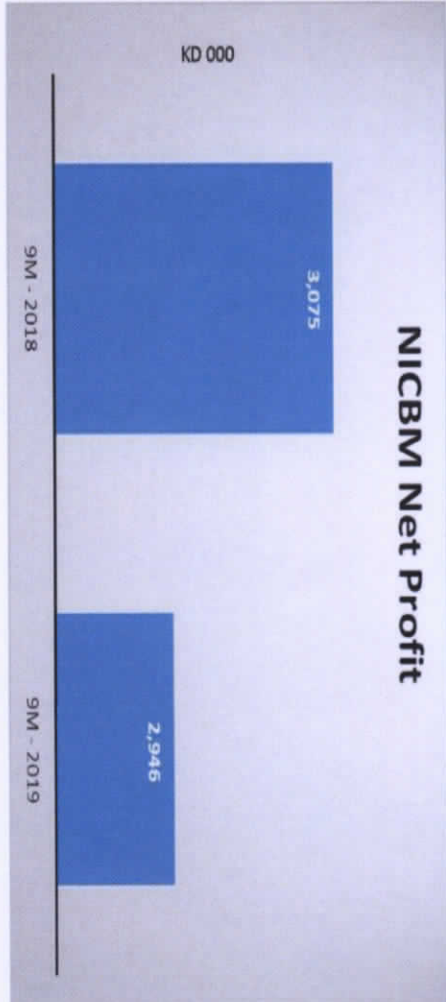


National Industries Company – KPSC (NICBM)
 Nine Months (9M) ended 30 Sep 2019 & 2018

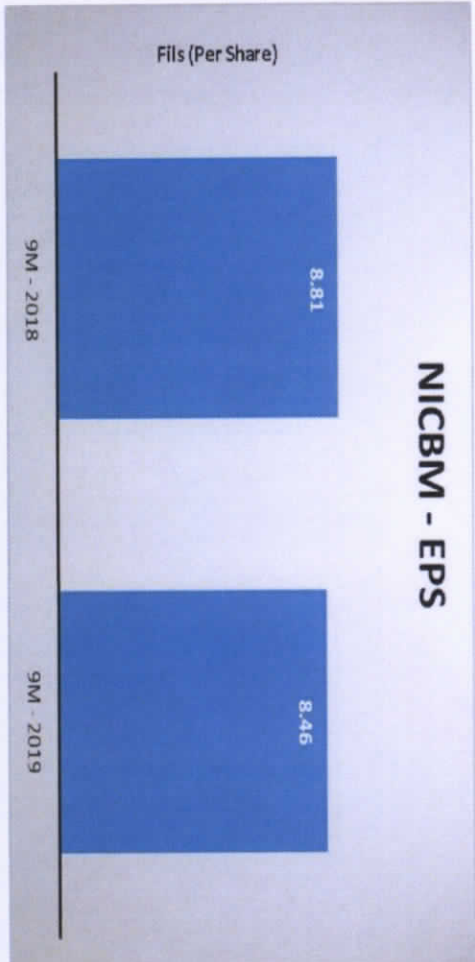
NICBM - Revenue



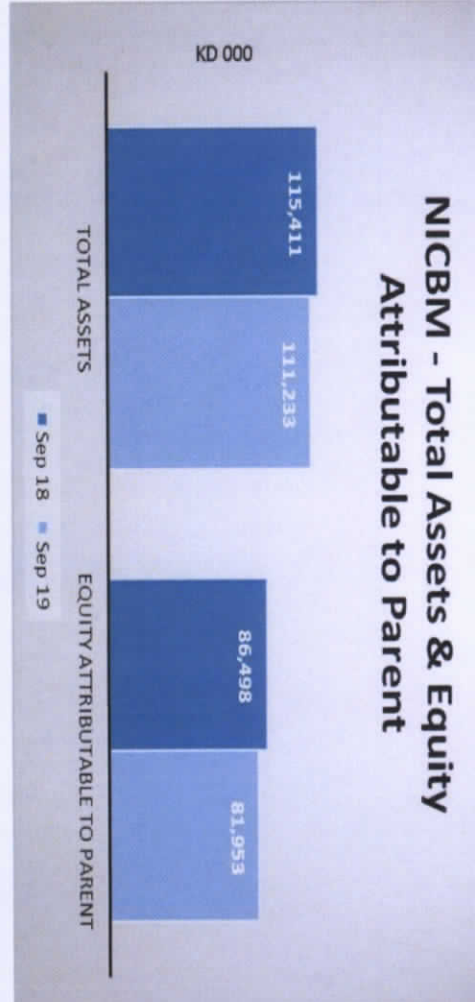
NICBM Net Profit



NICBM - EPS



NICBM - Total Assets & Equity
 Attributable to Parent



THANK YOU