

**UNITED FOODS COMPANY (PSC)**

**CONDENSED INTERIM FINANCIAL  
STATEMENTS (UNAUDITED)**

**FOR THE PERIOD ENDED 30 SEPTEMBER 2020**

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## **Report on review of condensed interim financial statements to the Board of Directors of United Foods Company (PSC)**

### **Introduction**

We have reviewed the accompanying condensed interim statement of financial position of United Foods Company (PSC) (the “Company”) as at 30 September 2020 and the related condensed interim statement of profit or loss, condensed interim statement of comprehensive income for the three-month and nine-month periods then ended, condensed interim statement of changes in equity and condensed interim statement of cash flows for the nine-month period then ended, and related explanatory notes. Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with International Accounting Standard 34, *Interim Financial Reporting* (“IAS 34”). Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

### **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, “Review of Interim Financial Information Performed by the Independent Auditor of the Entity”. A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial statements are not prepared, in all material respects, in accordance with IAS 34.



**GRANT THORNTON**

**Osama El Bakry  
Registration No. 935  
Dubai, United Arab Emirates**



**4 November 2020**

United Foods Company (PSC)

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS

For the period ended 30 September 2020 (Unaudited)

|                                               |              | <i>Nine months ended</i>             |                                      | <i>Three months ended</i>            |                                      |
|-----------------------------------------------|--------------|--------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|
|                                               |              | <i>30 September<br/>2020<br/>AED</i> | <i>30 September<br/>2019<br/>AED</i> | <i>30 September<br/>2020<br/>AED</i> | <i>30 September<br/>2019<br/>AED</i> |
|                                               | <i>Notes</i> |                                      |                                      |                                      |                                      |
| Sales, gross                                  |              | 325,800,313                          | 302,478,405                          | 101,741,792                          | 86,715,028                           |
| Less: Discounts and marketing expenses        |              | (14,555,991)                         | (11,416,055)                         | (4,003,600)                          | (2,624,786)                          |
| <b>Sales, net</b>                             |              | <b>311,244,322</b>                   | <b>291,062,350</b>                   | <b>97,738,192</b>                    | <b>84,090,242</b>                    |
| Cost of sales                                 |              | (252,457,146)                        | (229,041,204)                        | (78,524,518)                         | (67,003,519)                         |
| <b>Gross profit</b>                           |              | <b>58,787,176</b>                    | <b>62,021,146</b>                    | <b>19,213,674</b>                    | <b>17,086,723</b>                    |
| Selling and distribution expenses             |              | (25,453,528)                         | (24,135,223)                         | (8,299,348)                          | (7,585,865)                          |
| General and administrative expenses           |              | (12,935,944)                         | (13,402,439)                         | (4,399,039)                          | (4,001,562)                          |
| Finance expense                               |              | (670,018)                            | (719,119)                            | (208,461)                            | (218,141)                            |
| Gain on sale of investment in an associate    | 6            | 10,572,453                           | -                                    | -                                    | -                                    |
| Other income, net                             |              | 2,470,174                            | 2,700,269                            | 745,520                              | 885,270                              |
| <b>Profit before the results of associate</b> |              | <b>32,770,313</b>                    | <b>26,464,634</b>                    | <b>7,052,346</b>                     | <b>6,166,425</b>                     |
| Share of results of an associate              | 6            | -                                    | (2,959,666)                          | -                                    | (902,877)                            |
| <b>Profit for the period</b>                  |              | <b>32,770,313</b>                    | <b>23,504,968</b>                    | <b>7,052,346</b>                     | <b>5,263,548</b>                     |
| Earnings per share in AED                     | 9            | 1.08                                 | 0.78                                 | 0.23                                 | 0.17                                 |

The accompanying notes from 1 to 15 form an integral part of these condensed interim financial statements.

United Foods Company (PSC)

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

For the period ended 30 September 2020 (Unaudited)

|                                                                                                 | <i>Nine months ended</i> |                     | <i>Three months ended</i> |                     |
|-------------------------------------------------------------------------------------------------|--------------------------|---------------------|---------------------------|---------------------|
|                                                                                                 | <i>30 September</i>      | <i>30 September</i> | <i>30 September</i>       | <i>30 September</i> |
|                                                                                                 | <i>2020</i>              | <i>2019</i>         | <i>2020</i>               | <i>2019</i>         |
|                                                                                                 | <i>AED</i>               | <i>AED</i>          | <i>AED</i>                | <i>AED</i>          |
| <b>Profit for the period</b>                                                                    | <b>32,770,313</b>        | <b>23,504,968</b>   | <b>7,052,346</b>          | <b>5,263,548</b>    |
| <b>Other comprehensive (loss)/income</b>                                                        |                          |                     |                           |                     |
| <i>Other comprehensive loss not to be reclassified to profit or loss in subsequent periods:</i> |                          |                     |                           |                     |
| Change in fair value of investment securities measured at FVOCI, equity securities              | (206,949)                | 12,729              | (25,589)                  | 35,893              |
| <i>Other comprehensive loss to be reclassified to profit or loss in subsequent periods:</i>     |                          |                     |                           |                     |
| Share of other comprehensive loss of an associate                                               | -                        | (67,172)            | -                         | (6,204)             |
| <b>Other comprehensive (loss)/income</b>                                                        | <b>(206,949)</b>         | <b>(54,443)</b>     | <b>(25,589)</b>           | <b>29,689</b>       |
| <b>Total comprehensive income for the period</b>                                                | <b>32,563,364</b>        | <b>23,450,525</b>   | <b>7,026,757</b>          | <b>5,293,237</b>    |

The accompanying notes from 1 to 15 form an integral part of these condensed interim financial statements.

United Foods Company (PSC)

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

As at 30 September 2020

|                                     |              | <b>30 September<br/>2020<br/>AED<br/>(Unaudited)</b> | <b>31 December<br/>2019<br/>AED<br/>(Audited)</b> |
|-------------------------------------|--------------|------------------------------------------------------|---------------------------------------------------|
|                                     | <i>Notes</i> |                                                      |                                                   |
| <b>ASSETS</b>                       |              |                                                      |                                                   |
| <b>Non-current assets</b>           |              |                                                      |                                                   |
| Property, plant and equipment       | 4            | 97,659,695                                           | 104,645,858                                       |
| Intangible assets                   |              | 260,716                                              | 397,292                                           |
| Right-to-use assets                 | 5            | 18,784,901                                           | 14,326,567                                        |
| Investment securities               |              | 892,996                                              | 252,067                                           |
| Investment in an associate          | 6            | -                                                    | 8,998,477                                         |
|                                     |              | <b>117,598,308</b>                                   | <b>128,620,261</b>                                |
| <b>Current assets</b>               |              |                                                      |                                                   |
| Inventories                         |              | 76,083,721                                           | 45,265,178                                        |
| Trade and other receivables         |              | 81,598,735                                           | 79,518,500                                        |
| Amounts due from related parties    | 11           | 34,703                                               | 5,726,659                                         |
| Bank balances and cash              | 7            | 108,517,814                                          | 84,475,907                                        |
|                                     |              | <b>266,234,973</b>                                   | <b>214,986,244</b>                                |
| <b>TOTAL ASSETS</b>                 |              | <b>383,833,281</b>                                   | <b>343,606,505</b>                                |
| <b>EQUITY AND LIABILITIES</b>       |              |                                                      |                                                   |
| <b>Equity</b>                       |              |                                                      |                                                   |
| Share capital                       | 8            | 30,250,000                                           | 30,250,000                                        |
| Statutory reserve                   |              | 15,125,000                                           | 15,125,000                                        |
| Regular reserve                     |              | 15,125,000                                           | 15,125,000                                        |
| General reserve                     |              | 65,314,980                                           | 65,314,980                                        |
| Fair value reserve                  |              | (224,381)                                            | (404,786)                                         |
| Retained earnings                   |              | 183,686,140                                          | 159,889,472                                       |
| <b>Total equity</b>                 |              | <b>309,276,739</b>                                   | <b>285,299,666</b>                                |
| <b>Non-current liabilities</b>      |              |                                                      |                                                   |
| Employees' end of service benefits  |              | 7,814,609                                            | 7,056,882                                         |
| Lease liabilities                   | 10           | 11,891,483                                           | 12,719,439                                        |
|                                     |              | <b>19,706,092</b>                                    | <b>19,776,321</b>                                 |
| <b>Current liabilities</b>          |              |                                                      |                                                   |
| Trade and other payables            |              | 53,516,965                                           | 36,740,379                                        |
| Lease liabilities                   | 10           | 1,333,485                                            | 1,790,139                                         |
|                                     |              | <b>54,850,450</b>                                    | <b>38,530,518</b>                                 |
| <b>Total liabilities</b>            |              | <b>74,556,542</b>                                    | <b>58,306,839</b>                                 |
| <b>TOTAL EQUITY AND LIABILITIES</b> |              | <b>383,833,281</b>                                   | <b>343,606,505</b>                                |

04 NOV 2020

Ali Bin Humaid Al Owais  
Chairman

Mohammed Abdel Aziz Ali Abdalla Al Owais  
Executive Vice Chairman

The accompanying notes from 1 to 15 form an integral part of these condensed interim financial statements.

United Foods Company (PSC)

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the period ended 30 September 2020 (Unaudited)

| 2020:                                     | Share<br>capital<br>AED | Statutory<br>reserve<br>AED | Regular<br>reserve<br>AED | General<br>reserve<br>AED | Fair value<br>reserve<br>AED | Retained<br>earnings<br>AED | Total<br>AED |
|-------------------------------------------|-------------------------|-----------------------------|---------------------------|---------------------------|------------------------------|-----------------------------|--------------|
| Balance as at 1 January 2020              | 30,250,000              | 15,125,000                  | 15,125,000                | 65,314,980                | (404,786)                    | 159,889,472                 | 285,299,666  |
| Impact of sale of an associate (Note 6)   | -                       | -                           | -                         | -                         | 380,160                      | 108,549                     | 488,709      |
| Impact of sale of investment securities   | -                       | -                           | -                         | -                         | 7,194                        | (7,194)                     | -            |
| Profit for the period                     | -                       | -                           | -                         | -                         | -                            | 32,770,313                  | 32,770,313   |
| Other comprehensive loss                  | -                       | -                           | -                         | -                         | (206,949)                    | -                           | (206,949)    |
| Total comprehensive income for the period | -                       | -                           | -                         | -                         | (206,949)                    | 32,770,313                  | 32,563,364   |
| Dividends declared (Note 8)               | -                       | -                           | -                         | -                         | -                            | (9,075,000)                 | (9,075,000)  |
| Balance as at 30 September 2020           | 30,250,000              | 15,125,000                  | 15,125,000                | 65,314,980                | (224,381)                    | 183,686,140                 | 309,276,739  |

The accompanying notes from 1 to 15 form an integral part of these condensed interim financial statements.

United Foods Company (PSC)

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

For the period ended 30 September 2020 (Unaudited)

| 2019:                                     | Share<br>capital<br>AED | Statutory<br>reserve<br>AED | Regular<br>reserve<br>AED | General<br>reserve<br>AED | Fair value<br>reserve<br>AED | Retained<br>earnings<br>AED | Total<br>AED |
|-------------------------------------------|-------------------------|-----------------------------|---------------------------|---------------------------|------------------------------|-----------------------------|--------------|
| Balance as at 1 January 2019              | 30,250,000              | 15,125,000                  | 15,125,000                | 65,314,980                | (332,325)                    | 141,217,306                 | 266,699,961  |
| Profit for the period                     | -                       | -                           | -                         | -                         | -                            | 23,504,968                  | 23,504,968   |
| Other comprehensive loss                  | -                       | -                           | -                         | -                         | (54,443)                     | -                           | (54,443)     |
| Total comprehensive income for the period | -                       | -                           | -                         | -                         | (54,443)                     | 23,504,968                  | 23,450,525   |
| Dividends declared (Note 8)               | -                       | -                           | -                         | -                         | -                            | (7,562,500)                 | (7,562,500)  |
| Balance as at 30 September 2019           | 30,250,000              | 15,125,000                  | 15,125,000                | 65,314,980                | (386,768)                    | 157,159,774                 | 282,587,986  |

The accompanying notes from 1 to 15 form an integral part of these condensed interim financial statements.

United Foods Company (PSC)

CONDENSED INTERIM STATEMENT OF CASH FLOWS

For the period ended 30 September 2020 (Unaudited)

|                                                               |              | <i>Nine months ended</i>             |                                      |
|---------------------------------------------------------------|--------------|--------------------------------------|--------------------------------------|
|                                                               |              | <i>30 September<br/>2020<br/>AED</i> | <i>30 September<br/>2019<br/>AED</i> |
|                                                               | <i>Notes</i> |                                      |                                      |
| <b>OPERATING ACTIVITIES</b>                                   |              |                                      |                                      |
| Profit for the period                                         |              | 32,770,313                           | 23,504,968                           |
| Adjustments for:                                              |              |                                      |                                      |
| Depreciation on property, plant and equipment                 |              | 8,563,986                            | 8,143,439                            |
| Depreciation on right-to-use assets                           | 5            | 1,321,764                            | 1,067,911                            |
| Amortisation of intangible assets                             |              | 136,576                              | 130,672                              |
| Gain on sale of investment in an associate                    | 6            | (10,572,453)                         | -                                    |
| Gain on sale of investment securities                         |              | (82)                                 | -                                    |
| (Gain)/loss on disposal of property, plant and equipment      |              | (2,126)                              | 3,839                                |
| Finance cost                                                  |              | 670,018                              | 719,119                              |
| Provision for employees' end of service benefits              |              | 1,087,583                            | 825,996                              |
| Provision for expected credit losses                          |              | 1,040,306                            | 721,400                              |
| Share of results of associate                                 | 6            | -                                    | 2,959,666                            |
|                                                               |              | <b>35,015,885</b>                    | <b>38,077,010</b>                    |
| Working capital changes:                                      |              |                                      |                                      |
| Inventories                                                   |              | (30,818,543)                         | (2,526,277)                          |
| Trade and other receivables                                   |              | (2,670,591)                          | 3,191,057                            |
| Trade and other payables                                      |              | 16,776,586                           | (12,112,349)                         |
| Amounts due from related parties                              |              | 24,296                               | (132,556)                            |
|                                                               |              | <b>18,327,633</b>                    | <b>26,496,885</b>                    |
| Employees' end of service benefits paid                       |              | (329,856)                            | (554,192)                            |
| <b>Net cash generated from operating activities</b>           |              | <b>17,997,777</b>                    | <b>25,942,693</b>                    |
| <b>INVESTING ACTIVITIES</b>                                   |              |                                      |                                      |
| Purchase of property, plant and equipment                     | 4            | (1,577,823)                          | (1,935,604)                          |
| Purchase of intangible assets                                 |              | -                                    | (101,035)                            |
| Proceeds from disposal of property, plant and equipment       |              | 2,126                                | -                                    |
| Proceeds from disposal of investment in an associate          |              | 20,059,639                           | -                                    |
| Purchase of investment securities                             |              | (856,306)                            | -                                    |
| Proceeds from disposal of investment securities               |              | 11,935                               | -                                    |
| <b>Net cash generated from/(used in) investing activities</b> |              | <b>17,639,571</b>                    | <b>(2,036,639)</b>                   |
| <b>FINANCING ACTIVITIES</b>                                   |              |                                      |                                      |
| Payment of lease liabilities                                  | 10           | (2,393,122)                          | (1,380,636)                          |
| Finance costs paid                                            |              | (127,319)                            | (167,456)                            |
| Dividends paid                                                | 8            | (9,075,000)                          | (7,562,500)                          |
| <b>Net cash used in financing activities</b>                  |              | <b>(11,595,441)</b>                  | <b>(9,110,592)</b>                   |
| <b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>                |              | <b>24,041,907</b>                    | <b>14,795,462</b>                    |
| Cash and cash equivalents at 1 January                        |              | 82,925,907                           | 56,061,316                           |
| <b>CASH AND CASH EQUIVALENTS AT 30 SEPTEMBER</b>              | <b>7</b>     | <b>106,967,814</b>                   | <b>70,856,778</b>                    |

The accompanying notes from 1 to 15 form an integral part of these condensed interim financial statements.

**1 ACTIVITIES**

United Foods Company (PSC) (the “Company”) is a Public Shareholding Company, incorporated on 1 November 1976 by a Decree issued by His Highness, The Ruler of Dubai. On 27 June 1994, the Company amended its status to a public shareholding company to comply with the provisions of the UAE Federal Law No. (2) of 2015.

The Company’s shares are listed on the Dubai Financial Market (DFM) since July 2006.

The Company is primarily engaged in the manufacturing, processing and marketing of vegetable ghee, cooking oil, margarine, butter products and fat including trading of food products. The registered address of the Company is P.O. Box 5836, Dubai, UAE.

**2 BASIS OF PREPARATION AND CHANGES TO THE COMPANY’S ACCOUNTING POLICIES**

**Basis of preparation**

The condensed interim financial statements for the nine months period ended 30 September 2020 have been prepared in accordance with IAS 34 “*Interim Financial Reporting*”. The condensed interim financial statements do not include all the information and disclosures required in the annual financial statements and should be read in conjunction with the Company’s annual financial statements as at 31 December 2019.

In addition, results for the nine months period ended 30 September 2020 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2020.

When preparing the condensed interim financial statements, management undertakes number of judgements, estimates, and assumptions about recognition and measurement of assets, liabilities, income and expenses. The actual results may differ from the judgements, estimates and assumptions made by management.

**New standards, interpretations and amendments thereof, adopted by the Company**

The accounting policies adopted in the preparation of the condensed interim financial statements are consistent with those followed in the preparation of the Company’s financial statements for the year ended 31 December 2019, except for the adoption of new standards, interpretations and amendments mandatorily effective for the first time as of 1 January 2020 stated on the next page. The Company has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

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NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
(CONTINUED)

For the period ended 30 September 2020 (Unaudited)

**2 BASIS OF PREPARATION AND CHANGES TO THE COMPANY'S ACCOUNTING POLICIES  
(continued)**

**Standards, interpretations and amendments to existing standards that are effective in 1 January 2020**

There are amendments to existing standards effective from 1 January 2020 issued by IASB. Management has adopted the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these have significant impact on the Company's condensed interim financial statements:

- i) IAS 1 (Amendments), *Presentation of Financial Statements* and IAS 8 (Amendments), *Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material* (effective from 1 January 2020). The amendments provide a clearer definition of 'material' in IAS 1 by including the concept of 'obscuring' material information with immaterial information as part of the new definition, and clarifying the assessment threshold (i.e., misstatement of information is material if it could reasonably be expected to influence decisions made by primary users, which consider the characteristic of those users as well as the entity's own circumstances). The definition of material in IAS 8 has been accordingly replaced by reference to the new definition in IAS 1. In addition, amendment has also been made in other Standards that contain definition of material or refer to the term 'material' to ensure consistency.
- ii) Revised Conceptual Framework for Financial Reporting (effective from 1 January 2020). The revised conceptual framework will be used in standard-setting decisions with immediate effect. Key changes include (a) increasing the prominence of stewardship in the objective of financial reporting, (b) reinstating prudence as a component of neutrality, (c) defining a reporting entity, which may be a legal entity, or a portion of an entity, (d) revising the definitions of an asset and a liability, (e) removing the probability threshold for recognition and adding guidance on derecognition, (f) adding guidance on different measurement basis, and, (g) stating that profit or loss is the primary performance indicator and that, in principle, income and expenses in other comprehensive income should be recycled where this enhances the relevance or faithful representation of the financial statements. No changes will be made to any of the current accounting standards. However, entities that rely on the framework in determining their accounting policies for transactions, events or conditions that are not otherwise dealt with under the accounting standards will need to apply the revised framework from 1 January 2020. These entities will need to consider whether their accounting policies are still appropriate under the revised framework.

As per the management's assessment, no impact on the condensed interim financial statements for the above revisions.

**Significant events and transactions**

On 11 March 2020, the World Health Organisation (WHO) officially declared COVID-19, the disease caused by novel Coronavirus, a pandemic. Management believes that the outbreak has not had a significant impact to the Company's operations to date. Management currently has an appropriate response plan in place and believes that the Company is well positioned to cope with an expected downturn in the economy due to COVID-19 Coronavirus outbreak.

The Company is closely monitoring the situation and has activated its business continuity plan and other risk management practices to manage the business disruption resulted from COVID-19 outbreak in order to boost the liquidity and sustain the business.

United Foods Company (PSC)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
(CONTINUED)

For the period ended 30 September 2020 (Unaudited)

**3 PROFIT FOR THE PERIOD**

Profit for the period is stated after charging:

|                                      | <i>Nine months ended</i>                             |                                                      | <i>Three months ended</i>                            |                                                      |
|--------------------------------------|------------------------------------------------------|------------------------------------------------------|------------------------------------------------------|------------------------------------------------------|
|                                      | <i>30 September<br/>2020<br/>AED<br/>(Unaudited)</i> | <i>30 September<br/>2019<br/>AED<br/>(Unaudited)</i> | <i>30 September<br/>2020<br/>AED<br/>(Unaudited)</i> | <i>30 September<br/>2019<br/>AED<br/>(Unaudited)</i> |
| Inventories charged to cost of sales | 231,685,876                                          | 206,785,668                                          | 71,704,462                                           | 60,028,721                                           |
| Employee expenses                    | 28,294,543                                           | 27,257,224                                           | 9,301,990                                            | 8,902,121                                            |
| Rental - operating lease             | 60,835                                               | 188,261                                              | 12,495                                               | 32,871                                               |
| Relocation expenses of product lines | -                                                    | 873,525                                              | -                                                    | 82,716                                               |

Rental – operating leases expense for the period ended 30 September 2020 relates to the lease contracts that have a lease term of 12 months or less and do not contain a purchase option ('short-term leases'), and lease contracts for which the underlying asset is of low value ('low-value assets').

**4 PROPERTY, PLANT AND EQUIPMENT**

*Additions and disposals*

During the period ended 30 September 2020, the Company incurred costs in respect of additions amounting to AED 1,577,710 (for the year ended 31 December 2019: AED 2,237,281).

During the period ended 30 September 2020, fully depreciated assets were disposed of by the Company (net book value for the year ended 31 December 2019: AED 3,878).

As at 30 September 2020, capital work-in-progress of AED 1,175,156 (31 December 2019: AED 239,692) includes the expenditure incurred on the expansion of factory and warehouse facility in Jebel Ali Industrial Area. It includes capital advances of AED 196,711 (31 December 2019: AED 37,350). During the period ended 30 September 2020, capital work-in-progress amounting to AED 642,245 (31 December 2019: AED 4,464,645) pertaining to expenditures incurred on the expansion of factory and warehouse facility in Jebel Ali Industrial Area have been capitalised.

The Company has temporarily rented out a portion of land and building in Al Quoz and certain staff accommodation units to third party to earn rentals.

**5 RIGHT-TO-USE ASSETS**

|                                        | <i>30 September<br/>2020<br/>AED<br/>(Unaudited)</i> | <i>31 December<br/>2019<br/>AED<br/>(Audited)</i> |
|----------------------------------------|------------------------------------------------------|---------------------------------------------------|
| As at 1 January                        | 14,326,567                                           | 14,919,028                                        |
| Addition during the period/year        | 5,780,098                                            | 858,453                                           |
| Less: depreciation for the period/year | (1,321,764)                                          | (1,450,914)                                       |
|                                        | <u>18,784,901</u>                                    | <u>14,326,567</u>                                 |

The Company has lease contracts for various items of land, building and motor vehicles.

United Foods Company (PSC)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
(CONTINUED)

For the period ended 30 September 2020 (Unaudited)

**6 INVESTMENT IN AN ASSOCIATE**

|                                                | <b>30 September<br/>2020<br/>AED<br/>(Unaudited)</b> | <b>31 December<br/>2019<br/>AED<br/>(Audited)</b> |
|------------------------------------------------|------------------------------------------------------|---------------------------------------------------|
| As at 1 January                                | 8,998,477                                            | 12,733,792                                        |
| Share of comprehensive loss of associate       | -                                                    | (3,623,276)                                       |
| Share of other comprehensive loss of associate | -                                                    | (112,039)                                         |
| Disposal of investment in an associate         | (8,998,477)                                          | -                                                 |
|                                                | <u>-</u>                                             | <u>8,998,477</u>                                  |

On 2 February 2020, the Company disposed 100% of its shares in Emirates Refreshments Co., an associate. The Company recognized gain on disposal of investment in associate amounting to AED 10,572,453 recorded in the statement of profit or loss. Impact of sale of an associate amounted to AED 488,709 reclassified from the statement of changes in equity to the statement of profit or loss.

**7 CASH AND CASH EQUIVALENTS**

For the purpose of the interim statement of cash flows, cash and cash equivalents comprise the following:

|                                                                    | <b>30 September<br/>2020<br/>AED<br/>(Unaudited)</b> | <b>31 December<br/>2019<br/>AED<br/>(Audited)</b> |
|--------------------------------------------------------------------|------------------------------------------------------|---------------------------------------------------|
| Cash in hand                                                       | 126,640                                              | 72,907                                            |
| Bank balances                                                      | 16,791,174                                           | 1,753,000                                         |
| Deposits                                                           | 91,600,000                                           | 82,650,000                                        |
| Bank balances and cash                                             | <u>108,517,814</u>                                   | <u>84,475,907</u>                                 |
| Less: deposits with an original maturity of more than three months | <u>(1,550,000)</u>                                   | <u>(1,550,000)</u>                                |
| Cash and cash equivalents                                          | <u><u>106,967,814</u></u>                            | <u><u>82,925,907</u></u>                          |

**8 SHARE CAPITAL**

|                                                              | <b>30 September<br/>2020<br/>AED<br/>(Unaudited)</b> | <b>31 December<br/>2019<br/>AED<br/>(Audited)</b> |
|--------------------------------------------------------------|------------------------------------------------------|---------------------------------------------------|
| Authorised, issued and fully paid up:                        |                                                      |                                                   |
| 30,250,000 ordinary shares of 1 AED each                     |                                                      |                                                   |
| (31 December 2019: 30,250,000 ordinary shares of 1 AED each) | <u>30,250,000</u>                                    | <u>30,250,000</u>                                 |

*Dividend declared*

The Annual General Meeting held on 15 March 2020 approved 30% cash dividend totaling to AED 9,075,000 relating to 2019 which was paid during the period (relating to 2018: Annual General Meeting held on 25 March 2019 approved 25% cash dividend totaling to AED 7,562,500).

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NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
(CONTINUED)

For the period ended 30 September 2020 (Unaudited)

**9 EARNINGS PER SHARE**

Basic and diluted earnings per share are calculated by dividing the profit for the period amounting to AED 32,770,313 (30 September 2019: AED 23,504,968) by the weighted average number of ordinary shares outstanding during the period ended 30 September 2020 of 30,250,000 shares (during the period ended 30 September 2019: 30,250,000 shares).

The Company has not issued any instruments which would have a dilutive impact on earnings per share when exercised.

**10 LEASE LIABILITIES**

|                                                                                        | <i><b>30 September<br/>2020<br/>AED<br/>(Unaudited)</b></i> | <i><b>31 December<br/>2019<br/>AED<br/>(Audited)</b></i> |
|----------------------------------------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------------------|
| At 1 January                                                                           | 14,509,578                                                  | 14,801,392                                               |
| Addition during the period/ year                                                       | 565,813                                                     | 858,453                                                  |
| Add: finance cost                                                                      | 542,699                                                     | 735,229                                                  |
| Less: payments during the period / year,<br>net of prepayments and accruals adjustment | (2,393,122)                                                 | (1,885,496)                                              |
|                                                                                        | <u>13,224,968</u>                                           | <u>14,509,578</u>                                        |

Presented on statement of financial position as follows:

|             | <i><b>30 September<br/>2020<br/>AED<br/>(Unaudited)</b></i> | <i><b>31 December<br/>2019<br/>AED<br/>(Audited)</b></i> |
|-------------|-------------------------------------------------------------|----------------------------------------------------------|
| Current     | 1,333,485                                                   | 1,790,139                                                |
| Non-current | 11,891,483                                                  | 12,719,439                                               |
|             | <u>13,224,968</u>                                           | <u>14,509,578</u>                                        |

**11 RELATED PARTY TRANSACTIONS AND BALANCES**

Related parties represent major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management in line with the Company's board of directors.

United Foods Company (PSC)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
(CONTINUED)

For the period ended 30 September 2020 (Unaudited)

11 RELATED PARTY TRANSACTIONS AND BALANCES (continued)

a) Significant transactions with related parties:

Significant transactions with related parties are as follows:

|                                         | <i>Nine months ended</i> |                     | <i>Three months ended</i> |                     |
|-----------------------------------------|--------------------------|---------------------|---------------------------|---------------------|
|                                         | <i>30 September</i>      | <i>30 September</i> | <i>30 September</i>       | <i>30 September</i> |
|                                         | <i>2020</i>              | <i>2019</i>         | <i>2020</i>               | <i>2019</i>         |
|                                         | <i>AED</i>               | <i>AED</i>          | <i>AED</i>                | <i>AED</i>          |
|                                         | <i>(Unaudited)</i>       | <i>(Unaudited)</i>  | <i>(Unaudited)</i>        | <i>(Unaudited)</i>  |
| <i>Other related parties:</i>           |                          |                     |                           |                     |
| Sales to related parties                | 409,863                  | 475,106             | 36,250                    | 156,530             |
| Purchases of raw materials and services | 9,633                    | 301,029             | -                         | 287,418             |
| Expenses recharged                      | 792                      | 386,852             | -                         | 116,540             |
| Rental income                           | 125,000                  | 83,333              | -                         | 83,333              |

Compensation of key management personnel

The remuneration of directors and other key members of management during the period were as follows:

|                                    | <i>Nine months ended</i> |                     | <i>Three months ended</i> |                     |
|------------------------------------|--------------------------|---------------------|---------------------------|---------------------|
|                                    | <i>30 September</i>      | <i>30 September</i> | <i>30 September</i>       | <i>30 September</i> |
|                                    | <i>2020</i>              | <i>2019</i>         | <i>2020</i>               | <i>2019</i>         |
|                                    | <i>AED</i>               | <i>AED</i>          | <i>AED</i>                | <i>AED</i>          |
|                                    | <i>(Unaudited)</i>       | <i>(Unaudited)</i>  | <i>(Unaudited)</i>        | <i>(Unaudited)</i>  |
| Short-term benefits                | 2,471,097                | 2,438,597           | 828,699                   | 818,699             |
| Employees' end of service benefits | 108,143                  | 108,610             | 36,343                    | 36,390              |
| Bonus                              | 485,397                  | 373,973             | 171,260                   | 126,028             |
|                                    | 3,064,637                | 2,921,180           | 1,036,302                 | 981,117             |

b) Amounts due from related parties:

|                   | <i>30 September</i> | <i>31 December</i> |
|-------------------|---------------------|--------------------|
|                   | <i>2020</i>         | <i>2019</i>        |
|                   | <i>AED</i>          | <i>AED</i>         |
|                   | <i>(Unaudited)</i>  | <i>(Audited)</i>   |
| Trade receivables | 34,703              | 726,659            |
| Advance paid      | -                   | 5,000,000          |
|                   | 34,703              | 5,726,659          |

The Company signed memorandum of understanding/pre-sales agreement and given refundable advance of AED 5,000,000 to a related party for purchase of properties. The Annual General Meeting held on 25 March 2019 approved the transaction. During 2020, a lease agreement was signed between the Company and the related party effective April 2020. The advance was capitalised to right-to-use assets and depreciated over 25 years as per IFRS 16.

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
(CONTINUED)

For the period ended 30 September 2020 (Unaudited)

**11 RELATED PARTY TRANSACTIONS AND BALANCES (continued)**

**b) Amounts due from related parties (continued):**

During June 2020, the Company lost significant influence over one of its related parties. Hence, the amount due from the entity amounting to AED 247,862 (2019: AED 453,375) was presented under trade receivables.

**12 CONTINGENCIES AND COMMITMENTS**

**Contingent liabilities**

At 30 September 2020, the Company had contingent liabilities in respect of banks amounting to AED 1,815,662 (31 December 2019: AED 1,750,000) from which it is anticipated that no material liabilities will arise.

*Legal claim contingency*

The Company has a few pending litigations that occur in the ordinary course of business. To the extent, the Directors believe appropriate, adequate provisions have been made in the accounts.

**Capital commitments**

At 30 September 2020, the Company had capital commitments in respect of purchase of property, plant and equipment amounting to AED 1,707,619 (31 December 2019: AED 560,005).

**13 SEGMENTAL REPORTING**

The Company operates in a single reporting segment primarily engaged in manufacturing, processing and marketing of hydrogenated vegetable ghee, cooking oil, margarine, butter products and fat including trading of food products. All the relevant information relating to this reporting/operating segment is disclosed in the condensed interim statement of financial position, condensed interim statement of profit or loss, condensed interim statement of comprehensive income and notes to the condensed interim financial statements.

IFRS also requires an entity to report its segment assets and revenues along geographical regions. All significant activities of the Company are performed on an integrated basis in the Middle East and the Directors do not consider an analysis by individual country would be meaningful.

Additional information required by IFRS 8 *Segment Reporting*, is disclosed below:

*Major customer*

During the period ended 30 September 2020, revenue from no customer accounts for 10% or more of the Company's total revenue (30 September 2019: revenue from no customer accounts for 10% or more of the Company's total revenue).

**14 FIDUCIARY ASSETS**

As at 30 September 2020, the Company held 3.09 MT (31 December 2019: 2.28 MT) raw materials, in a fiduciary capacity on behalf of third parties.

United Foods Company (PSC)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS  
(CONTINUED)

For the period ended 30 September 2020 (Unaudited)

**15 FAIR VALUES OF FINANCIAL INSTRUMENTS**

Financial instruments comprise financial assets and financial liabilities.

Financial assets consist of cash on hand and bank balances, trade and other receivables, amounts due from related parties and investment securities at fair value through other comprehensive income. Financial liabilities consist of trade and other payables and lease liabilities.

The fair values of financial instruments are not materially different from their carrying values.

**Fair value hierarchy**

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As at 30 September 2020, the Company held the following financial instruments measured at fair value:

**Assets measured at fair value**

|                                           | 30 September 2020<br>AED | Level 1<br>AED | Level 2<br>AED | Level 3<br>AED |
|-------------------------------------------|--------------------------|----------------|----------------|----------------|
| Quoted equity securities                  |                          |                |                |                |
| Consumer Staples Sector                   | 682,996                  | 682,996        | -              | -              |
| Investments and Financial Services Sector | 210,000                  | 210,000        | -              | -              |
| <b>Total</b>                              | <b>892,996</b>           | <b>892,996</b> | <b>-</b>       | <b>-</b>       |

As at 31 December 2019, the Company held the following financial instruments measured at fair value:

**Assets measured at fair value**

|                                           | 31 Dec 2019<br>AED | Level 1<br>AED | Level 2<br>AED | Level 3<br>AED |
|-------------------------------------------|--------------------|----------------|----------------|----------------|
| Quoted equity securities                  |                    |                |                |                |
| Investments and Financial Services Sector | 242,500            | 242,500        | -              | -              |
| Marine Terminal Operations Sector         | 9,567              | 9,567          | -              | -              |
| <b>Total</b>                              | <b>252,067</b>     | <b>252,067</b> | <b>-</b>       | <b>-</b>       |

During the period ended 30 September 2020 and year ended 31 December 2019, there were no transfers between the various levels of fair value measurements.