

11 May 2021

Mr. Hassan Abdulrahman Al Serkal Chief Executive Officer Dubai Financial Market Dubai, UAE

### Subject: Agility's BOD results

Reference to the above mentioned subject, kindly be informed that Agility's Board of Directors has met on Tuesday, May 11th 2021 at 1:30 pm and approved the interim financial results for the period ending in 31 March 2021 as per the attached template.

The Board of Directors also discussed and approved a forward looking minimum cash distribution policy recommendation of 20 fils per share or treasury share buyback for the coming three (3) years. The Board of Directors may at its sole discretion consider recommending additional forms of dividends and/or increasing the above mentioned guidance. As with all such recommendations, the distributions will be subject to the approval of the General Assembly of the Shareholders as well as the concerned authorities at the time of the distribution.

And pursuant to the requirements of Boursa Kuwait, resolution no. (1) of 2018, we wish to inform you that the quarterly Analyst/ Investor Conference will be held through a Live Webcast on Thursday, 20th May 2021 at 2:00 pm local time. Interested parties can visit our website <u>www.agility.com</u> under News or Investor Relations page for instructions on how to participate in the aforementioned conference. For any further clarification, please reach us at <u>investor@agility.com</u>.

Best Regards,

Tarek Abdulaziz Sultan Al Essa Vice Chairman and CEO



P.O. Box 25418, Safat 13115 Kuwait Tel. +965 1809 222, Fax +965 2467 9617 Agility Public Warehousing Company K.S.C.P Commercial Registration No.: 28925 Paid Capital: KD 202,737,014.100 ص.ب 25418 الصفاة 13115 الكويت هاتف 222 1809 1965 ، هاكس 9617 2467 شركة أجيليتي للمخازن العمومية ش.م.ك.ع سجل تجاري رقم: 28925 رأس المال المدفوع: 202,737,014.100 دينار كويتي

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نموذج نتائج البيانات المالية

الشركات الكويتية (د.ك.)

## Financial Results Form Kuwaiti Company (KWD)

Select from the list	2021-05-11	اخترمن القائمة		
Company Name		اسم الشركة		
Agility Public Warehousing Company KS	SCP	م الشرك كة أجيليتي للمخازن العمومية ش.م.ك.ع		
Board of Directors Meeting Date		يخ اجتماع مجلس الإدارة		
	2021-05-11			
Required Documents		المستندات الواجب إرفاقها بالنموذج		
Approved financial statements		🗵 نسخة من البيانات المالية المعتمدة		
Approved auditor's report		نسخة من تقرير مراقب الحسابات المعتمد		

	فترة الثلاث اشهر الحالية	فترة الثلاث اشهر المقارنة	التغيير (%)
البيان Statement	Three Month Current Period	Three Month Comparative Period	Change (%)
Statement	2021-03-31	2020-03-31	
صافي الربح (الخسارة) الخاص بمساهمي الشركة الأم Net Profit (Loss) represents the amount attributable to the owners of the parent Company	12,641,000	9,820,000	28.7%
ربحية (خسارة) السهم الأساسية والمخففة Basic & Diluted Earnings per Share	6.01	4.67	28.7%
الموجودات المتداولة Current Assets	708,140,000	695,851,000	1.8%
إجمالي الموجودات Total Assets	2,340,871,000	2,240,919,000	4.5%
المطلوبات المتداولة Current Liabilities	576,179,000	491,882,000	17.1%
إجمالي المطلوبات Total Liabilities	1,135,644,000	1,073,913,000	5.7%
إجمالي حقوق الملكية الخاصة بمساهمي الشركة الأم Total Equity attributable to the owners of the Parent Company	1,154,708,000	1,113,434,000	3.7%
ر إجمالي الإيرادات التشغيلية Total Operating Revenue	485,518,000	377,609,000	28.6%
صافي الربح (الخسارة) التشغيلية Net Operating Profit (Loss)	26,893,000	20,533,000	31.0%
ر الخسائر المتراكمة / رأس المال المدفوع Accumulated Loss / Paid-Up Share Capital	لا يوجد خسائر متراكمة No Accumulated Losses	لا يوجد خسائر متراكمة No Accumulated Losses	لا ينطبق Not applicable

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التغيير (%)	الربع الاول المقارن	الربع الاول الحالي	
Change (%)	First Quarter Comparat Period	First Quarter Current Period	البیان Statement
	2020-03-31	2021-03-31	
			صافي الربح (الخسارة) الخاص بمساهمي الشركة الأم
NA	NA	NA	Net Profit (Loss) represents the amount
	10/1		attributable to the owners of the parent
			Company
NA	NA	NA	ربحية (خسارة) السهم الأساسية والمخففة
		NA	Basic & Diluted Earnings per Share
NA	NA	NA	إجمالي الإيرادات التشغيلية
	NA	NA	Total Operating Revenue
NA	NA	NA	صافي الربح (الخسارة) التشغيلية
INA .	INA	NA	Net Operating Profit (Loss)

Not Applicable for first Quarter

لا ينطبق على الربع الأول

Increase/Decrease in Net Profit (Loss) is due to	سبب ارتفاع/انخفاض صافي الربح (الخسارة)
The increase in Net profit is a result of the increase in the company's operating profit	يعود سبب ارتفاع صافي الارباح الى الزيادة في الارباح التشغيلية
Total Revenue realized from dealing with related parties (value, KWD)	بلغ إجمالي الإيرادات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)
987,000	987,000
Total Expenditures incurred from dealing with related parties (value, KWD)	بلغ إجمالي المصروفات من التعاملات مع الأطراف ذات الصلة (المبلغ د.ك.)
137,000	137,000



Corporate Actions			استحقاقات الأسهم (الإجراءات المؤسسية)			
النسبة		القيمة	11			
NA		NA	توزيعات نقدية Cash Dividends			
NA		NA	توزیعات أسهم منحة Bonus Share			
NA	NA			توزيعات أخرى Other Dividend		
NA		NA		عدم توزیع أرباح No Dividends		
NA	NA	علاوة الإصدار	NA	زيادة رأس المال		
		Issue Premium	NA	Capital Increase		
NA	NA		NA			

The Company's comments in case the auditor has concerns or a qualified opinion	تعقيب الشركة في حال قيام مر اقب الحسابات بإبداء ملاحظات أو تحفظات
Due to the ongoing litigation relating to Korek, the Group's management was unable to determine the fair value of this investment and the recoverability of interest bearing loan, thus the external auditors have qualified this investment and the loan to Korek Telecom	نتيجة النزاع المستمر بشركة كوريك تيليكوم لم تتمكن الادارة من تحديد القيمة العادلة لاستثمار المجموعة في شركة كوريك تيليكوم ("كوريك") وامكانية استرداد القرض ذي الفوائد، فقد ابدى المدقق الخارجي للشركة تحفظ على هذا الاستثمار وعلى القرض المقدم لها

ختم الشركة	التوقيع	المسمى الوظيفي	الاسم
Company Seal	Signature	Title	Name
ندركة اجبيليتي للمغازن العمومية ش.م.ك.م التحويت 6 <u>Kuwait</u> Agility Public Warehousing tach a copy of the inapcial statem		Vice Chairman and CEO نائب رئيس مجلس الادارة والرئيس التنفيذي	Tarek Abdul Aziz Sultan Al Essa طارق عبدالعزيز سلطان العيسى

Attach a copy of the financial statements approved by the Board of Directors and the approved auditor's report

يجب ارفاق نسخة البيانات المالية المعتمدة من مجلس الإدارة وتقرير مر اقب الحسابات المعتمد

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Ernst & Young Al Aiban, Al Osaimi & Partners P.O. Box 74 18–21st Floor, Baitak Tower Ahmed Al Jaber Street Safat Square 13001, Kuwait Tel: +965 2295 5000 Fax: +965 2245 6419 kuwait@kw.ey.com ey.com/mena



Arraya Tower 2, Floors 41 & 42 Abdulaziz Hamad Alsagar St., Sharq P-O-Box 2115, Safat 13022-State of Kuwait

> T +965 22961000 F +965 22412761 www.rsm.global/kuwait

## REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF AGILITY PUBLIC WAREHOUSING COMPANY K.S.C.P.

### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Agility Public Warehousing Company K.S.C.P. (the "Parent Company") and its subsidiaries (collectively, the "Group") as at 31 March 2021 and the related interim condensed consolidated statement of income, interim condensed consolidated statement of comprehensive income, interim condensed consolidated statement of cash flows and interim condensed consolidated statement of changes in equity for the three months period then ended. The management of the Parent Company is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with International Accounting Standard IAS 34: Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

#### Scope of Review

Except as explained in the following paragraph, we conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim condensed consolidated financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Basis for Qualified Conclusion**

As stated in Note 4 to the interim condensed consolidated financial information, the Group's investment in and loan to Korek Telecom ("Korek") is carried at KD 109,020 thousand (31 December 2020: KD 110,078 thousand and 31 March 2020: KD 112,697 thousand) and KD 35,123 thousand (31 December 2020: KD 35,464 thousand and 31 March 2020: KD 36,394 thousand) respectively, in the interim condensed consolidated statement of financial position as at 31 March 2021. We were unable to obtain sufficient appropriate evidence about the investment in Korek and the recoverability of the loan as at 31 March 2021 due to the nature and significant uncertainty around the investment and outcome of the arbitrations. Consequently, we were unable to determine whether any adjustments to the carrying value of the investment and loan to Korek was necessary.

### **Qualified Conclusion**

Based on our review, except for the possible effect of the matter described in the Basis for Qualified Conclusion paragraph, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with IAS 34.





## REPORT ON REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION TO THE BOARD OF DIRECTORS OF AGILITY PUBLIC WAREHOUSING COMPANY K.S.C.P. (continued)

*Emphasis of Matter* We draw attention to:

- (i) Note 9 (a) to the interim condensed consolidated financial information which describes the contingencies relating to cost reimbursable contracts with U.S. Coalition Provisional Authority ("CPA"); and
- (ii) Note 9 (b) to the interim condensed consolidated financial information which describe the contingencies and claims with the General Administration of Customs for Kuwait.

Our conclusion is not further qualified in respect of the matters set out above.

## **Report on Other Legal and Regulatory Requirements**

Furthermore, based on our review, the interim condensed consolidated financial information is in agreement with the books of account of the Parent Company. We further report that, to the best of our knowledge and belief, we have not become aware of any violations of the Companies Law No. 1 of 2016, as amended and its Executive Regulations, as amended, or of the Parent Company's Memorandum of Incorporation and Articles of Association, as amended, during the three months period ended 31 March 2021 that might have had a material effect on the business of the Parent Company or on its financial position.

We further report that, during the course of our review, to the best of our knowledge and belief, we have not become aware of any violations of the provisions of Law No 7 of 2010 concerning the Capital Markets Authority and its related regulations during the three months period ended 31 March 2021 that might have had a material effect on the business of the Parent Company or on its financial position.

NAYEF M. AL-BAZIE LICENCE NO. 91- A RSM Albazie & Co.

WALEED A. AL OSAIMI LICENCE NO. 68 A EY AL AIBAN, AL OSAIMI & PARTNERS

11 May 2021 Kuwait

## Agility Public Warehousing Company K.S.C. P. and Subsidiaries

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 March 2021 (Unaudited)

As at 51 March 2021 (Ollaudited)				
			(Audited)	
		31 March	31 December	31 March 2020
	Notes	2021 KD 000's	2020 KD 000's	2020 KD 000's
ASSETS	110100		110 000 0	112 000 5
Non-current assets				
Property, plant and equipment		262,577	249,668	219,476
Projects in progress		33,355	40,766	61,414
Right-of-use assets <sup>4</sup> Investment properties		184,132 398,192	185,455 393,744	193,381 392,774
Intangible assets		18,619	19,942	23,452
Goodwill		252,587	256,431	255,794
Investment in associates and joint ventures		103,564	103,419	98,546
Financial assets at fair value through profit or loss	4	136,912	147,408	115,114
Financial assets at fair value through other comprehensive income		24,287	13,746	16,310
Other non-current assets Loans to related parties	10	27,433 155,950	25,682 138,954	23,305 109,108
Loan to an associate	4	35,123	35,464	36,394
	4			
Total non-current assets		1,632,731	1,610,679	1,545,068
Current assets Inventories		21 409	22 200	27.246
Trade receivables		21,408 415,948	23,390 365,556	27,246 339,381
Other current assets		102,895	102,448	108,723
Bank balances and cash	5	167,889	170,041	220,501
Total current assets		708,140	661,435	695,851
TOTAL ASSETS		2,340,871	2,272,114	2,240,919
EQUITY AND LIABILITIES				
EQUITY				
Share capital		202,737	202,737	176,294
Share premium		152,650	152,650	152,650
Statutory reserve Treasury shares	6	89,731 (49,239)	89,731 (49,239)	85,368 (49,239)
Treasury shares reserve	0	44,366	44,366	44,366
Foreign currency translation reserve		(49,009)	(37,727)	(27,333)
Hedging reserve		(12,828)	(23,171)	(29,030)
Investment revaluation reserve		(2,490)	(2,490)	60
Other reserves		5,288	5,288	(499)
Retained earnings		773,502	760,861	760,797
Equity attributable to equity holders of the Parent Company		1,154,708	1,143,006	1,113,434
Non-controlling interests		50,519	48,175	53,572
Total equity		1,205,227	1,191,181	1,167,006
LIABILITIES				
Non-current liabilities		10 181		
Provision for employees' end of service benefits Interest bearing loans		43,174 360,807	44,155 330,936	52,070 364,638
Lease liabilities		142,895	145,809	151,561
Other non-current liabilities		12,589	12,054	13,762
Total non-current liabilities		559,465	532,954	582,031
Current liabilities		<u>_</u>		
Interest bearing loans		16,398	24,446	21,689
Lease liabilities		38,728	38,660	37,611
Trade and other payables		512,854	476,567	424,505
Dividends payable		8,199	8,306	8,077
Total current liabilities		576,179	547,979	491,882
Total liabilities		1,135,644	1,080,933	1,073,913
TOTAL EQUITY AND LIABILITIES		2,340,871	2,272,114	2,240,919

Tarek Abdul Aziz Sultan Vice Chairperson and CEO

The attached notes 1 to 15 form part of this interim condensed consolidated financial information.

## Agility Public Warehousing Company K.S.C.P. and Subsidiaries

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF INCOME

For the period ended 31 March 2021 (Unaudited)

		Three mon 31 M	
	Notes	2021 KD 000's	2020 KD 000's
Revenues			205.025
Logistics and freight forwarding revenues Rental revenues		417,746	305,025
Other services		15,078 52,694	17,559 55,025
other services			
Total revenues		485,518	377,609
Cost of revenues		(351,618)	(250,214)
Net revenues		133,900	127,395
General and administrative expenses		(27,002)	(26,895)
Salaries and employee benefits		(55,266)	(61,344)
Share of results of associates and joint ventures		329	(1,513)
Revaluation loss on financial assets at fair value through profit or loss		(8,261)	-
Miscellaneous income		2,720	1,311
Profit before interest, taxation, depreciation, amortisation and Directors'			
remuneration (EBITDA)		46,420	38,954
Depreciation		(18,276)	(16,814)
Amortisation		(1,251)	(1,607)
Profit before interest, taxation and Directors' remuneration (EBIT)		26,893	20,533
Interest income		166	548
Finance costs		(6,167)	(5,545)
Profit before taxation and Directors' remuneration		20,892	15,536
Taxation	7	(4,190)	(2,398)
Directors' remuneration		(35)	(35)
PROFIT FOR THE PERIOD		16,667	13,103
Attributable to:			
Equity holders of the Parent Company		12,641	9,820
Non-controlling interests		4,026	3,283
C C		16 667	
		16,667	13,103
BASIC AND DILUTED EARNINGS PER SHARE – ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY (fils)	8	6.01	4.67

The attached notes 1 to 15 form part of this interim condensed consolidated financial information.

## Agility Public Warehousing Company K.S.C.P. and Subsidiaries

# INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the period ended 31 March 2021 (Unaudited)

	Three months ended 31 March	
	2021 KD 000's	2020 KD 000's
Profit for the period	16,667	13,103
<b>Other comprehensive (loss) income:</b> <i>Items that are or may be reclassified to consolidated</i> <i>statement of income in subsequent periods:</i>		
Foreign currency translation adjustments	(11,630)	13,305
Share of other comprehensive income (loss) of associates and joint ventures	354	(1,308)
Gain (loss) on hedge of net investments	1,910	(5,281)
Gain (loss) on cash flow hedges	8,079	(2,599)
Net other comprehensive (loss) income that are or may be reclassified to consolidated statement of income in subsequent periods	(1,287)	4,117
Items that will not be reclassified to the consolidated statement of income: Revaluation surplus from transfer of land		261
Net other comprehensive income that will not be reclassified to consolidated statement of income	-	261
Total other comprehensive (loss) income	(1,287)	4,378
Total comprehensive income for the period	15,380	17,481
Attributable to:		
Equity holders of the Parent Company	11,702	13,108
Non-controlling interests	3,678	4,373
	15,380	17,481

## Agility Public Warehousing Company K.S.C.P. and Subsidiaries

## INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS For the period ended 31 March 2021 (Unaudited)

15,536

(1, 311)16,814 1,607 (548) 5,545

41,710 2,671 (9,580)(9,804)6,674 31,671

(2, 487)(2,789)

26,395

(356)

504 (10, 376)

(8)

(825)

309 (548)

345

(46) (735)

(27,628)

(14,406) (4,017)

(61)

(1, 118)

87,967

2,100

88,834

130,932

219,766

(5,212)

168,896

163,684

5

(2,896)

(13,617)

94 3,151 (691) 1,513

		Three months ended 31 March	
	Notes	2021 KD 000's	2020 KD 000's
OPERATING ACTIVITIES			
Profit before taxation and Directors' remuneration		20,892	15,536
Adjustments for:			
Expected credit losses on trade receivables		383	94
Provision for employees' end of service benefits		2,899	3,151
Foreign currency exchange gain		(61)	(691
Share of results of associates and joint ventures		(329)	1,513
Revaluation loss on financial assets at fair value through profit or loss		8,261	- (1.211
Miscellaneous income		(2,720) 18 276	(1,311
Depreciation of property, plant and equipment and right-of-use assets Amortisation		18,276 1,251	16,814 1,607
Interest income		(166)	(548
Finance costs		6,167	5,545
Operating profit before changes in working capital		54,853	41,710
Inventories		1,780	2,671
Trade receivables		(55,179)	(9,580
Other current assets Trade and other payables		(1,842) 46,675	(9,804 6,674
Trade and other payables			
		46,287	31,671
Taxation paid		(3,376)	(2,487
Employees' end of service benefits paid		(2,649)	(2,789
Net cash flows generated from operating activities		40,262	26,395
INVESTING ACTIVITIES			
Net movement in financial assets at fair value through profit or loss		932	621
Net movement in financial assets at fair value through other comprehensive			
income		(6,397)	(356
Additions to property, plant and equipment		(11,456)	(13,617
Proceeds from disposal of property plant and equipment	10	197	504
Loans to related parties	10	(16,996)	(10,376
Additions to intangible assets Additions to projects in progress		(3) (6,343)	(8 (825
Additions to projects in progress		(5,385)	(2,896
Dividends received from an associate		-	309
Acquisition of additional interest in a subsidiary		-	(548
Acquisition of subsidiary, net of cash acquired		(126)	-
Interest income received		78	345
Net movement in other non-current assets		(225)	(46
Net movement in deposits with original maturities exceeding three months		(3,060)	(735
Net cash flows used in investing activities		(48,784)	(27,628
FINANCING ACTIVITIES			
Net movement in interest bearing loans		24,823	107,569
Payment of lease obligations		(13,375)	(14,406
Finance cost paid		(5,110)	(4,017
Dividends paid to equity holders of the Parent Company		(107)	(61
Dividends paid to non-controlling interests		(1,056)	(1,118
Net cash flows generated from financing activities		5,175	87,967
Net foreign exchange differences		(1,865)	2,100

The attached notes 1 to 15 form part of this interim condensed consolidated financial information.

NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS

Cash and cash equivalents at 1 January

CASH AND CASH EQUIVALENTS AT 31 MARCH