Management Discussion and Analysis	
Date	31 January 2024
Name of the Listed Company	**Arabian Scandinavian Insurance Company (PLC)-Takaful-ASACANA Insurance (Sukoon Takaful)**
Example: Annual Financials, First Quarter, Second Quarter, Third Quarter, or Preliminary Annual Financials	Annual Financials
The period of the financial statements covered by the report	1st January 2023 - 31st December 2023
Overview of the main results during the financial period	**Takaful revenue** - AED 126.58 million in 2023 vs AED 128.47 million in 2022 **Takaful service result** – AED (70.25) million in 2023 vs to AED (40.97) million in 2022 **Net investment income** - AED 4.713 million in 2023 vs AED14.316 million in 2022 **Total Assets** as at 31-Dec-2023 - AED 372.94 million vs AED 460.83 million as at 31-Dec-2022 **Total Equity** as at 31-Dec-2023 – AED 175.32 million vs AED 251.45 million as at 31-Dec-2022
Securities issued during the financial period	None
Summary of the most important non-financial events and developments during the financial period	Acquisition by Oman Insurance Company PSC with majority shareholding (93.04%) and rebranding to **Sukoon Takaful**.
Summary of operational performance during the financial period	Takaful revenue reduced by 1.5% to reach AED 126.58 million in 2023 compared to AED 128.47 million in 2022. Takaful service expenses reached AED 152.27 million in 2023 compared to AED 124.70 million in 2022. Takaful service result before reinsurance contracts held reached AED (25.688) million compared to AED 3.77 million in 2022. Net expense from reinsurance contracts held reached AED 16.08 million compared to AED 6.94 million in 2022.
Summary of profit and loss during the financial period	Net loss for the year: AED (76.53) million

Summary of financial position as at the end of the financial period	Total Cash & bank balances : AED 204.16 million Total Assets as at 31-Dec-2023 : AED 372.94 million Total Equity as at 31-Dec-2023 : AED 175.32 million
Summary of cash flows during the financial period	Net cash generated used in operating activities: AED (49.43) million Net cash used in investment activities: AED (7.56) million Net cash used in financing activities: AED (0.53) million Cash and cash equivalents at the end of the year: AED 13.51 million
Main performance indicators	**Retention ratio: 35.1%** **Combined ratio: 133%**
Expectations for the sector and the company's role in these expectations	Motor & Medical product pricing is expected to increase. The Company has pre-empted this trend whilst ensuring par excellence customer service and sustainable financial results.
Expectations regarding the economy and its impact on the company and the sector	In 2024, corporate tax regime will be implemented, which is expected to cement UAE's position as a leading global hub for business and investment and accelerate the UAE's development and transformation to achieve its strategic objectives. Inflationary risks are expected to persist coupled with a high interest rate environment. Cost discipline and effective claims managements are core objectives for the Company.
Future plans for growth and changes in operations in future periods	None
The size and impact of current and projected capital expenditures on the company	None
The developments of the implementation of projects, plans and transactions and deals that were discussed by the company's board of directors in the report for the previous fiscal year	None

May God; the Almighty; guide our steps.

On behalf of the Board,

Saood AbdulAziz Al Ghurair
Chairman
31 January 2024