

Operating Profit Statement

For March 2001

AED'000

	%**	1st Quarter 2001	1st Quarter 2000
Property Rentals		11,312	8,690
Property Expenses		3,013	1,972
Net Property Income	52%	8,299	6,718
Gross Prop Mgmt & Devp Income		1,116	893
Prop Mgmt & Devp Expenses		468	362
Net Prop Management Income	4%	648	531
Gross Property Services Income		473	324
Property Services Expenses		195	234
Net Property Services Income	2%	278	90
Gross Interior Dsgn & Fitout Income		8,008	3,424
Interior Dsgn & Fitout Expenses		7,082	3,695
Net Interior Dsgn & Fitout Income	6%	926	(271)
Gross Const Mgmt & Real Estate Dept Fees		2,110	2,185
Const Mgmt & Real Estate Expenses		1,250	1,220
Net Proj & Const Mgmt Income	5%	860	965
Total Commercial Income		11,011	8,033
General Expenses	-13%	(2,152)	(1,362)
Net Operating income before interest		8,859	6,671
Interest Income	44%	6,987	1,893
Interest Expense	0%	(19)	(23)
Net Operating Profit/ (loss)		15,827	8,541
Profit on sale of properties			200
NET PROFIT / (LOSS) – (UP)		15,827	8,741
Net Income from Thermo*	2%	305	478
Net Income from Nautilus	-1%	(132)	
NET GROUP PROFIT / (LOSS)	100%	16,000	9,219

* Figures are till February 2001

** The percentages represent the contribution of each division to the Net Group Profit

Balance SheetAs at 31st March 2001**AED'000**

	31st Mar 2001	31st Dec 2000
Intangible assets		
Goodwill	219	248
Tangible assets		
Tangible fixed assets	26,069	26,549
Investment properties	971,072	926,190
	997,141	952,739
Investments	43,005	32,955
Current assets		
Inventories	706	843
Receivables & prepayments	51,857	44,544
Cash at bank and in hand	442,705	262,034
	495,268	307,421
Current Liabilities		
Bank overdraft	101,758	101,958
Payables & accruals	33,617	31,215
Advances & deposits	11,756	12,435
Dividend payable	481	525
	147,612	146,133
Net current assets	347,656	161,288
Long term liabilities	(89,273)	(94,059)
Net assets	1,298,748	1,053,171
Represented by		
Share capital	524,600	524,600
Legal reserve	291,479	291,479
General reserve	17,428	17,428
Revaluation reserve	147,340	147,340
Retained earning	30,355	30,356
Current year profit	16,000	0
Proposed Dividend	41,968	41,968
Share application monies	229,578	
Shareholder's funds	1,298,748	1,053,171

Cash flow statement

March 2001

Cash flows from operating activities

Net profit for the period	16,000
Adjustments for	
Depreciation	797
Amortisation of goodwill	29
Operating profit before working capital changes	16,826
(Increase)/decrease in receivables & prepayments	(7,313)
Decrease in inventories	137
Increase in payables and accruals	2,402
Increase/(decrease) in advances and deposits	(679)
Net cash inflow from operating activities	11,373

Cash flows from investing activities

Purchase of and improvements to investment and development properties	(44,882)
Proceeds from sale of fixed assets	1
Additions to fixed assets	(318)
Net cash (outflow) from investing activities	(45,199)

Cash flows from financing activities

Dividend paid	(44)
Proceeds from rights share issue	229,578
Investment in joint venture	(10,050)

Net cash outflow from financing activities **219,484**

Net movement in cash and cash equivalents **185,658**

Cash and Cash equivalents at beginning of the year 66,017

Cash and cash equivalents at end of the period **251,674**

**Key business indicators
(Union properties only)**

	Jan-Mar 2001 AED'000	Jan-Mar 2000 AED'000
Operating costs (excluding finance costs) as percentage to total commercial income	20.4%	15.3%
Yield on investment properties		
Residential – Cost	7.4%	8.8%
Residential – Cost + Revaluation	6.6%	7.4%
Commercial – Cost	8.1%	16.0%
Commercial – Cost + Revaluation	6.0%	9.5%
Residential / Commercial/Retail – Cost	2.2%	
Residential / Commercial/Retail – Cost + Revaluation	1.7%	
Interior fitout margins	11.6%	22.2%
Number of employees	283	174
Return on shareholders' funds	6.1%	7.8%