

United Foods Company (PSC)

Condensed interim financial statements

30 June 2011

United Foods Company (PSC)

Condensed interim financial statements 30 June 2011

<i>Contents</i>	<i>Pages</i>
Independent auditors' report on review of condensed interim financial information	1
Condensed income statement	2
Condensed statement of comprehensive income	3
Condensed statement of financial position	4
Condensed statement of cash flows	5
Condensed statement of changes in equity	6-7
Notes	8- 12



P O Box 341145
Level 12, IT Plaza Tower
Dubai Silicon Oasis
Dubai
United Arab Emirates

Telephone +971 (4) 356 9500
Main Fax +971 (4) 326 3788
Audit Fax +971 (4) 326 3773
Website www.ae-kpmg.com

Independent auditor's report on review of condensed interim financial information

The Shareholders
United Foods Company (PSC)

Introduction

We have reviewed the accompanying condensed statement of financial position of United Foods Company (PSC) ("the Company") as at 30 June 2011, the condensed income statement and condensed statements of comprehensive income, cash flows and changes in equity for the six month period then ended ("the condensed interim financial information"). Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with IAS 34 *Interim Financial Reporting*. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with the International Standard on Review Engagements 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as at 30 June 2011 is not prepared, in all material respects, in accordance with IAS 34 *Interim Financial Reporting*.

Other matters

The condensed interim financial information of the Company for the six month period ended 30 June 2010 was reviewed by another auditor, whose report dated 25 July 2010, concluded satisfactorily thereon. Furthermore, the financial statements of the Company for the year ended 31 December 2010 were audited by another auditor, whose report dated 23 February 2011, expressed an unqualified opinion on those statements.

08 AUG 2011

Vijendranath Malhotra
Registration No. 48B
Dubai, United Arab Emirates

United Foods Company (PSC)

Condensed income statement for the period ended 30 June 2011

		Three months period ended 30 June (Unaudited)		Six months period ended 30 June (Unaudited)	
	Note	2011 AED	2010 AED	2011 AED	2010 AED
Revenue		110,809,659	72,747,732	226,929,893	145,915,714
Cost of sales	6	(96,527,463)	(56,655,819)	(187,154,168)	(114,699,668)
Gross profit		14,282,196	16,091,913	39,775,725	31,216,046
Administrative and general expenses	7	(2,600,400)	(2,567,268)	(4,745,158)	(4,648,917)
Selling and distribution expenses	8	(4,435,565)	(2,850,042)	(7,876,514)	(5,709,275)
Finance expense		(838,939)	(362,576)	(1,316,090)	(1,037,082)
Other income		1,888,738	312,347	3,394,892	624,044
Profit for the period		8,296,030	10,624,374	29,232,855	20,444,816
Earnings per share					
Basic earnings per share (AED)	15	0.33	0.42	1.17	0.82

The notes set out on pages 8 to 12 form part of the condensed interim financial statements.

United Foods Company (PSC)

Condensed statement of comprehensive income for the period ended 30 June 2011

	Three months period ended 30 June (Unaudited)		Six months period ended 30 June (Unaudited)	
	2011	2010	2011	2010
	AED	AED	AED	AED
Profit for the period	8,296,030	10,624,374	29,232,855	20,444,816
Other comprehensive income:				
Net change in fair value of available for sale investments	(34,722)	(116,099)	(85,234)	(112,208)
Total comprehensive income for the period	<u>8,261,308</u>	<u>10,508,275</u>	<u>29,147,621</u>	<u>20,332,608</u>

The notes set out on pages 8 to 12 form part of the condensed interim financial statements.

United Foods Company (PSC)

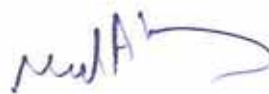
Condensed statement of financial position

	Note	Unaudited 30 June 2011 AED	Audited 31 December 2010 AED	Unaudited 30 June 2010 AED
Non-current assets				
Property, plant and equipment	9	71,896,866	72,256,205	72,597,312
Available for sale investments	10	301,489	386,723	363,941
		<u>72,198,355</u>	<u>72,642,928</u>	<u>72,961,253</u>
Current assets				
Trade and other receivables	11	71,580,611	50,188,423	40,051,267
Inventories	12	97,277,984	94,429,511	58,484,593
Due from related parties	14	1,085,797	339,893	1,650,969
Cash at bank and in hand		301,326	247,789	578,352
		<u>170,245,718</u>	<u>145,205,616</u>	<u>100,765,181</u>
Current liabilities				
Trade and other payables	13	22,070,615	39,399,754	23,825,464
Due to related parties	14	5,698,150	6,225,137	4,914,834
Bank overdraft		10,971,232	11,303,902	9,283,726
Bank borrowings		40,875,149	10,000,000	14,000,000
		<u>79,615,146</u>	<u>66,928,793</u>	<u>52,024,024</u>
Net current assets		90,630,572	78,276,823	48,741,157
Non-current liabilities				
Staff terminal benefits		2,741,457	2,479,902	2,383,806
Bank Borrowings		-	-	2,500,000
Net assets		160,087,470	148,439,849	116,818,604
Represented by				
Share capital		25,000,000	25,000,000	25,000,000
Statutory reserve		12,500,000	12,500,000	12,500,000
Regular reserve		12,500,000	12,500,000	12,500,000
General reserve		55,314,980	55,314,980	35,314,980
Retained earnings		54,747,694	43,014,839	31,416,376
Fair value reserve		24,796	110,030	87,248
		<u>160,087,470</u>	<u>148,439,849</u>	<u>116,818,604</u>

The condensed interim financial statements were authorised for issue on behalf of the Board of Directors on



Ali Bin Humaid Al Owais
Chairman



Mohamed Salim Rashid Abdalla Al Owais
Vice-Chairman

The notes set out on pages 8 to 12 form part of the condensed interim financial statements.

United Foods Company (PSC)

Condensed statement of cash flows for the period ended 30 June 2011

	Unaudited 30 June 2011 AED	Unaudited 30 June 2010 AED
Operating activities		
Profit for the period	29,232,855	20,444,816
<i>Adjustment for:</i>		
Depreciation	4,416,030	4,303,110
Profit on disposal of property, plant and equipment	(94,775)	(77,896)
Finance expenses	1,316,090	1,037,082
Provision for employees' end of service benefit	307,056	281,718
<i>Operating profit before working capital changes</i>	<u>35,177,256</u>	<u>25,988,830</u>
Change in inventories	(2,848,473)	33,590,299
Change in trade and other receivables	(21,392,188)	979,966
Change in trade and other payables	(17,329,139)	(8,272,463)
Change in due from related parties	(654,607)	(1,650,969)
Change in due to related parties	(526,987)	4,914,834
Employees' end of service benefits paid	(136,798)	(278,903)
<i>Net cash (used in)/from operating activities</i>	<u>(7,710,936)</u>	<u>55,271,594</u>
Investing activities		
Acquisition of property, plant and equipment	(4,111,943)	(16,874,103)
Proceeds from disposal of property, plant and equipment	150,027	91,420
<i>Net cash used in investing activities</i>	<u>(3,961,916)</u>	<u>(16,782,683)</u>
Financing activities		
Net movement in bank borrowings	30,875,149	(22,516,445)
Finance expenses paid	(1,316,090)	(1,111,389)
Dividend paid	(17,500,000)	(7,500,000)
<i>Net cash from/(used in) financing activities</i>	<u>12,059,059</u>	<u>(31,127,834)</u>
Net increase in cash and cash equivalents	386,207	7,361,077
Cash and cash equivalents at beginning of the period	(11,056,113)	(16,066,451)
Cash and cash equivalents at end of the period	<u><u>(10,669,906)</u></u>	<u><u>(8,705,374)</u></u>
These comprise the following:		
Cash at bank and in hand	301,326	578,352
Bank overdraft	(10,971,232)	(9,283,726)
Cash and cash equivalents at end of the period	<u><u>(10,669,906)</u></u>	<u><u>(8,705,374)</u></u>

The notes set out on pages 8 to 12 form part of the condensed interim financial statements.

United Foods Company (PSC)

Condensed statement of changes in equity
for the period ended 30 June 2011 (Unaudited)

	Share capital	Statutory reserve	Regular reserve	General reserve	Retained earnings	Fair value reserve	Total
At 1 January 2010	25,000,000	12,500,000	12,500,000	35,314,980	18,471,560	199,456	103,985,996
Total comprehensive income for the period							
Profit for the period	-	-	-	-	20,444,816	-	20,444,816
Other comprehensive income							
Fair value adjustment on available for sale investments	-	-	-	-	-	(112,208)	(112,208)
Total other comprehensive income for the period	-	-	-	-	-	(112,208)	(112,208)
Total comprehensive income for the period	-	-	-	-	20,444,816	(112,208)	20,332,608
Transactions with owners, recorded directly in equity							
Total contributions by and distribution to owners	-	-	-	-	-	-	-
Dividend paid	-	-	-	-	(7,500,000)	-	(7,500,000)
At 30 June 2010	25,000,000	12,500,000	12,500,000	35,314,980	31,416,376	87,248	116,818,604

United Foods Company (PSC)

Condensed statement of changes in equity for the period ended 30 June 2011 (Unaudited)

	Share capital	Statutory reserve	Regular reserve	General reserve	Retained earnings	Fair value reserve	Total
At 1 January 2011	25,000,000	12,500,000	12,500,000	55,314,980	43,014,839	110,030	148,439,849
Total comprehensive income for the period							
Profit for the period	-	-	-	-	29,232,855	-	29,232,855
Other comprehensive income							
Fair value adjustment on available for sale investment	-	-	-	-	-	(85,234)	(85,234)
Total other comprehensive income for the period	-	-	-	-	-	(85,234)	(85,234)
Total comprehensive income for the period	-	-	-	-	29,232,855	(85,234)	29,147,621
Transactions with owners, recorded directly in equity							
Total contributions by and distribution to owners	-	-	-	-	-	-	-
Dividend paid	-	-	-	-	(17,500,000)	-	(17,500,000)
Transactions with owners, recorded directly in equity	-	-	-	-	(17,500,000)	-	(17,500,000)
At 30 June 2011	<u>25,000,000</u>	<u>12,500,000</u>	<u>12,500,000</u>	<u>55,314,980</u>	<u>54,747,694</u>	<u>24,796</u>	<u>160,087,470</u>

No allocation of profit has been made to the general reserve for the six month period ended 30 June 2011 as it would be affected at the year-end.

The notes set out on pages 8 to 12 form part of the condensed interim financial statements.

United Foods Company (PSC)

Notes to the condensed interim financial statements for the six month period ended 30 June 2011

1 Reporting entity

United Foods Company (PSC) ("the Company") is a Public Shareholding Company, incorporated on 1 November 1976 by a Decree from His Highness, The Ruler of Dubai. On 27 June 1994, the Company amended its status to a public shareholding company to comply with the provisions of the UAE Federal Law No. 8 of 1984 (as amended). The Company listed its shares on the Dubai Financial Market (DFM) in July 2006.

The Company is engaged in the manufacturing, processing and marketing of hydrogenated vegetable ghee, cooking oil, margarine and butter products. The registered address of the Company is P.O. Box 5836, Dubai, UAE.

2 Statement of compliance

The condensed interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34 *Interim Financial Reporting*. They do not include all of the information required for full annual financial statements and should be read in conjunction with the financial statements of the Company as at and for the year ended 31 December 2010.

3 Significant accounting policies

The accounting policies applied by the Company in the preparation of the condensed interim financial statements are the same as those applied by the Company in its annual financial statements as at and for the year ended 31 December 2010.

The condensed interim financial statements of the Company, presented in UAE Dirhams ("AED"), which is the Company's functional currency, have been prepared under the historical cost convention, except for financial instruments classified as available for sale, which are stated at fair value.

4 Accounting estimates and judgements

The preparation of interim financial statements in conformity with IAS 34 requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 31 December 2010.

5 Financial risk management

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended 31 December 2010.

6 Cost of sales

	Three months period ended 30 June (Unaudited)		Six months period ended 30 June (Unaudited)	
	2011	2010	2011	2010
	AED	AED	AED	AED
<i>This includes:</i>				
Material consumed	<u>89,791,261</u>	<u>47,730,591</u>	<u>171,315,189</u>	<u>96,430,681</u>

United Foods Company (PSC)

Notes to the condensed interim financial statements *(continued)*
for the three month period ended 30 June 2011

7 Administrative and general expenses

	Three months period ended 30 June (Unaudited)		Six months period ended 30 June (Unaudited)	
	2011	2010	2011	2010
	AED	AED	AED	AED
<i>These include:</i>				
Staff costs	789,453	658,523	1,563,707	1,285,584
Depreciation	536,678	373,222	1,021,210	751,627
Provision for impairment loss on trade receivables	-	-	287,870	-
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

8 Selling and distribution expenses

	Three months period ended 30 June (Unaudited)		Six months period ended 30 June (Unaudited)	
	2011	2010	2011	2010
	AED	AED	AED	AED
<i>These include:</i>				
Staff costs	592,102	710,236	1,200,281	1,405,181
Motor vehicles fuel and repair	1,272,052	474,002	2,163,922	894,189
Freight and loading	593,334	422,056	1,082,770	1,067,002
Discount to customers	1,123,010	463,823	1,723,647	898,596
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

9 Property, plant and equipment

Additions and disposals (Unaudited)

During the six month period ended 30 June 2011, the Company acquired assets amounting to AED 4.1 million *(six month period ended 30 June 2010: AED 16.8 million)*.

10 Available for sale investments

	Unaudited 30 June 2011	Audited 31 December 2010	Unaudited 30 June 2010
	AED	AED	AED
Opening balance	386,723	476,149	476,149
Loss on fair valuation	(85,234)	(89,426)	(112,208)
Closing balance	<u>301,489</u>	<u>386,723</u>	<u>363,941</u>

11 Trade and other receivables

	Unaudited 30 June 2011	Audited 31 December 2010	Unaudited 30 June 2010
	AED	AED	AED
Trade receivables	64,245,352	44,823,169	34,655,599
Less: provision for impairment loss	(1,384,338)	(1,192,155)	(1,231,660)
	<u>62,861,014</u>	<u>43,631,014</u>	<u>33,423,939</u>
Advances, deposits and prepayments	8,719,597	6,557,409	6,627,328
	<u>71,580,611</u>	<u>50,188,423</u>	<u>40,051,267</u>

United Foods Company (PSC)

Notes to the condensed interim financial statements *(continued)*
for the six month period ended 30 June 2011

12 Inventories

	Unaudited 30 June 2011 AED	Audited 31 December 2010 AED	Unaudited 30 June 2010 AED
Raw materials	64,084,860	66,195,205	46,234,786
Less: Provision for slow moving inventories	(339,761)	(815,533)	(552,111)
	<u>63,745,099</u>	<u>65,379,672</u>	<u>45,682,675</u>
Work in process	6,514,336	5,614,225	3,213,857
Finished products	13,654,445	9,732,624	6,051,898
	<u>83,913,880</u>	<u>80,726,521</u>	<u>54,948,430</u>
Goods in transit	13,364,104	13,702,990	3,536,163
	<u>97,277,984</u>	<u>94,429,511</u>	<u>58,484,593</u>

13 Trade and other payables

	Unaudited 30 June 2011 AED	Audited 31 December 2010 AED	Unaudited 30 June 2010 AED
Trade payables	8,242,286	25,572,624	8,993,349
Advance from customers	4,615,231	5,384,265	2,347,990
Accruals	4,183,415	3,242,881	1,301,061
Other payables	5,029,683	5,199,984	11,183,064
	<u>22,070,615</u>	<u>39,399,754</u>	<u>23,825,464</u>

14 Related party transactions

Significant related party transactions during the period are as follows:

	Three months period ended 30 June (Unaudited)		Six months period ended 30 June (Unaudited)	
	2011 AED	2010 AED	2011 AED	2010 AED
Sales to related parties	4,333,384	2,574,906	8,429,754	6,234,231
Purchases from related parties	<u>27,334,108</u>	<u>5,844,579</u>	<u>51,790,098</u>	<u>18,064,720</u>

United Foods Company (PSC)

Notes to the condensed interim financial statements *(continued)*
for the six month period ended 30 June 2011

14 Related party transactions (continued)

The compensation to key management is as follows:

	Three months period ended 30 June (Unaudited)		Six months period ended 30 June (Unaudited)	
	2011 AED	2010 AED	2011 AED	2010 AED
Salaries and allowances	<u>300,000</u>	<u>150,000</u>	<u>600,000</u>	<u>300,000</u>
Due to related parties	Unaudited 30 June 2011 AED	Audited 31 December 2010 AED	Unaudited 30 June 2010 AED	
United Can Company LLC	<u>5,698,150</u>	<u>6,225,137</u>	<u>4,914,834</u>	
	<u>5,698,150</u>	<u>6,225,137</u>	<u>4,914,834</u>	
Due from related parties	Unaudited 30 June 2011 AED	Audited 31 December 2010 AED	Unaudited 30 June 2010 AED	
United Kaipara Dairies Co (PSC)	<u>995,969</u>	<u>280,118</u>	<u>1,577,629</u>	
Modern Bakery LLC	<u>89,828</u>	<u>59,775</u>	<u>73,340</u>	
	<u>1,085,797</u>	<u>339,893</u>	<u>1,650,969</u>	

15 Earnings per share

	Unaudited Six months period ended 30 June 2011	Unaudited Six months period ended 30 June 2010
Profit for the period (AED)	<u>29,232,855</u>	<u>20,444,816</u>
Weighted average number of ordinary shares outstanding	<u>25,000,000</u>	<u>25,000,000</u>
Basic earnings per share (AED per share)	<u>1.17</u>	<u>0.82</u>

United Foods Company (PSC)

Notes to the condensed interim financial statements *(continued)*
for the six month period ended 30 June 2011

16 Guarantees and capital commitments

	Unaudited 30 June 2011 AED	Unaudited 30 June 2010 AED
Bank guarantees	1,555,180	1,405,180
Capital commitments	1,473,030	1,062,387

17 Contingent liability

A customer of the Company is claiming for the enforcement of an existing exclusive agency agreement entered into between the Company and the customer as well as a substantial amount in compensation for damages incurred due to alleged breaches. The Company has filed a counter claim as the customer is in breach of his obligations pursuant to a secondary agreement entered into with the Company. It is not currently practicable to estimate if there will be any financial impact on the Company nor is it possible to provide a reasonable assessment of any outcome of this claim. However, in response to the arbitration request received on 14 April 2010, both parties have paid their fees and arbitration proceedings have commenced.